# INOVALIS REAL ESTATE INVESTMENT TRUST

# NOTICE OF

# SPECIAL MEETING OF UNITHOLDERS

# AND

# MANAGEMENT INFORMATION CIRCULAR

# TO BE HELD ON SEPTEMBER 4, 2024

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### NOTICE OF SPECIAL MEETING OF UNITHOLDERS

NOTICE IS HEREBY GIVEN that a special meeting (the "**Meeting**") of holders (the "**Unitholders**") of units and special voting units (collectively, the "**Voting Units**") of Inovalis Real Estate Investment Trust (the "**REIT**") will be held at the offices of Goodmans LLP, Bay Adelaide Centre, Suite 3400, 333 Bay Street, Toronto, Ontario, M5H 2S7 on September 4, 2024 at 10:00 a.m. (Toronto time) for the following purposes:

- to consider and, if thought advisable, to pass, with or without variation, an ordinary resolution (the "Sabliere Sale Resolution") approving the Sale (as such term is defined in the accompanying management information circular (the "Circular")) in the form attached hereto as Appendix "A" to the Circular, as more fully described in the accompanying management information circular; and
- 2. to transact such other business as may properly be brought before the Meeting or any postponement or adjournment thereof.

The REIT's Board of Trustees has fixed July 22, 2024 as the date (the "**Record Date**") for determination of Unitholders entitled to notice of, and to vote at, the Meeting and at any adjournment or postponement thereof. Each registered Unitholder at the close of business on the Record Date is entitled to such notice and to vote at the Meeting in the circumstances set out in the Circular dated August 1, 2024 prepared by management in connection with the Meeting.

To be approved, the Sabliere Sale Resolution must receive the affirmative vote of not less than a majority of the votes cast thereon by Unitholders (other than Excluded Unitholders pursuant to Multilateral Instrument 61-101 – *Protection of Minority Security Holders in Special Transactions*, as such term is defined in the Circular).

#### Websites Where Meeting Materials are Posted

Meeting Materials can be viewed online on the REIT's website, www.inovalisreit.com, or under the REIT's SEDAR+ profile at www.sedarplus.ca.

#### Voting

If you are a Unitholder and you are not able to attend the Meeting, please carefully follow the instructions on the voting instruction form. Beneficial Unitholders that hold their Voting Units with a financial intermediary will receive a voting instruction form in order to instruct their intermediary how to vote on their behalf. These Unitholders may also vote at the Meeting as detailed under the heading "How to Vote" of the Circular. Only Unitholders of record as at the close of business on the Record Date, except the Excluded Unitholders, will be entitled to vote at the Meeting or any adjournment thereof. You may exercise your right to vote by signing and returning the enclosed voting instruction form using the enclosed return envelope or following the instructions contained in the Circular to vote online or by telephone.

Unitholders are encouraged to vote online, by telephone or by completing, dating, signing and delivering the enclosed voting instruction form in accordance with the instructions contained in the Circular and on the voting instruction form, which must be received by TSX Trust Company no later than 5:00 p.m. (Toronto time) on August 30, 2024, or at least 48 hours (excluding Saturdays, Sundays and holidays) prior to any adjourned or postponed meeting.

We are looking forward to meeting our Unitholders at the Meeting.

DATED at Toronto, Ontario, this 1<sup>st</sup> day of August, 2024.

BY ORDER OF THE BOARD OF TRUSTEES

"Stephane Amine"

President and Chief Executive Officer

## GENERAL PROXY INFORMATION

### **Solicitation of Proxies**

This management information circular (the "**Circular**") is furnished in connection with the solicitation of proxies by the management of Inovalis Real Estate Investment Trust (the "**REIT**") for use at the special meeting of holders (the "**Unitholders**") of units of interest in the REIT (the "**Units**") and special voting units (the "**Special Voting Units**"), together, the "**Voting Units**" of the REIT to be held at the time and in the manner and for the purposes set forth in the Notice of Meeting.

The information contained in this Circular is given as of August 1, 2024 except where otherwise indicated. No person is authorized to give any information or make any representation other than those contained in this Circular and, if given or made, such information or representation should not be relied upon as having been authorized by the REIT.

July 22, 2024 is the record date for the Notice of the Meeting and for determining holders of outstanding units entitled to vote (the "**Record Date**").

#### Quorum

A quorum for any meeting of the Unitholders or any class of Unitholders, as the case may be, shall be individuals represented at the Meeting by proxy, not being less than two in number and such persons holding or representing by proxy in aggregate not less than 5% of the total number of Voting Units. If a Unitholder submits a properly executed form of proxy or votes by telephone or the internet, that Unitholder will be considered part of the quorum.

#### **Questions and Answers on the Voting Process**

#### Q: What items of business am I voting on?

A: You will be voting to consider and, if thought advisable, to pass, with or without variation, an ordinary resolution (the "**Sabliere Sale Resolution**") approving the Sale (as defined herein) in the form attached hereto as Appendix "A", as more fully described in this Circular.

#### Q: Am I entitled to vote?

A: You are entitled to vote if you were a holder of Voting Units (a "**Voting Unitholder**") as at the close of business on July 22, 2024, which is the Record Date of the Meeting, and you are not an Excluded Unitholder.

#### Q: What is a non-registered (or beneficial) Voting Unitholder?

A: Most Voting Unitholders are beneficial Voting Unitholders. You are a Voting Unitholder if your Units are held in an account in the name of an intermediary, such as a bank, broker or trust company. As a beneficial Voting Unitholder, you do not have a unit certificate registered in your name, but your ownership interest in Units is recorded in an electronic system. As such, you are not identified on the unit register maintained by TSX Trust Company as being a Voting Unitholder. Instead, the REIT's unit register shows the holder of your Units as being the intermediary or depository through which you own your Units.

The REIT distributes copies of the proxy-related materials in connection with the Meeting to intermediaries so that they may distribute the materials to the beneficial Voting Unitholders. Beneficial Unitholders will receive a voting instruction form for voting purposes. Intermediaries often forward the materials to beneficial Voting Unitholders through a service company such as Broadridge Financial Solutions Inc. Beneficial Voting Unitholders who have not objected to their intermediary disclosing certain information about them to the REIT are referred to as "**NOBOs**", whereas beneficial Voting Unitholders who have objected to their intermediary

disclosing ownership information about them to the Trust are referred to as "**OBOs**". The REIT pays for an intermediary to deliver the proxy-related materials to NOBOs and OBOs.

#### Q. How will my Voting Units be voted?

A: On the voting instruction form, you can indicate how you want your proxyholder to vote your Voting Units or you can let your proxyholder decide for you. If you have specified on the form of proxy or voting instruction form how you want your Voting Units to be voted on a particular issue (by marking FOR or WITHHOLD), then your proxyholder must vote your Voting Units accordingly. If you have not specified on the form of proxy or voting instruction form how you want your Voting Units to be voted on a particular issue, then your proxyholder can vote your Voting Units as he or she sees fit.

Unless contrary instructions are provided, Voting Units represented by proxies appointing the REIT's representative provided as the proxyholder will be voted <u>FOR</u> the resolution, with or without variation, to approve the Sale in the form attached hereto as Appendix "A", as more fully described in this Circular.

#### Q: What if there are amendments or if other matters are brought before the Meeting?

A: Your proxyholder has discretionary authority to vote in respect of amendments that are made to matters identified in the Notice of Meeting and other matters that may properly come before the Meeting or the date that any adjourned Meeting has been reconvened. As of the date of this Circular, management of the REIT is not aware of any such amendments or other matters to be presented at the Meeting; however, if any such matter is presented, your Voting Units will be voted in accordance with the best judgment of the proxyholder named in the form. If you have not specifically appointed a person as proxyholder, a REIT representative named in the enclosed proxy form will be your proxyholder, and your Voting Units will be voted in accordance with the best judgment of the Trust representative.

### Voting Procedures and Attending the Meeting

#### VOTE BY VOTING INSTRUCTION FORM BEFORE THE MEETING

#### **Voting For Beneficial Unitholders**

Prior to the voting deadline of August 30, 2024 at 5:00 p.m. (Toronto time), you may vote by using your 16 digit control number listed on the voting instruction form that was mailed with the Notice of Meeting:



visiting www.proxyvote.com

telephoning 1-800-474-7493 (English) or 1-800-474-7501 (French)

completing your voting instruction form and returning it by mail in the envelope provided.

#### Changed your mind?

If you have already submitted your voting instructions online at www.proxyvote.com and you change your mind, you can log in using the original voting instructions and vote again to override your original instructions.

If you originally voted by telephone, contact your intermediary immediately.

Changes to voting must be complete prior to the proxy voting deadline of August 30, 2024 at 5:00 p.m. (Toronto time).

#### VOTING AT THE MEETING

#### **Beneficial (Non-registered) Unitholders**

- Prior to the voting cutoff at August 30, 2024 at 5:00 p.m. (Toronto time), write your own name in the space provided on your voting instruction form to instruct your intermediary to appoint you as proxyholder.
- Sign and return the voting instruction form according to the delivery instructions provided.
- Do not complete the voting instructions section of the voting instruction form as you will be attending and voting online at the Meeting.
- Register yourself as your proxyholder, as described below under "Appointing a proxyholder to attend and vote your Units online at the Meeting".

Beneficial (Non-registered) Unitholders who have not duly appointed themselves as proxyholder will not be able to vote at the meeting.

#### Appointing a proxyholder to vote your Units at the meeting – All Voting Unitholders

The form of proxy or voting instruction form appoints Jean-Daniel Cohen, Trustee or Michael Bonneveld, Trustee, as your proxyholder, which gives them the authority to vote your Units at the meeting or any adjournment.

You can appoint yourself or, another person or company, including a person who is not a Unitholder as your proxyholder to vote your Units during the meeting.

To do this, you must use the instructions above at "Voting by Voting Instruction Form Before the Meeting" to appoint yourself or another person as proxyholder.

Failure by a Beneficial Unitholder to appoint a proxyholder other than Jean-Daniel Cohen, Trustee or Michael Bonneveld, Trustee, will mean the proxyholder will be unable to vote at the Meeting.

#### Location of the Meeting

The meeting is being held in-person at the offices of Goodmans LLP, Bay Adelaide Centre, Suite 3400, 333 Bay Street, Toronto, Ontario, M5H 2S7.

#### **GENERAL INFORMATION**

#### Q: Who counts the vote?

A: For any matter for which a vote is taken at the Meeting, the votes, including those cast by way of proxies, will be counted by TSX Trust who will be appointed as scrutineers at the Meeting.

#### Q: Who is soliciting my proxy?

A: Management of the REIT is soliciting your proxy. Proxies will be solicited primarily by mail, but employees and agents of the REIT may also use electronic means. Intermediaries will be reimbursed for their reasonable charges and expenses in forwarding the proxy materials to beneficial Voting Unitholders. The REIT will bear the cost of all proxy solicitations on behalf of management of the REIT.

#### Q: Can I access the Meeting disclosure documents electronically?

A: The Circular is available for review on the REIT's website at www.inovalisreit.com or under the REIT's SEDAR+ profile at www.sedarplus.ca.

#### Q: Who do I contact if I have questions?

A: If you have any questions, you may email Mr. Michael Bonneveld, Trustee and Chairman of the Investment Committee at mbonneveld@inovalis.com for further information.

### VOTING SECURITIES AND PRINCIPAL HOLDERS OF VOTING SECURITIES

The REIT is authorized to issue an unlimited number of Units and an unlimited number of Special Voting Units, of which 32,594,711 Units were issued and outstanding and 938,036 Special Voting Units were issued and outstanding, each as of the Record Date.

| As at July 22, 2024   | Units, Deferred Units<br>and Special Voting Units |           | % of Issued and Outstanding Units <sup>(1)</sup> |
|---|---|-----------|--|
| Trustees  | Units   | 186,512   | 0.9%   |
|   | Deferred Units                                    | 105,193   |  |
| Inovalis S.A. <sup>(2)</sup> and officers thereof   | Units   | 2,760,856 |  |
|   | Special Voting<br>Units                           | 938,036   | 11.3%  |
| Total securities that Trustees and<br>officers beneficially own, directly<br>or indirectly, or exercise control or<br>direction over. |   |           | 12.2%  |

(1) Based on total number of Units and Special Voting Units outstanding.

To the knowledge of management of the REIT, except as set out above, no other person beneficially owns, directly or indirectly, or exercises control or direction over, 10% or more of the outstanding Units or Special Voting Units.

<sup>(2)</sup> Mr. Stéphane Amine, President and CEO of the REIT holds 37,900 Units and indirectly exercises control or direction over 1,530,074 Units and 938,036 Special Voting Units held by Inovalis S.A., the external manager of the REIT. Mr. David Giraud, an employee of Inovalis S.A, holds 1,151,782 Units of the REIT. Ms. Anne Smolen, also an employee of Inovalis S.A., holds 41,100 Units of the REIT. As Mr. Amine, Mr. Giraud, Ms. Smolen and Inovalis S.A. are related parties to the transaction in the Sabliere Sale Resolution, these Units and Special Voting Units may not be voted at the Meeting.

# **BUSINESS TO BE TRANSACTED AT THE MEETING**

#### 1. Overview

The Meeting will be constituted as a special meeting of the REIT. The REIT is an unincorporated open-ended real estate investment trust constituted in accordance with the laws of the Province of Ontario pursuant to the Declaration of Trust of the REIT dated February 8, 2013 as amended and restated on April 20, 2013, January 20, 2016 and April 9, 2020 (the "**Declaration of Trust**"). The REIT was founded and sponsored by Inovalis S.A., an asset manager, a company that was incorporated in Paris, France. The REIT's head and registered office is located at 151 Yonge Street, 11<sup>th</sup> floor, Toronto, Ontario, M5C 2W7.

At the Meeting, the Unitholders will be asked to consider and, if thought fit, pass an ordinary resolution approving the Sale, the full text of which is set forth in Appendix "A".

# If you do not specify how you want your Voting Units voted, the persons named as proxy holders will cast the votes represented by the proxy at the Meeting <u>FOR</u> the Sabliere Sale Resolution.

To be approved, the Sabliere Sale Resolution must receive the affirmative vote of not less than a majority of the votes cast thereon by Unitholders (other than Excluded Unitholders, as defined herein) pursuant to Multilateral Instrument 61-101 – *Protection of Minority Security Holders in Special Transactions* ("**MI 61-101**").

#### 2. Excluded Unitholders

As of the date of the Circular, the following Unitholders will be excluded from voting their Voting Units at the Meeting for the purposes of determining whether approval for the Sabliere Sale Resolution has been obtained:

- Inovalis S.A. and its officers which collectively hold 2,760,856 Units and 938,036 Special Voting Units, representing 11.3% of the outstanding Units and Special Voting Units; and
- the officers and trustees of the REIT, who collectively own 186,512 Units, representing 0.6% of the outstanding Units and Special Voting Units.

Such Unitholders, together with (i) any other party that is an "interested party" in respect of the Sale, (ii) any other party that is a "related party" of an "interested party", and (iii) any other party that is a "joint actor" with any of the foregoing with respect to the Sale, as determined pursuant to MI 61-101 and subject to the exceptions noted therein, are referred to in the Circular as the "**Excluded Unitholders**".

Collectively, to the knowledge of the REIT after reasonable inquiry, the Excluded Unitholders exercise control or direction over 2,947,368 Units, representing 9.0% of the issued and outstanding Units, and 938,036 Special Voting Units, representing 100% of the issued and outstanding Special Voting Units.

All of the outstanding Special Voting Units are owned by Excluding Unitholders and, as such, the holders thereof are not entitled to vote at the Meeting.

For the Meeting, a quorum is present if there are two or more individuals present in person or represented by proxy, holding or representing by proxy in aggregate at least 5% of the total number of outstanding Voting Units.

### THE REIT

The REIT is an unincorporated, open-ended real estate investment trust governed by the laws of the Province of Ontario. The REIT was founded and sponsored by Inovalis S.A., an asset manager, a

company that was incorporated in Paris, France. The REIT focuses on office properties outside of Canada with an occupancy level above 80% (unless AFFO accretive), secured rental cash flows, a property value between €20 million and €60 million (unless AFFO accretive) and a potential future upside with respect to matters including rent and area development. The REIT's head and registered office is located at 151 Yonge Street, 11th floor, Toronto, Ontario, M5C 2W7.

For more information on the REIT, including a description of its structure, business, investment guidelines, and operating policies, see "Corporate Structure", "Organizational Structure", "Description of the Business", and "Investment Guidelines and Operating Policies" in the REIT's annual information form for the period ended December 31, 2023 (the "**FY 2023 AIF**"), a copy of which may be obtained on request without charge by contacting Goodmans LLP, Bay Adelaide Centre, 333 Bay Street, Suite 3400, Toronto, Ontario, M5H 2S7. In addition, copies of the documents incorporated by reference herein may be obtained from SEDAR+ at www.sedarplus.ca.

# THE SALE

#### Overview

On May 31, 2024, the REIT entered into a non-binding letter of intent (as may be amended from time to time, the "Letter of Intent") with Inovalis S.A. (the "Purchaser") in respect of the sale of the property located at 24-26, Rue Bénard – 25, Rue Hyppolite Maindron – 27-29, Rue de la Sablière, Paris, District 14, France (the "Sabliere Property") by the REIT to the Purchaser or an affiliated entity controlled by the Purchaser for a net sale price based on an asset sale of  $\leq 17,500,000.00$  (exclusive of value-added tax), which shall be payable in cash on the date of signature of the deed of sale (the "Sale").

The Letter of Intent outlines a timeline for the due diligence period to enable: (i) the Purchaser to obtain bank financing in the form of conventional mortgage or real estate leasing and (ii) the REIT to satisfy Canadian securities law requirements, including in respect of obtaining minority approval at the Meeting. With regards to due diligence conducted by the Purchaser, the REIT agreed to provide the Purchaser and its professional advisers with access to relevant documents concerning the Sabliere Property populated in a data-room. During this due diligence period, the REIT expects to negotiate the terms of the Sabliere Sale Agreement and PSA (each as defined below) with the Purchaser.

The REIT was founded and sponsored by the Purchaser, an asset manager and company that was incorporated in Paris, France. The Purchaser was founded in 1998 and is an established, real estate investment manager with offices in Europe, America, and the Middle East. The Purchaser is comprised of 350 professionals, providing advisory, fund, asset and property management services in the real estate sector, as well as wealth management services. The Purchaser and its subsidiaries invest in and manage (i) real estate investment trusts (such as and including the REIT), (ii) openended funds with stable real estate focus, (iii) private thematic funds to invest in defined real estate strategies, and (iv) direct co-investment on specific assets.

The closing of the Sale will be conditional upon the satisfaction of certain conditions, including minority approval at the Meeting. If approval of the Sale is obtained at the Meeting, it is anticipated that the closing of the Sale will occur in the fourth quarter of 2024 (the "**Sale Closing**").

The Sale could be considered a "related party transaction" pursuant to MI 61-101 by virtue of the relationship between the REIT and the Purchaser. The Purchaser owns more than a 10% interest in the REIT. Accordingly, the Trustees have reviewed and evaluated the Sale. See "*Background and Recommendations*" in this Circular below.

#### The Sabliere Sale Agreement

The Letter of Intent provides the framework pursuant to which the REIT and the Purchaser will negotiate the definitive sale agreement (the "**Sabliere Sale Agreement**"). For clarity, the Sabliere Sale Agreement has not yet been entered into and will only be entered into upon the REIT receiving minority approval at the Meeting.

Based on the Letter of Intent, it is anticipated that the Sabliere Sale Agreement will contain the following terms and conditions:

- **Price:** The net sale price based on an asset sale for the Sabliere Property will be €17,500,000.00 (exclusive of value-added tax), which shall be payable in cash on the date of signature of the deed of sale (the "**Sale Price**").
- **Buyer**: The Sabliere Property will be sold to the Purchaser or an affiliated entity controlled by the Purchaser.
- **Promise to Sale**: Subject to receipt of minority approval at the Meeting, the preliminary contract governing the Sale of the Sabliere Property will take the form of a unilateral promise to sale agreement (the "**PSA**").
- **Financing:** The Letter of Intent was made subject to the Purchaser obtaining bank financing, either through the form of a conventional mortgage loan or real estate leasing. The receipt of bank financing will be a condition precedent of the final Sabliere Sale Agreement and the PSA. There is no guarantee that the Purchaser will be able to secure such financing.

#### • Material Terms and Conditions:

- The Sabliere Sale Agreement will be conditional upon the removal of pre-emptive  $\circ$ rights currently held by the City of Paris in connection with the Sabliere Property. Upon consent by the Purchaser, the REIT shall file a declaration of intent (the "Declaration") with the City of Paris confirming the REIT's intention to sell the Sabliere Property. The REIT has been in communication with the City of Paris regarding the pre-emptive right of purchase and the Declaration is the first step by the REIT of formally removing the City of Paris' pre-emptive rights. As of the date hereof, to the REIT's knowledge, the City of Paris does not intend on exercising its pre-emptive rights in respect of the Sabliere Property. However, should the City of Paris respond to the Declaration by requesting to visit the Sabliere Property, requesting further information, or indicating they are exercising their rights to pre-empt the Sale, the due diligence period in respect of the Sale may be extended upon mutual agreement by the Purchaser and the REIT. If the City of Paris notifies the REIT of its intention to exercise its pre-emptive rights at the Sale Price, the sale of the Sabliere Property will be pursued with the City of Paris, not the Purchaser. If the City of Paris notifies the REIT of its intention to exercise its pre-emptive rights in respect of the Sabliere Property at a lower price than the Sale Price, the REIT will be able to: (i) renounce the Sale to the Purchaser and keep the Sabliere Property; (ii) accept the proposed price from the City of Paris; or (iii) maintain the Sale Price, in which case an appraisal will be initiated with the City of Paris. In the event that the REIT sells the Sabliere Property to the City of Paris pursuant to the City of Paris' pre-emptive rights, minority unitholder approval at the Meeting will not be required as the City of Paris is not a related party to the REIT.
- The Sabliere Sale Agreement will be conditional upon the absence of any liens and/or mortgages on the Sabliere Property. Any encumbrances of mortgages on the Sabliere Property must be removed at the time of Sale.

- The Sabliere Sale Agreement will be conditional upon the absence of any urban planning, legal, conventional, or public utility easements rendering the Sabliere Property unfit for its intended purpose. These matters will be the subject of due diligence to be carried out by the Purchaser.
- The Purchaser will undertake to provide, for the benefit of the REIT, an indemnity of 10% of the Sale Price without cash payment from the date of signing the Sabliere Sale Agreement. The indemnity, which is set at 10% of the Sale Price, is consistent with market practice in Paris. The indemnity will compensate the REIT in the event that the beneficiary of the PSA does not complete the deed of sale, even though all of the conditions precedent of the PSA have been fulfilled.
- **Costs:** Each of the Purchaser and the REIT will be entirely responsible for their own costs associated with the Sale.
- **Representations and Warranties**: The Sabliere Sale Agreement will contain customary representations, warranties, and covenants relating to the REIT and Purchaser. However, the Sabliere Property will sold on an "as is" condition, without any warranties from the REIT as to the condition of the Sabliere Property, other than the sole warranty against eviction as provided by the French Civil Code.

As detailed above, the Sabliere Sale Agreement is conditional upon the satisfaction of certain conditions. There is no certainty, nor can the REIT provide any assurance, that these conditions will be satisfied and, as such, there is no assurance that the Sale will be completed, or if completed, will be on the terms that are exactly the same as discussed in this Circular. In connection with the Purchaser completing the purchase of the Sabliere Property, the REIT will execute and deliver all closing documents contemplated in the Sabliere Sale Agreement relating to the Sale, together with other general closing documents and will be bound by the provisions contained in the Sabliere Sale Agreement applicable to the Sabliere Property and the REIT.

#### The Sabliere Property

The Sabliere Property was constructed in 1985, and is comprised of a 3,813 square meter building and 35 parking spaces. The Sabliere Property is a five story building with two underground levels and is situated on the region of Ile de France, in the 14th district of Paris, which engulfs the majority of the Montparnasse region, along with the Tour Montparnasse and the metro station Montparnasse Bienvenue, which is an important hub for travelers and tourists. The Sabliere Property is leased to a total of eight tenants, and currently has an approximately 54% occupancy rate. The REIT purchased the property in October 2014. The REIT owns 100% of the Sabliere Property.

As previously disclosed by the REIT, the Sabliere Property is a component of the "Asset Recycling Plan", being the REIT's strategy to redevelop or sell non-core properties and reinvest the proceeds of such dispositions to purchase core properties.

### BACKGROUND AND RECOMMENDATIONS

#### **Recommendation of the Trustees**

Following receipt of the valuation from Cushman & Wakefield Valuation France SA (the "**Valuator**") in respect of the Sale in accordance with the requirements of MI 61-101 (the "**Formal Valuation**"), the trustees of the REIT (the "**Trustees**") unanimously resolved that the Sale is in the best interests of the REIT and unanimously resolved to approve the Sale.

In arriving at its conclusions and recommendations, the Trustees reviewed and considered all aspects of the Sale, including, among other factors, the Formal Valuation, the financial, legal and tax implications of the Sale, the location, occupancy rate, tenant profile, and other attributes of the Sabliere Property, the REIT's business strategy and plan, the REIT's "Asset Recycling Plan", the

potential risks associated with the Sale, the terms and conditions of the Letter of Intent, the terms of conditions of the Sabliere Sale Agreement to be entered into, the Alternative Offers (as defined below), the financial condition of the REIT, the alternatives to conducting the Sale, and the interests of the Unitholders.

In addition to the foregoing, the conclusions and recommendations of the Investment Committee are based upon the fact that the Sale would result in a number of benefits for the REIT, including:

- realizing on the REIT's "Asset Recycling Plan";
- improving the cash flow and balance sheet of the REIT on a timely basis; and
- providing the REIT with additional capital, which the REIT can use to further its capital allocation goals.

#### Approval and Recommendation of the Trustees

# The Trustees have unanimously determined that the Sale is fair to the REIT and is in the best interests of the REIT and recommends that Unitholders vote in favour of the Sabliere Sale Resolution.

In approving the Sale and making this recommendation, the Trustees considered a number of factors. In view of the variety of factors considered in connection with its evaluation of the Sale, the Trustees did not find it practicable to and did not quantify or otherwise assign relative weights to the specific factors considered in reaching its determination as to the fairness of the Sale. The factors considered included the factors that were considered by the Trustees listed herein in "*Background and Recommendations – Recommendation of the Trustees*" above, as well as the factors listed below among others:

- the anticipated benefits of the Sale described herein;
- the risk factors described herein;
- the fact that the Sabliere Sale Resolution, a copy of which is attached as Appendix "A" of this Circular, must be passed by an affirmative vote of not less than a majority of the votes cast thereon by holders of the Voting Units (other than the Excluded Unitholders pursuant to MI 61-101); and
- the Formal Valuation, a copy of which is attached as "Appendix "C" of the Circular.

The foregoing discussion of the information and factors considered and given weight by the Trustees is not intended to be exhaustive. There are risks associated with the Sale, including that some of the potential benefits set forth in the Circular may not be realized or that there may be significant costs associated with realizing such benefits.

#### Background to the Sale

As previously disclosed by the REIT, the Sabliere Property is a component of the "Asset Recycling Plan", being the REIT's strategy to redevelop or sell non-core properties and reinvest the proceeds of such dispositions to purchase core properties (the "**Asset Recycling Plan**").

The REIT began to market the Sabliere Property in the fourth quarter of 2022. At this time, marketing was targeted to developers who were seeking to convert the Sabliere Property from offices to a residential use. However, in the first half of 2023, none of the potential bidders resulting from the marketing decided to proceed due to increasing interest rates and inventory of properties. Subsequent to these efforts, beginning in September 2023, the REIT began targeting the marketing of the Sabliere Property to buyers who may be seeking to reposition the building's current use as offices into schools.

On March 29, 2024, the investment committee of the Board of Trustees (the "**Investment Committee**") met to review certain offers received in respect of the Sabliere Property from alternative buyers (not the Purchaser) (collectively, the "**Alternative Offers**"). The Investment Committee also discussed the possibility of the Purchaser pursuing the Sale and the potential timing and processes relating thereto. At that meeting on March 29, 2024, the Investment Committee asked that the Purchaser formally submit a formal letter of intent to the Trustees for the acquisition of the Sabliere Property, including the bid value, timelines, conditions, fees and other key terms, which the Investment Committee could then compare against the alternative offers it had received in respect of the Sabliere Property.

As the Sale could be considered a "related party transaction" pursuant to MI 61-101, the Investment Committee, composed of entirely independent trustees, was designated to negotiate the sale with the Purchaser. The mandate of the Investment Committee in this regard included, among other things, considering the Sale, supervising the process to be carried out by the REIT and its professional advisors in connection with the Sale, determining whether the Sale is in the best interests of the REIT and, as the Investment Committee may determine to be necessary or advisable, report and make recommendations to the Trustees with respect to the Sale.

On April 8, 2024, the Investment Committee held a meeting to review and discuss six offers for the sale of the Sabliere Property, including the Alternative Offers, and compared the key terms of each of the six offers, including variances in price, fees, taxes, risks of default, closing requirements, and other material terms. The best interests of the Unitholders were considered in these discussions. At this meeting, the offer from the Purchaser was also assessed and there was thorough discussion about the price, requirements for due diligence, pre-emptive rights by the City of Paris, the December 2023 Valuation (as defined below), and the opportunity for an expedited closing. In respect of the offer by the Purchaser, the Investment Committee specifically considered MI 61-101 and that the Meeting would be required to obtain approval of the minority holders. It was agreed that the Chair of the Investment Committee would circulate a draft response to the Purchaser's initial letter of intent to further negotiate the price, timing, and other key terms.

On April 11, 2024, Mr. Bonneveld, Chair of the Investment Committee, had a discussion with the Purchaser to discuss the process for the Sale of the Sabliere Property, including the Letter of Intent, due diligence, and the form of a final purchase contract. Subsequently, on April 17, 2024, the Investment Committee had correspondence regarding the Sale of the Sabliere to the Purchaser and discussed various updates of discussions between the Investment Committee and the Purchaser, including (i) discussions with the City of Paris regarding their pre-emptive right in respect of the Sabliere Property; (ii) timing for the Sale; and (iii) next steps of working towards finalizing the Letter of Intent. On April 30, 2024, the Investment Committee provided an update to the Trustees on the Asset Recycling Plan, including the Sabliere Property, and provided updates regarding discussions with the City of Paris, the Letter of Intent, and the Investment Committee's discussions with the Purchaser.

On May 2, 2024, Jean-Daniel Cohen, in his capacity as an independent trustee, had a telephone conference call with the global commercial real estate brokerage firm (the "**Broker**") that was hired to market the Sabliere Property to potential purchasers. The intent of the call was to gather more details regarding the Broker's marketing efforts and to obtain an updated view of the market to understand if there is any potential to achieve a higher price for the Sabliere Property. Mr. Cohen discussed with the Broker the overall market conditions and trends in Paris and the Broker confirmed their view that the prices for office assets remained at lower levels with reduced purchaser appetite for office properties outside of the central business district of Paris. The Broker expressed the view that financing for commercial assets in Paris remains costly and difficult to obtain for many potential purchasers. Mr. Cohen discussed the marketing and sale process and alternative offers received for the Sabliere Property with the Broker. Many of the alternative offers from parties other than the Purchaser contained certain conditions, including those relating to permits and specific remediation

efforts, which were undesirable to the REIT. Mr. Cohen inquired about the potential to continue the marketing efforts for the sale of the Sabliere Property and the Broker confirmed that, given the current market environment, if the REIT were to repeat a similar marketing process, it would likely yield a similar result.

Subsequent to the above discussions, on May 3, 2024, the Investment Committee sent a counter offer to the Purchaser's initial letter of intent in respect of the Sale. The counter offer from the Investment Committee included revisions to the pre-emptive rights in favour of the City of Paris, clarification regarding minority approval requirements, and a revised price. The Investment Committee proposed a call with the Purchaser to discuss various sale matters. Further to the counter offer by the Investment Committee, the Purchaser responded on May 9, 2024 with a further revised Letter of Intent. At this date, the Purchaser indicated that the previous Letter of Intent represented their best and final offer.

After discussion between the Investment Committee, which is composed entirely of independent trustees, and the Trustees generally, the Investment Committee recommended that the Board of Trustees resolve to approve the entering into of the Letter of Intent. The Investment Committee and entire Board of Trustees thoughtfully and thoroughly considered the Alternative Offers. However, due to various conditions included in the Alternative Offers (including relating to permits and remediation efforts, as highlighted above) and the Investment Committee's view that a sale pursuant to one of the Alternative Offers would result in a longer and more expensive sale processes, it was determined that the Letter of Intent with the Purchaser was the more desirable option as compared to the Alternative Offers.

Subsequent to various Investment Committee and Board of Trustee conversations, on May 14, 2024, the Board of Trustees formally resolved to approve the entering into of the Letter of Intent that provided for the Sale of the Sabliere Property to the Purchaser. Mr. Bonneveld, in his capacity as Chair of the Investment Committee, executed the Letter of Intent and sent it to the Purchaser for countersignature. The Investment Committee requested that the Purchaser provide further information on their timeline, milestone process, and other applicable matters. The Investment Committee also considered the requirement to obtain a formal valuation of the Sabliere Property. On May 24, 2024, the full Board of Trustees held a meeting at which the disposition of the Sabliere Property was again discussed and considered. Subsequent to the above, the Purchaser countersigned the Letter of Intent on May 31, 2024 and the Letter of Intent was dated as of this date. As indicated above, the Letter of Intent is non-binding and provides the framework pursuant to which the REIT and the Purchaser will negotiate the Sabliere Sale Agreement. For clarity, the Sabliere Sale Agreement has not yet been entered into and will only be entered into upon the REIT receiving minority approval at the Meeting.

As part of its ongoing operations, the REIT had obtained a valuation on the Sabliere Property dated as of December 31, 2023 (the "**December 2023 Valuation**") from Savills plc. In accordance with the requirements of MI 61-101 to prepare the Formal Valuation in respect of the Sabliere Property, the Investment Committee subsequently engaged the independent Valuator to prepare an updated valuation of the Sabliere Property as part of the Sale process. The Valuator was chosen after Mr. Bonneveld, in his capacity as Chair of the Investment Committee, had preliminary conversations with several independent valuation firms. On June 24, 2024, the Board of Trustees held another meeting at which the Sabliere Sale, independent valuation, and various other aspects relating to the Sabliere Sale were discussed and, after careful consideration of the credentials of the Valuator and negotiation of the engagement letter, the Investment Committee formally engaged the Valuator pursuant to an engagement letter dated June 24, 2024.

Subsequent to the engagement of the Valuator, the Investment Committee arranged for the necessary information to be provided to the Valuator to enable the Valuator to carry out its engagement, including additional details with respect to the Sale, as well as its assessment of the

anticipated benefits and associated risks of the Sale by the REIT to the Purchaser. The Investment Committee and the Valuator had correspondence throughout the term of the engagement and the Valuator conducted a physical inspection of the Sabliere Property on July 3, 2024.

On July 10, 2024, the Valuator provided its preliminary view to Mr. Bonneveld, in his capacity as independent trustee and Chair of the Investment Committee, that the net market value of the Sabliere Property is €17,800,000 (exclusive of a purchaser's costs). On July 23, 2024, the Valuator provided Mr. Bonneveld with a draft of the Formal Valuation, which was subsequently distributed to the entire Investment Committee, which draft Formal Valuation re-confirmed the Valuator's previous opinion that the net market value of the Sabliere Property is €17,800,000 (exclusive of a purchaser's costs).

While the Valuator's figure as to the market value of the Sabliere Property is marginally more than the Sale Price, the Board of Trustees felt that based on current market conditions, the Alternative Offers, various onerous conditions included in the Alternative Offers, the strength of all the prospective purchasers, the discussion with the Broker (to whom a commission was not paid and is not payable) outlined above, and the benefits to the REIT of proceeding with the Sale to the Purchaser (to whom a fee was also not paid and is not payable in connection with the Sale), including concluding the Sale quickly and with limited conditions, the Sale Price is the highest price that the REIT could obtain for the Sabliere Property. Based on these discussions, the Board of Trustees concluded that the consideration proposed to be paid by the Purchaser to the REIT is fair, from a financial point of view. The Investment Committee determined that, based on the information from the REIT's management and the confirmation from the Valuator as to its view of the value of the Sabliere Property, the Sale is in the best interests of the REIT and unanimously resolved to recommend to the Trustees that it approve the Sale.

On July 29, 2024, the Valuator delivered the final version of the Formal Valuation to the Investment Committee. The Investment Committee reviewed the Formal Valuation and after careful deliberation, the Investment Committee confirmed its prior determination that the Sale is in the best interests of the REIT and unanimously recommended to approve the Circular, and recommend to the Unitholders that they vote in favour of the Sabliere Sale Resolution at the Meeting.

After full discussion and careful deliberation, and after receiving the recommendation of the Investment Committee, on July 31, 2024 the Trustees unanimously approved the Sale and the Circular, and unanimously resolved to recommend to Unitholders that they vote in favour of the Sabliere Sale Resolution at the Meeting.

#### **Formal Valuation**

#### Selection of the Valuator

The REIT regularly obtains appraisals and valuations on its properties, including the Sabliere Property. As disclosed above, Savills plc. had previously prepared the December 2023 Valuation of the Sabliere Property. Subsequently, in accordance with the requirements of MI 61-101, pursuant to an engagement letter dated June 24, 2024, the Investment Committee retained the Valuator to prepare and deliver the Formal Valuation with a currency date of June 30, 2024 as part of the Sale. The Investment Committee determined, based in part on certain confirmations provided to them by the Valuator, that the Valuator was independent and qualified to prepare the Formal Valuation.

In furtherance of the terms of the engagement letter between the Valuator and the Investment Committee, a fixed fee in the aggregate amount of €20,000 excluding value added tax (VAT) will be payable by the REIT to the Valuator in consideration for the Valuator undertaking the Formal Valuation. The compensation of the Valuator under the engagement letter was not contingent upon the conclusions reached by the Valuator, or upon the completion of the Sale. The fees and expenses of the Valuator are payable whether or not the Sale proceeds. In addition, the Valuator was to be reimbursed for its reasonable out-of-pocket expenses incurred in the performance of conducting the Formal Valuation. The engagement letter with the Valuator contains standards terms and conditions for the delivery of a valuation, including in respect of valuation approach, scope of services, basis of appointment, fees, and liability.

#### Credentials of Valuator

Cushman & Wakefield Inc. is among the world's largest commercial real estate services firms. Cushman & Wakefield Inc. operates from approximately 400 offices worldwide, has over 50,000 employees and manages several hundred square million meters of commercial space. They offer a range of specialist services from financial and investment advice to valuation, planning and property management. The Formal Valuation expressed herein represents the opinion of the Valuator and the form and content herein has been approved for release by the Valuator, who is experienced in divestitures and valuation matters.

#### Relationship with Interested Parties

Neither the Valuator nor any of its associated entities or affiliated entities is (i) an associated or affiliated entity or issuer insider (as such terms are defined for the purposes of MI 61-101) of the REIT, the Purchaser, or any of their respective associates or affiliates (collectively, the "Interested Parties"), (ii) an advisor to any of the Interested Parties in connection to the Sale, or (iii) a member of a soliciting dealer group formed in respect of the Sale. The Valuator has not been engaged to provide any financial advisory services nor has it participated in any financing involving the Interested Parties within the past two years, other than the services provided under the engagement letter and as described herein. There are no understandings, agreements or commitments between the Valuator and the Interested Parties with respect to any future business dealings. The Valuator may, in the future, in the ordinary course of its business, perform financial advisory or investment banking services for the Interested Parties, however, the Valuator has agreed that during the term of its engagement with the Investment Committee, it will not, without the prior written consent of the Investment Committee, enter into any agreements or arrangements that would result in the Valuator not being independent of the REIT for the purposes of the Sale.

The Valuator confirmed that it has no previous recent or current involvement with the Sabliere Property and the Valuator does not anticipate any future fee earning relationship with the Sabliere Property or any Interested Party. The Valuator has confirmed that it does not consider that any conflict will arise in the course of preparing the Formal Valuation. Further, the Valuator confirmed that (i) it does not and none of its affiliates have any material financial interest in the completion of the Sale and (ii) during the 24 months prior to the date of the engagement letter, it has not had a relationship with any of the Interested Parties.

The REIT has been informed by the Valuator that the Valuator is of the view that it is independent of all Interested Parties in the Sale (as such terms are defined for the purposes of MI 61-101).

#### Formal Valuation

In connection with the preparation of the Formal Valuation, the Valuator reviewed both public and non-public information relating to the Sabliere Property, including the Sabliere Property's location, condition, occupational leases and associated amendments, and net rent; an analysis of the local market and comparable properties; the Sabliere Property's position within the occupational market; investment comparables; a local market study; a rent roll dated July 1, 2024; a summary of work carried out on the Sabliere Property over the last 10 years; plans and summary tables of the Sabliere Property; an energy performance diagnosis of the Sabliere Property dated December 23, 2022; certain documents provided by management of the REIT to the Valuator; information provided by the local authority with regard to town planning matters; and certain other factors which the Valuator considered relevant, all as more fully described and outlined in the Formal Valuation. The Formal Valuation considered the strengths, weaknesses, opportunities, and threats of the Sabliere Property. The Valuator also undertook various procedures, met and spoke with the REIT's management and

representatives of the Investment Committee, performed a site inspection of the Sabliere Property, and conducted investigative exercises as more specifically detailed in the Formal Valuation.

The Investment Committee and the Valuator relied upon the accuracy and completeness of all data and other information obtained by the Valuator from public sources or provided to it by the REIT. The Formal Valuation is conditional upon such accuracy and completeness. Subject to the exercise of its professional judgment, and except as expressly described in the Formal Valuation, the Valuator did not independently verify the accuracy or completeness of any of such information.

The effective date of the Formal Valuation is June 30, 2024. A copy of the Formal Valuation is available for inspection from the REIT at Goodmans LLP, Bay Adelaide Centre, Suite 3400, 333 Bay Street, Toronto, Ontario, M5H 2S7. A copy of the Formal Valuation will be sent to any Unitholder upon request and for a nominal charge sufficient to cover printing and postage.

#### Definition of Market Value

The Formal Valuation states that, for the purpose of the opinions given therein, market value is defined to mean "the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion".

#### Approach to Value

The Formal Valuation is based upon the methodologies and assumptions the Valuator considered appropriate in the circumstances for the purposes of arriving at an opinion as to the market value of the Sabliere Property as of the valuation date.

#### Valuation Methodologies

For the purposes of arriving at its conclusion as to the value of the Sabliere Property, the Valuator conducted its procedures using the income approach to valuation, namely a (i) discounted cash flow approach and (ii) revenue capitalization rate approach. While the discounted cash flow approach as the favored method of valuation to take into account the departure of all the tenants, the improvement work on the Sabliere Property, and the re-leasing of all the premises, the discounted cash flow method was still cross-checked against the traditional capitalization method of valuation.

The capitalization methodology involves capitalizing the potential net income or the current net income at an appropriate yield. The Valuator capitalized the market rent at a yield of 5.6% for let office areas and a yield of 6.0% for vacant areas and for leased areas on the ground floor.

The discounted cash flow methodology considered that the Sabliere Property would be re-leased at the market rent on the basis of the assumptions set forth in the Formal Valuation. The Valuator adopted a discounted cash flow of six years to cover the re-leasing assumption periods. The Valuator used discount rate of 7.0% on the cash-flows to reflect the risks of the income flows and deducted agent fees of 1.5% at the time of resale.

#### Conclusions of Formal Valuation

On July 29, 2024, the Valuator provided the Board of Trustees with the Formal Valuation which indicates that, as of June 30, 2024 and based on and subject to the assumptions, factors considered and limitations described therein, the market value of the Sabliere Property is €17,800,000 (exclusive of a purchaser's costs).

The Formal Valuation is subject to many assumptions and limitations as set out in the Formal Valuation. Reference should be made to the full text of the Formal Valuation. Of note, the Valuator took the following key assumptions into account in the Formal Valuation for both the capitalization method and the discounted cash flow method in order to conclude on the market value of the Sabliere Property:

- Valuation Date: June 30, 2024
- Tenancy: The Sabliere Property is roughly leased at 54% at the valuation date.
- Purchaser's Costs: The Valuator accounted for purchaser's costs of 7.5%.
- Weighted Average Lease Term: One year
- Tenancy: The Formal Valuation is based on the assumption that each of the current tenants will leave at the end of their lease, in order to be able to reflect the Sabliere Property with a standard currency situation.

The full text of the Formal Valuation describes the assumptions made, procedures followed, matters considered and limitations on the review undertaken by the Valuator. The full text of the Formal Valuation is attached as Appendix "C" and is incorporated by reference into the Circular in its entirety. See Appendix "C" – *"Formal Valuation*". Unitholders are encouraged to read the Formal Valuation carefully in its entirety. The Formal Valuation is directed only to the value of the Sabliere Property and does not address any other aspect of the Sale or any related transaction. The Formal Valuation does not address the relative merits of the Sale or any related transaction as compared to other business strategies or transactions that might be available to the REIT or the underlying business decision of the REIT to effect the Sale or any related transaction. The Formal Valuation does not constitute a recommendation to any Unitholder as to how such Unitholder should vote or act with respect to any matters relating to the Sale.

Caution should be exercised in the evaluation and use of the results of a formal valuation such as those contained in the Formal Valuation. A formal valuation is an estimate of market value as at a particular date. It is not a precise measure of value but is based on a subjective comparison of related activity taking place in the real estate market. The Formal Valuation is based on various assumptions of future expectations and some of the assumptions may not materialize or may differ materially from actual experience in the future.

The Formal Valuation was only one of many factors considered by the Investment Committee and by the Trustees in their evaluation of the Sale and should not be viewed as determinative of the views of the Investment Committee, the Trustees or the REIT's management with respect to the Sale or the consideration provided for in the Sale.

#### **Prior Valuations**

The REIT obtained the December 2023 Valuation in respect of the Sabliere Property. The December 2023 Valuation considered relevant factors such as the Sabliere Property's location, condition, occupational leases, and net rent; an analysis of the local market and comparable properties; the Sabliere Property's position within the occupational market; investment comparables; and a local market study. The December 2023 Valuation considered the strengths, weaknesses, opportunities, and threats of the Sabliere Property. Subject to the assumptions, limitations, and conditions outlined in the December 2023 Valuation, the net market value of the Sabliere Property was found to be €18,800,000. The market value obtained from the Formal Valuation does not differ materially from the market value obtained from the December 2023 Valuation and the differences in value can be explained by (i) overall market conditions and trends in commercial real estate sales Paris, (ii) the fact that the prices for office assets remain at lower levels with reduced purchaser appetite for office properties outside of the central business district of Paris, and (iii) that financing for commercial assets in Paris remains costly and difficult to obtain for many potential purchasers.

The REIT also obtained valuations in respect of the Sabliere Property on December 31, 2022 (€20,300,000) (the "**December 2022 Valuation**") and June 30, 2023 (€20,200,000) (the "**June 2023 Valuation**").

Copies of the December 2023 Valuation, December 2022 Valuation and June 2023 Valuation are available under the REIT's profile on SEDAR+ at www.sedarplus.ca.

Other than as disclosed herein, there are no Prior Valuations (as such term is defined in MI 61-101) in respect of the Sabliere Property that have been made within 24 months before the date of the announcement of the Sale, that are known, after reasonable inquiry, to the REIT or to any trustee or senior officer of the REIT.

#### Approvals Required for the Sale

At the Meeting, Unitholders will be asked to consider, and if thought advisable, pass the Sabliere Sale Resolution in the form attached hereto as Appendix "A", with or without variation. To be approved, the Sabliere Sale Resolution must receive the affirmative vote of not less than a majority of the votes cast thereon by Unitholders (other than Excluded Unitholders pursuant to MI 61-101).

### **RISK FACTORS**

Unitholders should carefully consider the risks related to the Sale described below, the other information elsewhere in the Circular and the documents incorporated by reference herein, before determining whether to vote in favour of the Sabliere Sale Resolution. If any of such or other risks occur, the REIT's business, prospectus, financial condition, results of operations and cash flows could be materially adversely impacted. In that case, the trading price of the REIT's securities could decline and investors could lose all or part of their investment. There is no assurance that risk management steps taken will avoid future loss due to the occurrence of the below described or other unforeseen risks.

The following risk factors are not an exhaustive list of all the risk factors associated with the Sale or the Sabliere Sale Agreement. Additional risks and uncertainties, including those currently known or considered immaterial by the REIT, may also adversely affect the REIT and the business of the REIT. All of the risk factors described in this Circular should be considered by Unitholders in conjunction with the other information included in this Circular.

#### Risks Related to the Sale

#### Possible Failure to Complete the Sale

Completion of the Sale is subject to the satisfaction of certain closing conditions, including, but not limited to, approval of the Sabliere Sale Resolution by the Unitholders. There is no certainty, nor can the REIT provide any assurance, that these conditions will be satisfied and, as such, there is no assurance that the Sale will be completed, or if completed, will be on terms that are exactly the same as discussed in the Circular. The Sale is subject to commercial risk that the Sale may not be completed on the terms negotiated or at all. If the Sale Closing does not take place as contemplated, the REIT will not benefit from the Sale, will have incurred significant management time and expenses and could suffer adverse consequences, including the loss of investor confidence. If the Sale is not completed and the Trustees decide to seek another sale, there can be no assurance that it will be able to find a party willing to pay an equivalent or more attractive price than the Sale Price to be paid by the Purchaser.

#### Possible Failure to Realize Expected Returns on the Sale

Sales involve risks that could materially and adversely affect the REIT's business plan, including the failure of the Sale to realize the results the REIT expects. While management of the REIT, based on information deemed appropriate and sufficient for such purposes, believes the Sale will be beneficial for the REIT, such determination should not be regarded as a guarantee of future performance or results and includes certain estimates and assumptions, the actual result of which may be different.

If the Sale fails to realize the results that the REIT expects, the Sale could have a material adverse effect on the REIT and its financial results.

#### Valuations

The REIT retained the Valuator to provide the Formal Valuation with respect to the Sabliere Property. Caution should be exercised in the evaluation and use of appraisal results, which are estimates of market value at a specific point in time. In general, appraisals such as the Formal Valuation represent only the analysis and opinion of qualified experts as of the effective date of such appraisals and are not a guarantee of present or future value. There is no assurance that the assumptions employed in determining the appraised value of the Sabliere Property is correct as of the date of this Circular. As prices in the real estate market fluctuate over time in response to numerous factors, the market value of the Sabliere Property shown on the Formal Valuation may be an unreliable indication of its current market value.

# Delay of Failure to Complete the Sale Could Negatively Impact the Market Price of the Voting Units and/or the REIT's Business and Operating Results

If the Sale is not completed or completion is materially delayed for any reason, the market price of the Voting Units may be materially adversely affected and the REIT's business and its results of operations could also be subject to various material adverse consequences.

# The Sabliere Sale Agreement Will Include Termination Provisions and it May be Terminated by the Purchaser in Certain Circumstances

It is expected that the Sabliere Sale Agreement will contain customary termination provisions, which will give the Purchaser the right to terminate the Sabliere Sale Agreement in certain circumstances. Even if the Sabliere Sale Resolution is passed and the Sabliere Sale Agreement is entered into, there is no certainty, nor can the REIT provide any assurance, that the Sabliere Sale Agreement will not be terminated by the Purchaser before completion of the Sale. If the Sabliere Sale Agreement is terminated, there is no assurance that the REIT will be able to find an alternative transaction, or that the terms of any alternative transaction would be more or less favorable than the terms the REIT anticipates being included in the Sabliere Sale Agreement.

#### There can be no Assurance that Unitholder Approval will be Obtained

If the Sabliere Sale Resolution is not approved at the Meeting, the Sale will not be completed. There can be no certainty, nor can the REIT provide any assurance, that the requisite Unitholder approval of the Sabliere Sale Resolution will be obtained.

#### The Sabliere Sale Agreement has Yet to be Entered Into and the Sale is Subject to Uncertainty

The Sale is subject to first negotiating and executing the Sabliere Sale Agreement with the Purchaser, and then it is expected to be subject to the satisfaction of certain conditions, and thus the Sale's completion is subject to uncertainty. There can be no assurance that the Sale will result in a successfully negotiation of the Sabliere Sale Agreement and, even if the Sale results in a negotiated Sabliere Sale Agreement, there can be no assurance of the completion of the Sale. In addition, the Sabliere Sale Agreement may contain terms and conditions that are different to those terms and conditions described in this Circular.

The Announcement and Pending Status of the Sale, whether or not Consummated, may Adversely Impact the REIT's Operations

The announcement and pending status of the Sale, whether or not consummated, may adversely affect the market price of the REIT's Units, and the REIT's current and future operations or relationships with its employees and stakeholders.

#### The Trustees May Not Decide to Proceed with the Sale

Notwithstanding the Unitholders approving the Sabliere Sale Resolution and subject to the terms of any Sabliere Sale Agreement to be entered into by the REIT, the Trustees will retain the discretion not to proceed with any of the transactions contemplated by the Sabliere Sale Resolution, if it determines that such Sale is no longer in the best interests of the REIT and its Unitholders.

#### The Sale May Divert Attention of Management

The pendency of the Sale could cause the attention of the REIT's management to be diverted from day-to-day operations. These disruptions could be exacerbated by a delay in the completion of the Sale and could have an adverse effect on the business, operating resolutions or prospects of the REIT, regardless of whether the Sale is ultimately completed.

#### Additional Risks

Additional risks and uncertainties, including those currently unknown or considered immaterial by the REIT may also adversely affect the business of the REIT during and after completion of the Sale. Please refer to the risk factors found in the REIT's FY 2023 AIF, a copy of which is available under the REIT's profile on SEDAR+ at www.sedarplus.ca.

### **INTERESTS OF EXPERTS**

The Valuator has provided the Formal Valuation. As of the date hereof, the designated professionals of the Valuator beneficially owned, directly or indirectly, less than 1% of the outstanding securities of the REIT.

### MATERIAL CONTRACTS

The following are the only material contracts, other than contracts entered into the ordinary course of the business, entered into by the REIT or the REIT's subsidiaries within the REIT's most recently completed financial year:

- Deferred Unit Plan (as defined in the FY 2023 AIF)
- Unitholder Rights Plan (as defined in the FY 2023 AIF); and
- Fifth Amended and Restated Management Agreement (as defined in the FY 2023 AIF).

# INTERESTS OF INFORMED PERSONS IN MATERIAL TRANSACTIONS AND MATTERS TO BE ACTED UPON

Other than as described in this Circular, the FY 2023 AIF and in the notes to the 2023 audited consolidated financial statements of the REIT, no informed person (as such term is defined in the *Securities Act* (Ontario)) or proposed nominee for election as a Trustee, nor any associate or affiliate of the foregoing, has any interest, direct or indirect, in any material transactions in

which the REIT has participated since the formation of the REIT or in any proposed transaction which has materially affected or will materially affect the REIT.

To the knowledge of the Trustees, except as otherwise set out in this Circular, no Trustee or executive officer of the REIT, or any associate or affiliate of any of the foregoing persons, has any material interest, direct or indirect, by way of beneficial ownership or securities or otherwise, in any matter to be acted upon at the Meeting.

### AUDITORS, TRANSFER AGENT AND REGISTRAR

The external auditor of the REIT is Ernst & Young (France). Ernst & Young (France) is independent of the REIT within the meaning of the Code of Ethics of the *Ordre des comptables professionnels agrees du Quebec*. Ernst & Young (France) is located at 1-2, Place des Saisons, 92037 Paris, France.

The transfer agent and register for the Voting Units is TSX Trust Company at its principal office located in Toronto, Ontario.

### ADDITIONAL INFORMATION

Additional information relating to the REIT may be found by visiting the REIT's website at: www.inovalisreit.com. Additional information relating to the REIT is available on SEDAR+ at <u>www.sedarplus.ca.</u> In addition, more information, including additional financial information which is provided in the REIT's audited consolidated financial statements and management's discussion and analysis for the REIT's most recently completed financial year, and any documents, or sections of documents, as applicable, incorporated by reference into the Circular, can be found on SEDAR+ by visiting www.sedarplus.ca. Unitholders may contact the REIT to request a copy of the REIT's audited consolidated financial statements and analysis for its most recently completed financial by reference into the Circular. Such requests can be made free of charge by contacting Goodmans LLP, Bay Adelaide Centre, 333 Bay Street, Suite 3400, Toronto, Ontario, M5H 2S7.

## APPROVAL OF THE BOARD OF TRUSTEES

The contents of this Circular, including the Notice of Meeting, and the sending of it to each Trustee of the REIT, to the auditor of the REIT, to those Unitholders who have requested it and to the applicable regulatory authorities, have been approved by the Trustees of the REIT.

DATED at Toronto, Ontario, this 1<sup>st</sup> day of August, 2024.

<u>"Stéphane Amine"</u> Stéphane Amine President and Chief Executive Officer

## **APPENDIX A – RESOLUTIONS CONCERNING APPROVAL OF THE SALE**

# FOR CONSIDERATION AT THE SPECIAL MEETING OF UNITHOLDERS OF INOVALIS REAL ESTATE INVESTMENT TRUST

#### **BE IT RESOLVED THAT:**

- The sale (the "Sale") by Inovalis Real Estate Investment Trust (the "REIT") of the property located at 24-26, Rue Bénard – 25, Rue Hyppolite Maindron – 27-29, Rue de la Sablière, Paris, District 14, France (the "Sabliere Property") to Inovalis S.A. (the "Purchaser"), pursuant to an agreement to be entered into between the REIT and the Purchaser is hereby approved and authorized.
- 2. All other matters related to the Sale as described in the Circular are hereby authorized and approved.
- 3. Notwithstanding that this resolution has been duly passed by the unitholders of the REIT, the trustees of the REIT are hereby authorized and empowered, without further notice to, or approval of, the unitholders of the REIT, not to proceed with the Sale.
- 4. Any trustee or officer of the REIT is hereby authorized, for and on behalf of the REIT, to execute and, if appropriate, deliver any and all other agreements, applications, forms, waivers, notices, certificates, confirmations and other documents and instruments and to do, or cause to be done, any and all such other acts and things as in the opinion of such director or officer may be necessary, desirable or useful for the purpose of giving effect to these resolutions, the completion of the Sale and related transactions, including, without limitation, (i) all actions required to be taken by or on behalf of the REIT, and all necessary filings and obtaining the necessary approvals, consents and acceptances of appropriate regulatory authorities, and (ii) the signing of the certificates, consents and other documents or declarations required to effect the Sale or otherwise to be entered into by the REIT, such determination to be conclusively evidenced by the execution and delivery of any such document, agreement or instrument, and the taking or doing of any such action.

# **APPENDIX B – CONSENT OF VALUATORS**

To: The Board of Trustees and the Investment Committee of the REIT

We refer to the Formal Valuation, dated July 29, 2024, which we prepared for the Investment Committee in connection with the sale of the Sabliere Property.

We consent to the filing of the Formal Valuation with applicable securities regulatory authorities; the inclusion of a summary of the Formal Valuation in the Circular; the inclusion of the Formal Valuation as an appendix in the Circular; and to being named in the Circular.

"Cushman & Wakefield Valuation France SA" (signed)

Paris, France

August 1, 2024

# **APPENDIX C – FORMAL VALUATION**

Please see attached.



# Report and Valuation of:

27-29 Rue de la Sablière 75014 Paris

Prepared for

Inovalis Real Estate Investment Trust

Valuation Date:

30/06/2024

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# **EXECUTIVE SUMMARY**



# 27-29 RUE DE LA SABLIERE 75014 PARIS

This summary is strictly confidential to you as the Addressee. It must not be copied, distributed or considered in isolation from the full report.

| Property Summary                                   |  |  |  |
|--|--|--|--|
| Location   | The Property is located in Paris (75), in the 14 <sup>th</sup> district.   |  |  |
| Description  | The Property is an office building at the corner of Rue de la Sablière,<br>Rue Bénard and Rue Hippolyte Maindron.  |  |  |
| Floor area   | The building has two basement levels and is 3 storeys high on one side and 5 storeys high on the other one.  |  |  |
| Year of construction                               | 1987   |  |  |
| Condition  | Poor condition - some work required  |  |  |
| Deleterious materials                              | None assumed - Subject to technical audit  |  |  |
| Environmental issues                               | No issues assumed - Subject to technical audit   |  |  |
| Tenure   | We have assumed that the property is fully owned as a freehold equivalent.   |  |  |
| Income Summary                                     |  |  |  |
| Tenancies  | The property is currently 54% let to 8 different tenants. Most of the leases are derogatory leases or leases made available free of charge. The only commercial leases present in the property are not recently signed and date from between 2012 and 2019.  |  |  |
|  | This is a non-standard situation due to a pending building renovation project.   |  |  |
| Income profile                                     | WALB of 1 year   |  |  |
| Stabilized Income (curre income without rent-free) | ent € 673,954 excl. per year   |  |  |
| Net headline initial yield                         | 3.52%  |  |  |
| Letting prospects<br>(Valuation assumption)        | <ul> <li>Vacancy cost: 120€/sqm/year</li> <li>Reletting /renovation works: 400 €/sqm. We have considered limited renovation capex to only consider a refresh of the building.</li> <li>12 months of void/ 6 months of rent free/ 3-year lease.</li> <li>100% probability of departure</li> <li>We have considered works of €400/sqm for all vacant areas at the valuation date.</li> </ul> |  |  |
| Market Rent (pa)                                   | € 1,326,986 excl. per year   |  |  |

#### Market Value

**Valuation Date** 

30<sup>th</sup> June 2024

#### **Net Market Value**

#### Key Investment

#### **Strengths / Opportunities**

- The building is located in Paris, 15-minute walk from Montparnasse train station.
- Divisible building with the possibility of letting to several tenants.
- The chillers units on levels 1/3/5 were replaced in 2016.
- Most leases are coming to an end soon (1-year WALB), with the possibility of renting at higher levels following renovation work.

€ 17,800,000 exclusive of purchaser's costs (7.50%)

- Significant number of car parking spaces for a Parisian location.
- Other type of use could be considered.

#### Weaknesses / Risks

- The office building is located in a residential area.
- The nearest metro station is a 6-minute walk away.
- Major works could be considered to refurbish the property in order to have a fully renovated building conforming to the current standards.
- The building does not meet the latest ESG standards.
- The current investment market is limited due to an increase in interest rates and the gap between purchaser's and vendor's expectations. This situation is worse in non-prime locations and the peripheral locations of Paris.

# **VALUATION RECORD**

| То:             | Inovalis Real Estate Investment Trust  |                    |  |
|-----------------|--|--------------------|--|
|                 | ("you" or the "Addressee")   |                    |  |
|                 |  |                    |  |
|                 |  |                    |  |
| Attention:      | Mr Mike Bonneveld, Chairman of the Investment Committee of the Board of Trustees   |                    |  |
| Property:       | The address, tenure and property type of the property or each of the properties (the "Property") is included in the Property Record section. |                    |  |
| Report date:    | 29/07/2024   |                    |  |
| Valuation date: | 30/06/2024   | ("Valuation Date") |  |
| Our reference:  | CW3 24/204   |                    |  |

#### Instructions

#### Appointment

We are pleased to submit our report and valuation (the "**Valuation Report**"), which has been prepared in accordance with the engagement letter entered into between us dated 24<sup>th</sup> June 2024 (the "Engagement Letter"). This Engagement Letter and the terms set out therein, together with our Terms of Business, which were sent to you with our Engagement Letter dated 24<sup>th</sup> June 2024, constitute the "**Engagement", which forms an integral part of this Valuation Report**.

Included in the Engagement Letter is the Valuation Services Schedule. It is essential to understand that the contents of this Valuation Report are subject to the various matters we have assumed, which are referred to and confirmed as Assumptions in the Valuation Services Schedule (which forms part of the Engagement). Where Assumptions detailed in the Valuation Services Schedule are also referred to within this Valuation Report they are referred to as an "assumption" or "assumptions". Unless otherwise defined, all capitalised terms herein shall be as defined in the Engagement.

We have valued the property interest detailed in the Property Record.

The Trustees initially contacted us regarding the potential assignment on 12<sup>th</sup> June 2024. We were formally engaged by the Trustees pursuant to an agreement between the REIT and us (the "Engagement Letter") dated 24<sup>Th</sup> June 2024. The Engagement Letter provides for the payment of a fixed fee equal to  $\leq$  24,000 VAT included (French VAT at 20%) for delivery of the valuation, which is not contingent upon conclusions in the valuation or upon the completion of the sale of the property. In addition, we are entitled to be reimbursed for our reasonable out-of-pocket expenses and have been indemnified by the REIT in respect of certain matters relating to its engagement.

#### Compliance with RICS Valuation – Global Standards

We confirm that the valuation and Valuation Report have been prepared in accordance with the RICS Valuation – Global Standards, which incorporate the International Valuation Standards ("IVS") and the RICS Valuation Standards (the "RICS Red Book"), edition current at the Valuation Date. It follows that the valuations are compliant with IVS.

#### Status of Valuer and Conflicts of Interest

We confirm that all valuers who have contributed to the valuation have complied with the requirements of the RICS Red Book. We confirm that we have sufficient current knowledge of the relevant markets, and the skills and understanding to undertake the valuation competently. We confirm that the signatory has overall responsibility for the valuation and is in a position to provide an objective and unbiased valuation and is competent to undertake the valuation. Finally, we confirm that we have undertaken the valuation acting as an External Valuer as defined in the RICS Red Book.

We further confirm that we have no current, anticipated or previous recent involvement with the Property and / or parties to the transaction and therefore do not consider that any conflict arises in preparing the advice requested.

#### Purpose of Valuation

We understand that the prospective purchaser of the Property, Inovalis S.A., is the external manager of the REIT and is therefore a "related party" of the REIT and that the value of the proposed sale represents more than 25% of the REIT's current market capitalization, and is therefore subject to the requirements of Multilateral Instrument 61-101-Protection of Minority Security Holders in Special Transactions (the "Related Party Rules"), including the requirement to obtain a written formal valuation of the Property prepared in accordance with the requirements of the Related Party Rules as well as the approval of not less than a majority of the votes cast by the REIT's unitholders not related to Inovalis S.A. (the "Independent Unitholders") at a special meeting of the REIT's unitholders ("Unitholders").

The Board of Trustees of the REIT (the "Committee") has retained us to prepare and deliver a written formal valuation of the Property prepared in accordance with the requirements of the Related Party Rules (the "Valuation").

#### Bases of Valuation

In accordance with your instructions, we have undertaken our valuation on the following bases in accordance with the RICS standards and the Charte de l'Expertise Immobilière for local practice:

- 1. Market Value
- 2. Market Rent

#### Special Assumptions

The valuation has not been undertaken under special assumptions.

We have set out the definitions of the above bases of valuation in the Appendix of this report.

#### Definitions

#### Market Value

The term "Market Value" as referred to in the RICS Red Book and applying the conceptual framework which is set out as follows: "The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length

transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion."

#### Market Rent

The term "Market Rent" as referred to in the RICS Red Book is defined as: "The estimated amount for which an interest in real property should be leased on the valuation date between a willing lessor and willing lessee on appropriate lease terms in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion".

#### Reservations

The valuation is not subject to any reservation.

#### Inspection

Details of our inspection of the Property are included in the Property Record Section.

#### Measurement

Details of measurement of the Property are included in the Property Record section.

#### **Floor Areas**

We have been provided with a measurement survey by a qualified "Géomètre Expert" (Land Surveyor). In France and Monaco, property valuers rely on areas communicated by an independent "Géomètre Expert". We have used the floor areas provided to us by you for the purpose of our valuation. We assume that these areas have been measured and calculated in accordance with current local measuring practice.

#### Valuation methodology

Our valuation will be undertaken using the Revenue Capitalisation and the Discounted Cash Flow methodologies. The Gross Market Value will be deducted by averaging the results of the two methodologies by equal weight.

Our approach is discussed in full detail in Section 8 of this report.

#### Information provided

Documents sent by Inovalis, which include:

- Recoverable and no recoverable service charges and taxes
- Leases and amendments
- A rent roll dated 1<sup>st</sup> July 2024
- Summary of work carried out over the last 10 years
- Plans and summary tables of areas drawn up by Daniel LeGrand "Géomètre expert".
- Energy performance diagnosis (DPE) dated 23 December 2022.

More details about these documents can be found in the report in their relevant sections.

We have not received the following documents:

- Certificate of ownership
- Asbestos audit diagnosis

- Precise surface area statement for rented areas corresponding to the total vacant surface area in the Rent Roll.

#### Sustainability and ESG

Sustainability is an increasingly important factor in real estate market. Many countries have committed to net zero carbon by 2050, with legislation already in place to reduce CO2 emissions from buildings. We consider it likely that further legislation and regulations will be introduced in coming years. Alongside this, occupiers and investors in some sectors are becoming more particular in the sustainability aspects of the buildings they choose to occupy or purchase.

The existence of a green premium for the more sustainable buildings is a matter of ongoing market monitoring, investigation and debate. Appropriate levels of market evidence have yet to be established to demonstrate fully whether additional value can be ascribed to such buildings.

However, it should be noted that the market is evolving due to the focus from both occupiers and investors on a property's sustainability credentials. We expect that awareness of sustainability matters will increase throughout all sectors of the property market.

#### Sources of Information

In addition to information established by us, we have relied on the limited information obtained from you, the Borrower and others listed in this Valuation Report.

We have made the assumption that the information provided by you, the Borrower and your respective professional advisers in respect of the Property we have valued is both full and correct. We have made the further assumption that details of all matters relevant to value within your and their collective knowledge, such as prospective lettings, rent reviews, outstanding requirements under legislation and planning decisions, have been made available to us, and that such information is up to date.

#### General Comment

All valuations are professional opinions on a stated basis, coupled with any appropriate assumptions or Special Assumptions. A valuation is not a fact, it is an estimate. The degree of subjectivity involved will inevitably vary from case to case, as will the degree of certainty, or probability, that the valuer's opinion of value would exactly coincide with the price achieved were there an actual sale at the Valuation Date.

Property values can change substantially, even over short periods of time, and so our opinion of value could differ significantly if the date of valuation were to change. If you wish to rely on our valuation as being valid on any other date you should consult us first.

Should you or the Borrower contemplate a sale, we strongly recommend that the Property is given proper exposure to the market.

A copy of this Valuation Report should be provided to your solicitors and they should be asked to inform us if they are aware of any aspect which is different, or in addition, to that we have set out; in which case we will be pleased to reconsider our opinion of value in the light of their advice or opinions.

#### Currency

The Property has been valued in French local currency, EURO (€).

#### Market conditions explanatory note

Significant inflationary pressures have impacted the EU economy over the last two years and led the ECB to raise interest rates since July 2022, although rates have been stable since September 2023. Indications are that inflation has peaked but is slow to go down to the ECB expected normalized level. The market is suggesting that interest rates have probably reach their peak but still needs confirmation in the coming months.

The war in Ukraine shows no sign of ending and remains a risk to supply chains, energy supplies and prices throughout Europe and the UK. The ongoing conflict in Israel / Gaza has the potential to create additional uncertainty, especially in oil prices.

In recognition of the potential for market conditions to move rapidly in response to wider political and economic changes, we highlight the importance of the Valuation Date as it is important to understand the market context under which the valuation opinion was prepared. At this point we anticipate longer marketing periods being required to elicit bids.

### Confidentiality

This Valuation Report is confidential to you, for your sole use only and for the Purpose of Valuation as stated. Other than as detailed below, we will not accept responsibility to any third party in respect of any part of its contents.

### Disclosure

This Valuation Report or any part of it may not be modified, altered (including altering the context in which the Valuation Report is displayed) or reproduced without our prior written consent. Any person who breaches this provision shall indemnify us against all claims, costs, losses and expenses that we may suffer as a result of such breach.

We consent to the inclusion of this letter in its entirety and summaries thereof (provided such summaries are in a form acceptable to us) in the management information circular (the "Circular") to be prepared in connection with the special meeting of Unitholders to be held to approve the SOT Transaction (the "Meeting") and related material change reports and press releases and to the filing thereof, as necessary, by the REIT with the securities commissions or similar regulatory authorities in each province and territory of Canada.

We hereby exclude all liability arising from use of and/or reliance on this Valuation Report by any person or persons except as otherwise set out in the terms of the Engagement.

### Valuation conclusion

### Market Value

Our opinion of the Gross Market Value of the freehold interest in the Property as at the Valuation Date subject to, and with the benefit of the leases is:

# € 19,135,000 incl. (Nineteen Million One Hundred and Thirty-five Thousand Euros, including purchaser's costs)

We have deducted 7.50% of the Gross Value in order to obtain the Net Market Value excluding transfer costs and taxes (rounded):

€ 17,800,000 Excl.

# (Seventeen Million Eight Hundred Thousand Euros, excluding purchaser's costs)

This represents a net value per sq m of €4,411 excl. transfer costs.

### Market Rent

Our opinion of the Market Rent of the Property as at the Valuation Date is:

| €1,326,986 | p.a. |
|------------|------|
|            |      |

(One Million, Three Hundred Twenty-Six Thousand Nine Hundred Eighty-Six Euros per annum, excluding charges and taxes)

The basis on which the Market Rent has been calculated is set out in the section 12.

### Reliance

This Valuation Report may be relied upon only in connection with the Purpose of Valuation stated and only by:

- (i) The addressee(s);
- (ii) other parties who have signed a Reliance Letter.

No reliance may be placed upon this Valuation Report by any other party, or for any other purpose except in accordance with the terms of the Engagement letter (appendix E)

C&W's total aggregate liability to the Client or to any other party entitled to rely on the Valuation Report, arising out of, under or in connection with this Engagement shall be limited to an aggregate sum not exceeding the lesser of €5 million (Five Million Euros) or 10% of the Market Value of the Engagement Property.

For the avoidance of doubt, the total aggregate limit of liability specified in the terms of the Engagement (the "Aggregate Cap") shall apply in aggregate to (i) you (the Addressee(s)), and (ii) such other parties who have signed a Reliance Letter. Apportionment of the Aggregate Cap shall be a matter for you and such other third parties alone.

### "Marc Guillaume"

### Marc Guillaume MRICS

International Partner RICS Registered Valuer +33 (0) 1 41 02 71 45 marc.guillaume@cushwake.com Signed for and on behalf of Cushman & Wakefield Valuation France SAS

## PROPERTY RECORD

### Sablière | 27 Rue de la Sablière 75014 Paris

### 1. Inspection

The Property was subject to an external and internal inspection by Francois Devron (MRICS, Associate) and Lina Dghoughi (Cushman & Wakefield) accompanied by Delphine Bootz (Inovalis) on the 03/07/2024.

A valuation without full due diligence is dependent on the adequacy and accuracy of the information supplied and/or the assumptions made. If such information or assumptions prove to be incorrect or inadequate, this could have an adverse impact on our opinion of value.

## 2. Location and Description

### 2.1. Location

### General

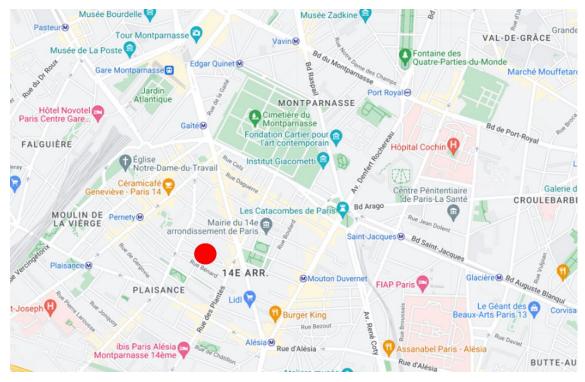
- The property is located in the 14<sup>th</sup> arrondissement of Paris which is one of the twenty arrondissements of the French capital. It is located on the left bank of the Seine, in the south of the city.
- Paris has a population of 2,133,111 people of which 136,368 live within the 14<sup>th</sup> arrondissment (INSEE 2021).
- This location borders the 5th and 6th arrondissements to the north, the 13th arrondissement to the east and the 15th arrondissement to the west. To the south of the Parisian ring-road there are the towns of Gentilly, Montrouge and Malakoff.
- The landmark of the arrondissement is Gare Montparnasse, a major rail hub connecting Paris to many destinations in France and beyond. The Tour Montparnasse, adjacent to the station, offers panoramic views over the city.



Further maps and plans are attached in Appendix A.

### Local environnement

- Rue de la Sablière is located in the Petit-Montrouge district, in the heart of the 14th arrondissement of Paris.
- Rue de la Sablière is a public road that begins at the junction with 186, avenue du Maine and ends at the junction with 35, rue Didot and 46, rue Bénard.
- The area is predominantly residential, and its surroundings are home to a variety of local shops, including bakeries, grocery shops, cafés and restaurants.



### Communications

- Road access:
  - Rue de la Sablière is close to a number of major Paris arteries, such as Avenue du Maine and Rue d'Alésia, making the location well connected via road access.
  - Access to the Boulevard Périphérique, the ring-road surrounding Paris, can be done at Porte d'Orléans which is around 10 minutes from the property by car, providing a fast connection to the A6 and A10 motorways.
- Access by public transportation:
  - Metro line 13 station "Pernety" is approximately a 6-minute walk away. Line 13 crosses Paris from north to south-west.
  - Metro line 4 station "Mouton Duvernet" and station "Alésia" are approximately a 9-minute walk away. Line 4 crosses Paris from north to south, making it easy to get to many districts.
  - Denfert-Rochereau station, served by the RER B, is around a 10–15-minute walk away.
     The RER B provides a fast connection to Roissy-Charles de Gaulle and Orly airports.
  - Several bus lines are nearby (bus line 58, 92, N21, N66 and N122)

### 2.2. Description



Further photographs are attached in Appendix B.

### Summary

- The Property is an office building at the corner of Rue de la Sablière, Rue Bénard and Rue Hippolyte Maindron, totalling 4,036 sqm (area retained in the valuation).
- According to the tenancy schedule, the total area is 3,813 sqm and according to the designation delimitation plans & area calculations carried out by Daniel LEGRAND Géomètre experts fonciers the total area is 4,056 sqm. We have retained for the let offices the areas stated in the leases whilst for the vacant offices we retained the Géomètre expert measurements.
- The building is equipped with two elevators, which were replaced in 2019.
- The building includes 35 indoor parking spaces that can be found spread across the two basement floors.

### Construction

- The building was built in 1987 (source: energy performance diagnosis dated 2022).
- The subject property has been built with a concrete structure, large windows and red metal cladding. From the exterior there are visible concrete columns and reflective glass windows. The main entrance to the building is lowered in comparison to the street level and to the left-hand side of the entrance the property has a visible lowered ground floor.
- The exterior of the property has not been well maintained and would benefit from landscaping and cleaning. There are several architectural and design features rendering the property unique, such as its colour and irregular shaped facades.
- From our inspection, the building appears to be in an average to bad condition. The fifth floor, which was renovated in 2018, is in good condition. Renovation work need to be considered for the remaining floors.

### Layout and Specification

The building has the following specifications:

- The property has two basement floors used as archival space and meeting rooms. On these basement floors there is also a total of 35 parking spaces.
- The building is 3 storeys high on the northern section and 5 storeys high on the western and southern sections.
- The entrance features a reception area, two elevators and ground-floor offices.
- The offices on the upper floors are divided between a left wing and a right wing from the central elevator shaft.
- There is a balcony on the fifth floor with wooden floors and seating areas. There also a larger terrace area on the roof of the third floor with artificial grass.
- The building benefits from heating in the common areas. There is also air-conditioning throughout the property which is provided by a central unit which was replaced in 2016.
- The building is not connected to the CPCU (*"Compagnie parisienne de chauffage urbain"*): Paris district heating company.
- Suspended ceiling made from mineral tiles with embedded lights and ventilation units are present in the office areas.

### 3. Accommodation

### Floor Areas prepared by the D LEGRAND (Géomètre Expert)

We have received the delimitation plan of the designations and calculations of the useful areas and appendices drawn up by Daniel LEGRAND Géomètre Experts Fonciers dated 04 February 2021.

|         |                  |  |                |                         |   | SUPERFIC                  | IES UTILES  |  |                         |                        |                    |
|---------|------------------|--|----------------|-------------------------|---|---------------------------|---|--|-------------------------|------------------------|--------------------|
| Niveaux | Compartiments    | Bureaux,<br>Archives, Salles<br>de réunion | Locaux vacants | Cafétérias,<br>Cuisines | Locaux divers<br>(Débarras,<br>Réserves, Salle<br>de jeux, local<br>ménage) | Sanitaires,<br>Vestiaires | Placards et<br>locaux<br>techniques<br>utilisateurs | Dégagements,<br>Halls,<br>Circulations | Paliers<br>d'ascenseurs | Paliers<br>d'escaliers | Total              |
| R-2     | -                | 96,8                                       | 8,4            | -                       | 20,0  | -                         | -   | 41,4                                   | -                       | 4,9                    | 171,5              |
| R-2     | Total            | 96,8                                       | 8,4            | -                       | 20,0  | -                         | -   | 41,4                                   | -                       | 4,9                    | 171,5              |
| R-1     | -                | 47,9                                       | 163,1          | -                       | -   | 16,0                      | -   | 85,2                                   | -                       | 5,8                    | 318,0              |
| R-1     | Total            | 47,9                                       | 163,1          | -                       | -   | 16,0                      | -   | 85,2                                   | -                       | 5,8                    | 318,0              |
|         | Parties communes | -  | -              | -                       | -   | -                         | -   | 63,3                                   | -                       | 5,9                    | 69,2               |
| RDC     | -                | -  | 431,6          | -                       | 5,6   | 29,4                      | 0,9   | 158,5                                  | -                       | -                      | 626,0              |
| RDC     | Total            | -  | 431,6          | -                       | 5,6   | 29,4                      | 0,9   | 221,8                                  | -                       | 5,9                    | 695,2              |
|         | Parties communes | -  | -              |                         | -   |                           |   | 25,7                                   | -                       | 9,2                    | 34,9               |
| R+1     | Droite           | 290,6                                      | -              | 5,9                     | -   | 21,7                      | 15,2  | 16,3                                   | -                       | -                      | 349,7              |
| R+1     | Gauche           | 137,7                                      | -              | -                       | 4,7   | 9,3                       | 4,1   | 22,9                                   | -                       | -                      | 178,7              |
| R+1     | Total            | 428,3                                      | -              | 5,9                     | 4,7   | 31,0                      | 19,3  | 64,9                                   | -                       | 9,2                    | 563,3              |
| R+2     | Parties communes | -  | -              | -                       | -   | -                         |   | 25,5                                   | -                       | 9,2                    | 34,7               |
| R+2     | Droite           | 293,9                                      | -              | 20,2                    | -   | 27,6                      |   | 22,9                                   | -                       | -                      | 364,6              |
| R+2     | Gauche           | 221,7                                      | -              | -                       | -   | 15,8                      | -   | 4,2                                    | -                       | -                      | 241,7              |
| R+2     | Total            | 515,6                                      | -              | 20,2                    | -   | 43,4                      | -   | 52,6                                   | -                       | 9,2                    | 641,0              |
| R+3     | Parties communes | -  | -              | -                       | -   | -                         | -   | 25,5                                   | -                       | 9,1                    | 34,6               |
| R+3     | Droite           | 290,7                                      | -              | 9,7                     | -   | 27,8                      | 7,7   | 84,7                                   | -                       | -                      | 420,6              |
| R+3     | Gauche           | 160,3                                      | -              | 9,3                     | -   | 6,3                       | -   | 67,0                                   | -                       | -                      | 242,9              |
| R+3     | Total            | 451,0                                      | -              | 19,0                    | -   | 34,1                      | 7,7   | 177,2                                  | -                       | 9,1                    | <sup>-</sup> 698,1 |
|         | Parties communes | -  | -              | -                       | -   | -                         | -   | -                                      | 5,3                     | 6,1                    | 11,4               |
| R+4     | -                | 366,4                                      | -              | 20,3                    | 22,0  | 28,9                      | 4,2   | 79,7                                   | -                       | -                      | 521,5              |
| R+4     | Total            | 366,4                                      | -              | 20,3                    | 22,0  | 28,9                      | 4,2   | 79,7                                   | 5,3                     | 6,1                    | 532,9              |
| R+5     | Parties communes | -  | -              | -                       | -   | -                         | -   | -                                      | -                       | 5,9                    | 5,9                |
| R+5     | -                | 295,4                                      | -              | 33,9                    | 14,7  | 27,5                      | 4,6   | 54,2                                   | -                       | -                      | 430,3              |
| R+5     | Total            | 295,4                                      | -              | 33,9                    | 14,7  | 27,5                      | 4,6   | 54,2                                   | -                       | 5,9                    | 436,2              |
| Toiture | -                | -  | -              |                         | -   | -                         | -   | -                                      | -                       | -                      | -                  |
| Toiture | Total            | -  | -              | -                       | -   | -                         | -   | -                                      | -                       | -                      | -                  |
| TOTAL O | GENERAL          | 2201,4                                     | 603,1          | 99,3                    | 67,0  | 210,3                     | 36,7  | 777,0                                  | 5,3                     | 56,1                   | 4056,2             |

C&W have made an Assumption that the areas have been measured and calculated in accordance with the RICS Professional Statement RICS Property Measurement current edition or with local market practice or regulation. Nevertheless, should any new elements relating to the

Gross area occur, following a new measurement published by a surveyor ("géomètre expert"), then our valuation should be reviewed and potentially modified.

### Floor Areas retained in our valuation

The areas detailed above are not aligned with the areas stated in the Tenancy Schedule provided by the client. We have a difference of 244 sqm that we are unable to identify with the documents provided.

Then, in our valuation, we have retained the areas from the leases for the rented units and we have used the areas shown in the area table done by Daniel LEGRAND (a chartered surveyor carried out in 2021) for the vacant units.

|                          |                       |          |         | AR               | AREA SCHEDULE   |          |       |                      |                      |
|--------------------------|-----------------------|----------|---------|------------------|-----------------|----------|-------|----------------------|----------------------|
| Tenants                  | Floor                 | Main Use | Offices | Meeting<br>rooms | Common<br>areas | Archives | TOTAL | Parking<br>Int./Auto | Parking<br>Ext./Moto |
|                          |                       |          | sq m    | sq m             | sq m            | sq m     | sq m  | units                | units                |
| Les enfants du Canal     | GF                    | Offices  | 270     | 0                | 0               | 0        | 270   | 0                    | 0                    |
| La Carriole Solidaire    | GF                    | Offices  | 120     | 0                | 0               | 0        | 120   | 0                    | 0                    |
| Pascal HOTTE             | 1st floor             | Offices  | 190     | 0                | 0               | 0        | 190   | 2                    | 0                    |
| LASA                     | 1st floor             | Offices  | 374     | 0                | 0               | 0        | 374   | 6                    | 0                    |
| ZARA France              | 3rd floor             | Offices  | 431     | 0                | 0               | 0        | 431   | 0                    | 0                    |
| COEFFICIENT              | 3rd floor             | Offices  | 239     | 0                | 0               | 0        | 239   | 0                    | 0                    |
| CGR Cinemas              | 5th floor & 1st basem | Offices  | 443     | 120              | 0               | 0        | 563   | 3                    | 0                    |
| J.E.Y Conseil            | 2nd basement          | Offices  | 0       | 0                | 0               | 10       | 10    | 0                    | 0                    |
| Vacant - Ground floor    | GF                    | Offices  | 42      | 0                | 264             | 0        | 305   | 0                    | 0                    |
| Vacant - second floor    | 2nd floor             | Offices  | 641     | 0                | 0               | 0        | 641   | 0                    | 0                    |
| Vacant - fourth floor    | 4th floor             | Offices  | 533     | 0                | 0               | 0        | 533   | 0                    | 0                    |
| Vacant first basement    | 1st basement          | Offices  | 0       | 0                | 85              | 113      | 198   | 0                    | 0                    |
| Vacant - second basement | 2nd basement          | Offices  | 0       | 0                | 41              | 120      | 162   | 0                    | 0                    |
| Vacant - Parking spaces  | Parking               | Parkings | 0       | 0                | 0               | 0        | 0     | 24                   | 0                    |
| TOTAL                    |                       |          | 3 283   | 120              | 390             | 243      | 4 036 | 35                   | 0                    |
| Total Rented             |                       |          | 2 067   | 120              | 0               | 10       | 2 197 | 11                   | 0                    |
| TOTAL Vacant             |                       |          | 1 216   | 0                | 390             | 233      | 1 839 | 24                   | 0                    |

### **Parking Provision**

35 indoor car parking spaces

## 4. Structural Condition and Repair

We have not carried out a building or condition survey.

We have not been provided with a building or condition survey. During the course of our inspection of the Property we noted that it appears to have been poorly maintained, and in its current condition the building requires renovation work to render itself lettable.

## 5. Site

### Boundary

- Land register of the building:



### Area

- Based on the French cadastral website, the building is identified by the following references: CR 39
- The total surface area is:

## 1,282 sq. m

### Topography

- The building occupies a flat site with no significant gradient.
- The plot is bordered to the north by Rue La Sablière, to the west by rue Hippolyte Maindron and to the south by Rue Bernard.

### **Ground Conditions**

• We have not been provided with any information that indicates there are adverse ground conditions affecting the Property.

### Archaeology

• We have made an assumption that the site has no archaeological significance.

## 6. Environmental Considerations and Environmental Performance

### 6.1. Environmental considerations

- According to our research on the Georisques website, we understand:
  - The subject property is located in an area of very low seismicity (zone 1).
  - The subject property is located in a commune subject to flooding.
  - The subject property is located in an area subject to ground movements.
  - The subject property is located in an area subject to clay shrinkage and swelling.
  - The subject property is located in an area with low radon risk
- Our enquiries have provided no evidence that there is a significant risk of contamination or other adverse environmental issues in respect of the Property. Accordingly, as agreed, we have made an assumption that no contamination or other adverse environmental matters exist in relation to the Property sufficient to affect value.
- We understand from our site inspection that traces of asbestos have been found in the building (oral communication).
- Our valuation has been prepared on the basis that the Property does not suffer from contamination.

### 6.2. Environmental Performance

### Energy Performance Diagnosis ("Diagnostique Performance Energetique")

The DPE assesses the energy consumption and carbon emission of the asset. It has a duration validity of 10 years. According to the DPE dated December 2022 established by the company "GEXPERTISE" the performances of the building are as follow:

Energy Consumption:Greenhouse gas emission:C (111 to 210 KWh<sub>EP</sub>/ sq m p.a.): 192A (=<5 Kg<sub>eqCo2</sub>/sq m p.a.): 5

### Energy audit and french tertiary decree (décret tertiaire) capex plan

We have not been provided with any details regarding the ability for the building to target the objective of the tertiary decree. Our valuation might be reviewed upon reception of documents regarding the objectives to target.

### CREEM trajectory (Trajectoire CREEM) and net zero Carbon Capex plan

We have not been provided with any details regarding the ability for the building to target the net zero carbon. Our valuation might be reviewed upon reception of the objectives to target.

## 7. Statutory Matters

- We have made the enquiries of the local authority with regard to town planning matters.
- Planning policy for the area is contained within the Town planning (*Plan Local d'Urbanisme PLU*) of the municipality of Paris which was adopted 04th July 2023.

| Ove | erview                                |   |
|-----|---------------------------------------|---|
| a.  | Local planning authority              | Commune of Paris  |
| b.  | Current planning use                  | General urban zone  |
| C.  | Area allocated for?                   | UG, covers most of Paris outside the<br>Bois de Boulogne and Bois de<br>Vincennes, with the exception of Fort<br>Neuf de Vincennes. |
| d.  | Area of protected historic monuments? | Yes   |
| e.  | Maximum building height?              | Building heights may not exceed 31 m at the ridge.  |
| f.  | Miscellaneous provisions              | Termite surveillance and control zone<br>Zone at risk of lead exposure  |

### 8. Tenure

### Title

• The client has not provided us with a certificate of ownership. We have considered full ownership of the property as a freehold equivalent.

If this is not the case, our value must be revised.

## 9. Occupational Interests

### **Occupational Interests**

We have been provided with a copy of the leases and their amendments, which we have read and have detailed the primary terms in the Tenancy Summary, which is attached in the Valuation Calculation Appendix to this Valuation Report.

We have detailed the major components of the leases below. Within the building, two office sections are let free of charge to associations.

| Occupational Lease – CGR ( | Cinemas   |
|----------------------------|---|
| Tenant                     | CGR Cinemas   |
| Effective Date             | 23rd February 2024  |
| Lease Type                 | Short-lease - 24 months lease   |
| Area                       | A total lettable area of 563 sq.m and 3 indoor parking spaces.  |
| Use                        | Office use  |
| Base Rent                  | € 171,550 per annum   |
| Indexation                 | The base rent is indexed on the anniversary of the lease start date on 23 <sup>rd</sup> February reflecting the change in the variation of the French index <i>Indice des Loyers des Activités Tertiaires</i> (ILAT). |
|                            | Base index: Q3 2023   |
|                            | Current index: Q3 2023 (132.15)   |
| Current rent               | € 171,550 per annum   |
| Rent free / Rent reduction | 24 months for the area located in the 1st basement: 12 000€VAT excl/sqm/year  |
| WALB                       | 1.6 year  |

### Lease Form

| Occupational Lease - Coefficient |  |  |  |
|----------------------------------|--|--|--|
| Tenant                           | Coefficient  |  |  |
| Effective Date                   | 01 <sup>st</sup> March 2016  |  |  |
| Lease Type                       | 4/6/9 year lease   |  |  |
| Area                             | A total lettable area of 239 sqm   |  |  |
| Use                              | Office use   |  |  |
| Base Rent                        | € 71,700 per annum   |  |  |
| Indexation                       | The base rent is indexed on the anniversary of the lease start date reflecting the change in the variation of the French index <i>Indice des Loyers des Activités Tertiaires</i> (ILAT). |  |  |
|                                  | Base index: Q3 2015 (107.98)   |  |  |
|                                  | Current index: Q3 2023 (132.15)  |  |  |
| Current rent                     | € 87,749 per annum   |  |  |
| Rent free / Rent reduction       | 5 months from 1/03/2016 to 31/07/2016  |  |  |
| WALB                             | 0.7 year   |  |  |

#### Lease Form

| Occupational Lease – Zara France |  |  |  |
|----------------------------------|--|--|--|
| Tenant                           | Zara France  |  |  |
| Effective Date                   | 20 <sup>th</sup> February 2012   |  |  |
| Lease Type                       | 3/6/9-year lease - Tacit renewal lease   |  |  |
| Area                             | A total lettable area of 431 sq.m  |  |  |
| Use                              | Office use   |  |  |
| Base Rent                        | € 155,160 per annum  |  |  |
| Indexation                       | The base rent is indexed on the anniversary of the lease start<br>date reflecting the change in the variation of the French index<br><i>Indice du coût de la construction des immeubles à usage</i><br><i>d'habitation</i> (ICC).<br>Base index: Q3 2021 (1,624) |  |  |
|                                  | Current index: Q3 2023 (2,106)   |  |  |
| Current rent                     | € 201,211 per annum  |  |  |
| Rent free / Rent reduction       | From 20/01/2012 to 19/07/2012  |  |  |
| WALB                             | 0.6 year   |  |  |

### Lease Form

| Occupational Lease – LASA  |  |
|----------------------------|--|
| Tenant                     | LASA   |
| Effective Date             | 01 <sup>st</sup> July 2016   |
| Lease Type                 | 6/9-year lease   |
| Area                       | A total lettable area of 374 sq.m and 6 indoor parking spaces.   |
| Use                        | Office use   |
| Base Rent                  | € 114,600 per annum  |
| Indexation                 | The base rent is indexed on the anniversary of the lease start<br>date reflecting the change in the variation of the French index<br><i>Indice des Loyers des Activités Tertiaires</i> (ILAT).<br>Base index: Q1 2017 (109.46) |
|                            | Current index: Q1 2024 (135,13)  |
| Current rent               | € 141,475 per annum  |
| Rent free / Rent reduction | From 01/07/16 to 31/12/16 + free rent parking from 01/09/2016 to 28/02/2017  |
| WALB                       | 1.0 year   |

#### Lease Form

| Occupational Lease – Pasca | І НОТТЕ  |
|----------------------------|--|
| Tenant                     | Pascal HOTTE   |
| Effective Date             | 01 <sup>st</sup> September 2019  |
| Lease Type                 | 3/6/9-year lease   |
| Area                       | A total lettable area of 190 sq.m and 2 indoor parking spaces.   |
| Use                        | Office use   |
| Base Rent                  | € 73,300 per annum   |
| Indexation                 | The base rent is indexed on the anniversary of the lease start date reflecting the change in the variation of the French index <i>Indice des Loyers des Activités Tertiaires</i> (ILAT). |
|                            | Base index: Q1 2019 (113.88)   |
|                            | Current index: Q1 2023 (128.59)  |
| Current rent               | € 82,768 per annum   |
| Rent free / Rent reduction | From 01/09/2019 to 31/01/2020  |
| WALB                       | 1.2 year   |
|                            |  |

#### Lease Form

| Occupational Lease – J.E.Y CONSEIL |                                  |  |  |
|------------------------------------|----------------------------------|--|--|
| Tenant                             | J.E.Y CONSEIL                    |  |  |
| Effective Date                     | 25 <sup>th</sup> September 2023  |  |  |
| Lease Type                         | Temporary Release Agreement      |  |  |
| Area                               | A total lettable area of 10 sq.m |  |  |
| Use                                | Archive space                    |  |  |
| Base Rent                          | € 1,200 per annum                |  |  |
| Current rent                       | € 1,200 per annum                |  |  |
| Rent free / Rent reduction         | 15 days                          |  |  |
| WALB                               | 0.1 year                         |  |  |

#### • Non-recoverable charges

All charges are re-invoiced (recoverable) to the tenant except those coming from Art-606 CC (according to French Laws).

For the tenants "Les Enfants du Canal" and "La Carriole solidaire" (both 'charities / nonprofit association") all charges are non-recoverable, due to the specific nature of the agreement signed with the tenants.

#### **Rent Arrears**

• We have not been informed of any material arrears.

#### **Outstanding Lease Renewals and Rent Reviews**

• None.

#### Vacant Units

• 46% of floor space is vacant.

#### **Income Summary**

|                                      | Passing Rent  |
|--------------------------------------|---------------|
| Net passing rent (at valuation date) | €673,954 excl |

NB: we have not deducted here the current NR charges from the letting to the two association/Charities. In our valuation we have assumed a departure as at end of September 2024.

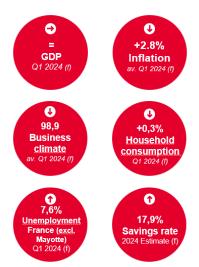
## **10.** The Occupational Market

### **10.1. Rental Market Commentary**

### 10.1.1. ECONOMIC OVERIEW

### The heavyweight of public finance

Q1 2024 ended with sluggish economic activity (0% GDP growth) due to the continued weakness of domestic demand (+0.2% in Q1), stimulated by consumption (+0.3%) in Q1), but tempered by a recovery in imports that was stronger than exports. Manufacturing activity should reverse the balance of foreign trade over Q2 and lift growth to +0.3% with a year-end target estimated by the Banque de France at +0.8%, i.e. lower growth than in 2023. The government has revised down its forecasts for 2024 (from +1.4% to +1%) because of the public deficit which is weighing heavily on activity in an unfavourable geopolitical climate. The announcement of a €10 billion savings plan for government spending is unlikely to be enough to curb the deficit, which rose to 5.5% of GDP by the end of 2023; this is above the expected 4.9%, due to higher-than-expected levels of debt (110.6% of GDP).



Sources : INSEE, Banque de France

As in the Eurozone, price rises are beginning to ease for the first time since January 2022, falling below the 3% mark from February onwards due to a stabilisation of food and manufactured goods prices. Inflation could reach 2.6% in June after a slight lull in the spring and keep household consumption (+0.3% in Q1) and purchasing power afloat, despite the confidence index that is still far from historical averages (90.7 in Q1 2024).

The unemployment rate is rising again. Currently at 7.6% (7.1% in Q1 2023), unemployment is forecast to continue rising with levels approaching 8% by the end of the year. Levels are being accentuated by the increase in the working population following the implementation of pension reform, the end of government support plans and the rise in business insolvencies (17,000 in Q1 2024, the highest since 2015). This change means that the government now sees the prospect of full employment (pledged for 2027) slipping further away and is seeking to introduce new measures to slow rising unemployment, starting with a 3<sup>rd</sup> unemployment reform, which will again be more restrictive. Against a backdrop of weak growth and a very high deficit, the task of restoring employment between now and the end of their term in office is proving to be a precarious one, particularly for certain sectors, such as construction, which is already struggling with a reduced order book.

### 10.1.2. TAKE-UP

### Q1 driven by major transactions in Paris

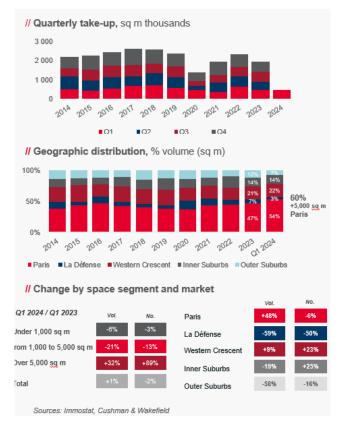
Office take-up reached 451,700 sq m in the Greater Paris Region over Q1 2024, almost on a par with Q1 2023 (+1%). The number of transactions was down slightly (-2%) but remained at a very similar level.

The real change can be seen in activity across the various space segments: there was a sharp rise for spaces over 5,000 sq m, both in terms of volume (+32%) and number (+89%). 6 out of 10 transactions were recorded in the 5,000 to 10,000 sq m segment, i.e. at the lower end of the large space spectrum, most of which were for refurbishment. Conversely, a reduction was seen for office spaces under 5,000 sq m, both in terms of the number of transactions and the volume (see

table), with a more pronounced decline in the medium space segment (-21% by volume and - 13% by number).

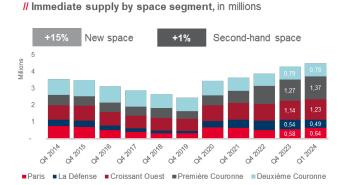
In terms of geographical distribution, the volume of activity saw a major shift to Paris (54% of activity in the Greater Paris Region). This Parisian record was driven by major corporate transactions which accounted for 60% of take-up for spaces >5,000 sq m, with strong activity recorded outside the CBD (6 out of 8 transactions). This bolstered the volume of take-up compared with Q1 2023, up by +48%.

In the suburbs, demand was concentrated in the Western Crescent (22%, +1pts q-o-q), where activity rose across the board (+9% in terms of volume and +23% in terms of number of transactions vs Q1 2023). The Inner Suburbs, which performed less well than the previous 2 markets, still posted an uptick in the number of transactions (+25%). Lastly, weak quarterly activity was seen in the Outer Suburbs and La Défense, where levels were down year on year in terms of both numbers and volume (see table) with a reduction in market share to 7% and 3% respectively.



### 10.1.3. IMMEDIATE SUPPLY AND VACANCY RATE

A land of contrasts



Immediate office supply in the Greater Paris Region continued to rise exponentially, reaching over 4.5 million sq m by the end of March 2024. This surpasses the previous quarter's alltime record which is expected to be beaten again next quarter.

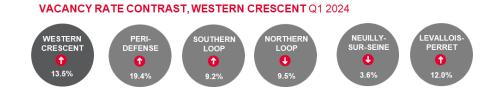
The market most affected by the large number of building completions was the Inner Suburbs (1.37m), particularly in the North with a vacancy rate of >20%,

but also the South where the vacancy rate has risen sharply over the last 2 years (13.9%). The Western Crescent (1.23m) was also affected, especially Péri-Défense with a vacancy rate of >19%. However, other sub-markets are more balanced, such as Southern Loop and Northern Loop ( $\approx$ 9%), or even in undersupply, such as Neuilly-sur-Seine (3.6%). Supply levels in Neuilly-Levallois sector are increasingly contrasted across the 2 communes and the vacancy rate in Levallois has risen to 12%.

Paris also saw an increase in supply (+11% in 3 months), although this was welcome given the average absorption rate in this market which less than 1 year and even just a few months in the Central Business District (vacancy at 2.1%) where supply is particularly low. Paris has a lack of immediate office supply >5,000 sq m. It should be noted that, while vacancy rates in most submarkets of the capital are lower than the Greater Paris Region average,



Paris 18/19/20 is an exception with a higher vacancy rate (10.1%). Conversely, supply fell in La Défense (-11% in 3 months, 14.2% vacancy rate) and there was a slight change in the Outer Suburbs (-2%, 4.1% vacancy rate).



### 10.1.4. FUTURE SUPPLY OF MAJOR PROJECTS

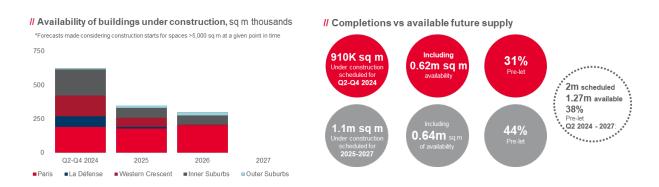
### Future availability in Paris... outside the CBD

A total of 2.1 million sq m is scheduled for completion in 2024. In Q1 2024, just over 300,000 sq m was completed; this included a 170,000 sq m contribution to immediate supply.

In terms of future supply scheduled for completion over the coming quarters, 620,000 sq m is available and waiting to be pre-let, as well as a further 640,000 sq m scheduled for completion between 2025 and the end of 2027. These projects are mainly concentrated in Paris, particularly outside the CBD, in the Inner Suburbs (North and South) and in the Western Crescent (Péri-Défense and Southern Loop).

Paris accounts for 45% of future availability scheduled for completion between 2024 and the end of 2027, with locations in Centre Ouest outside the CBD (Paris 17/1/2 and 9), South (Paris 14/15 and 12/13) as well as a handful of developments in the North (Paris 18/19). Lastly, given the high level of demand, there are relatively few refurbishment projects planned in the Paris CBD. As a result, most businesses looking for the best quality new buildings will have to turn to Parisian locations outside the CBD.

Around 38% of the projects under construction and scheduled for completion this year and through to 2027 are located in Paris, La Défense, the Southern Loop and the Inner Northern Suburbs in communes with good transport links. Central locations close to metro and RER stations are still very much in demand.



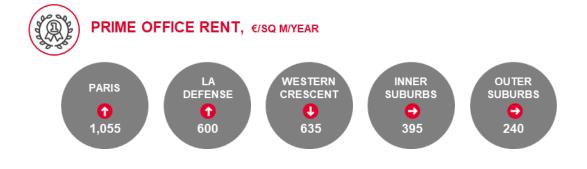
### 10.1.5. RENTAL VALUES

### Higher values

Overall, transaction rents for new and second-hand office space increased compared with Q1 2023, although with a few exceptions. These exceptions, with year-on-year decreases (see table), were due to the quality of the buildings in question rather than any real trend; the samples were recorded over the first 3 months of the year. We will therefore have to wait another few quarters before analysing trends in detail.

However, we can already see that there was a further rise in Parisian rents (€712/sq m/year for new space and €562/sq m/year for second hand), heightened by supply/demand tensions in Centre Ouest, as well as a steady rise in the prime CBD for several quarters with levels now reaching €1,055/sq m/year for refurbished buildings. Some rents for luxury, recently renovated buildings in prime locations can reach over €1,100 or even €1,200/sq m/year.

In the suburbs, the gap between prime and average rents remains wide, particularly in La Défense (€600/sq m/year) and the Western Crescent (€635/sq m/year). In detail, the prime rent in the West Crescent corresponds to transaction references in Neuilly-Levallois, but levels stand at €500/sq m/year in the Southern Loop and €390/sq m/year in Péri-Défense. The prime rent remained stable in the Inner and Outer Suburbs, but these figures conceal some downward corrections in certain sub-markets.



#### // Average rents for new space, € per sq m/year

|                  | Q1 2023 | Q1 2024 | Change N-1 |
|------------------|---------|---------|------------|
| Paris CBD        | €843    | €843    | =          |
| Paris            | €632    | €712    | +          |
| La Défense       | €521    | €420    | -          |
| Western Crescent | €403    | €395    | -          |
| Inner Suburbs    | €318    | €325    | +          |
| Outer Suburbs    | €207    | €209    | +          |

#### // Average rents for second-hand space, € per sq m/year

|                  | Q1 2023 | Q1 2024 | Change N-1 |
|------------------|---------|---------|------------|
| Paris CBD        | €683    | €729    | +          |
| Paris            | €552    | €562    | +          |
| La Défense       | €412    | €394    | -          |
| Western Crescent | €324    | €333    | +          |
| Inner Suburbs    | €258    | €287    | +          |
| Outer Suburbs    | €155    | €156    | +          |

Source: Immostat, Cushman & Wakefield

#### 10.2. **Rental Transactions**

#### 1 - 1-3 Rue du départ - 75014 Paris



- August 2023 Date
  - Area

.

- 264 sq m NC Tenant
- € 560/sq m/yr excl. Headline Rent

- Haussmann-style building with an ashlar façade •
- Building with a total area of 4,702 sqm .
- Old building but with high quality common areas
- Located less than 50m from the Montparnasse train station and metro lines 4, 6, 12 and 13

### 2 - 89 Avenue du Maine - 75014 Paris



- - July 2023 Date 90 sq m
  - Area
    - Confidential Tenant
  - € 410/sq m/yr excl. Headline Rent

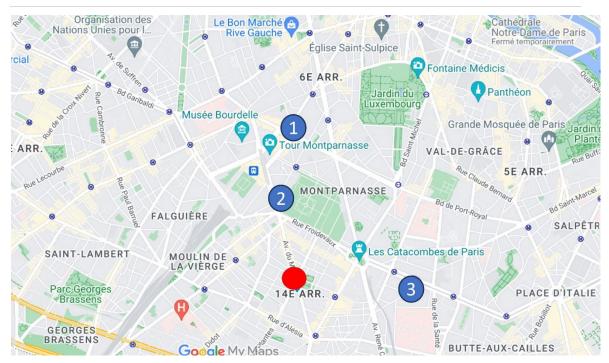
- Haussmann style building with a total surface area of 825 sqm .
- Close to line 13 (Gaité) and the globally recognised Montparnasse cemetery
- Located on one of the main arteries of the 14<sup>th</sup> arrondissment.
- 10min walk from the Montparnasse train station.

#### 3 - Villa Lourcine – 2/28 Villa de Lourcine 75014



- Date May 2023
  - Area 172 sq m
  - Tenant NC
- Headline € 331/sq m/yr excl. Rent

- Old building with a total surface area of 5,300 sqm
- Close to Saint Jaques and Denfert Rochereau metro/ RER stations
- A proposed 3/6/9-year lease.
- Part of a larger complex of housing and offices



#### Comments:

Our analysis of the local market sector in the 14th arrondissement of Paris shows that the rents range between  $\leq 250$  per sqm and  $\leq 560$  per sqm for new and restructured buildings.

According to our analysis, we believe that a Market Rent in the range of  $\in$  350/400 max. per sqm for the office space in the building is in line with current market.

We have discussed with our in-house agency team about the market and the subject property, and they confirmed to us that in its current state of use, a rent of  $350 \in$ /sqm could be expected. We have considered work of  $\leq$ 400/sqm in order only to refresh the premises and renovate the common areas, which is why we have applied a Market Rent in the upper range, at  $\leq$  375/sq m.

### 10.3. Rental offers

#### 1 – Gravity – 35/39 Boulevard Romain Rolland 75014 Paris



- Availability Immediately
- Floors GF to 9<sup>th</sup> floor
- Area 10,352 sq m (Divisible)
- Asking rent 380€ /sq m/yr excl.
- Renovated property with ESG certifications (HQE, BREEAM very good etc)
- Benefits exterior spaces and an inter-company restaurant.
- Parking spaces are available (rent of 1,500€/m<sup>2</sup>)

#### 2 – 10 Place de Catalogne 75014 Paris



- Availability Immediately
  - Floors 3<sup>rd</sup>, 4<sup>th</sup> and 6<sup>th</sup> floor
    - Area 2,438 sq m
- Asking rent € 550/sq m/yr excl.

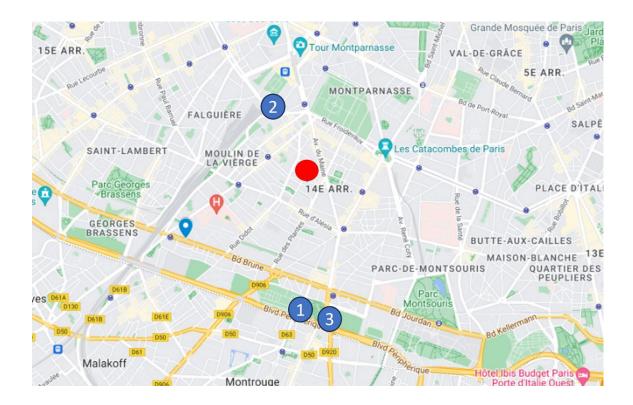
- Building in good condition, with a mix of open-space and partitioned offices.
- Located near the Gare Montparnasse train station
- Basement parking and archive space available

### 3 - UP ON - 25 Boulevard Romain Rolland 75014 Paris



- Availability Immediately
  - Floors 7<sup>th</sup> and 8<sup>th</sup> floors
  - Area 1,463 sq m
- Asking rent € 415/sq m/yr excl.

- Renovated offices in the UP ON service building : 170 sq m of roof top
- Located 5 a minute walk from metro line 4 and tramway T3, 900m from RER B Gentilly and Cité Universitaire.
- BREEAM in Use, OSMOZ, WIRED SCORE certifications



### Comments:

The above stated offers show that the level of rents for building in the vicinity of The Property is between  $\in$  380 per sq m per year and  $\in$  550 per sq m per year.

The offers listed in the vicinity concern renovated/restructured buildings with better locations, which explains the higher rents. Rents of €380/420 excl/ sqm /yr are obtained for renovated properties located on the limit of Paris, close to the first ring road. Rents above €500 excl/ sqm are primarily for office properties that are in very good condition and are situated in more favourable locations close to Montparnasse.

## **11.** The Investment Market

### **11.1.** Investment market

### ECONOMY: STAGNANT WATER

### The burden of public finances

Q1 2024 ended with sluggish economic activity (0% GDP growth) due to continued weakness in domestic demand (+0.2% in Q1), stimulated by consumption (+0.3% in Q1), but tempered by a recovery in imports that was stronger than exports. Manufacturing activity should reverse the balance of foreign trade over Q2 and lift growth to +0.3%, with a year-end target estimated by the Banque de France at +0.8%, i.e. lower growth than in 2023. The government has revised down its forecasts for 2024 (from +1.4% to +1%) because of the public deficit which is weighing heavily on activity in an unfavourable geopolitical climate. The announcement of a  $\in$ 10 billion savings plan for government spending is unlikely to be enough to curb the deficit, which rose to 5.5% of GDP by the end of 2023; this is higher than the expected 4.9%, due to higher-than-expected levels of debt (110.6% of GDP).

As in the Eurozone, price rises are beginning to ease for the first time since January 2022, falling below the 3% mark from February onwards due to a stabilisation of food and manufactured goods prices. Inflation could reach 2.6% in June after a slight lull in the spring and keep household consumption (+0.3% in Q1) and purchasing power afloat, despite the confidence index that is still far from historical averages (90.7 in Q1 2024).

The unemployment rate is rising again. Currently at 7.6% (7.1% in Q1 2023), unemployment is forecast to continue rising to close to 8% by the end of the year. Levels are being accentuated by the increase in the working population following the implementation of pension reform, the end of government support plans and the rise in business insolvencies (17,000 in Q1 2024, the highest since 2015). This change means that the government now sees the prospect of full employment (pledged for 2027) slipping further away and is seeking to introduce new measures to slow rising unemployment, starting with a 3<sup>rd</sup> unemployment reform, which will again be more restrictive. Against a backdrop of weak growth and a very high deficit, the task of restoring employment between now and the end of the government's term in office is proving to be a precarious one, particularly for certain sectors, such as construction, which is already struggling due to a reduced order book.





### 11.1.1. KEY RATES

The decline in inflation in the eurozone to 2.4% in March and April prompted the ECB to consider cutting its key rates, despite a slight rebound in May to 2.6%. As a result, the ECB Governing Council reached a consensus between hardliners and moderates to initiate a 25bp rate cut in June, bringing the refinancing rate to 4.25%.

Price trends from the summer onwards will determine any further cuts between now and the end of the year, but the governors remain cautious and pragmatic, as they do not wish to act too soon on an unsustainable inflationary trajectory. Inflation is still subject to potential wage increases, as well as to geopolitical and climatic geopolitical and climatic tensions.

On the other side of the Atlantic, the US economy is in a divergent cycle. engaged in a divergent cycle, with the FED maintaining its at 5.50% for the past year, in the expectation of a solid prices and an easing in the labour market.

The bond markets' response to the inflationary downturn was evident from the end of 2023 in the easing of long-term borrowing rates. The upturn was short-lived, however, struggling to rekindle the long-term market. The decompression in OAT yields resumed in earnest in the spring, and has remained above 3% since May, peaking at over 3.30% following the announcement of the dissolution of the French National Assembly, widening the gap with German debt. Faced with this monetary stop & go, yields remained cautiously stable in the 2nd quarter, with the exception of the most sought-after districts of the tertiary market (-25 bps in Paris CBD), where transactional activity was fuelled by strong demand and supported by the downward impulse from key interest rates. However, investors remain very cautious, and the market is unlikely to pick up until 2025.

### 11.1.2. BROAD CONTEXT

### Has the investment market finally bottomed out?

The French commercial real estate investment market posted its worst performance since 2009: with €1.7bn in investments so far this year, Q1 was down by around -55% year on year, following the already sharp reduction seen last year. The volume of transactions recorded over the first three months of 2024 reflects the state of mind of investors in autumn 2023 at the height of the market freeze that arose due to a disconnect in terms of repricing between buyers and sellers.

Unsurprisingly, there was a distinct lack of large transactions, which are particularly exposed to issues regarding restricted capital and rising finance costs, with lot sizes  $\geq$  100 million accounting for just 24% of activity (59% in 2019). On the other hand, the rise in the proportion of international investors (52%) is a positive first sign that greater liquidity is returning to the market, even if this is partly due to the good performance seen for logistics, traditionally a highly internationalised segment. After being the first asset class to be affected by the scale and speed of rising interest rates, logistics is now showing the beginnings of recovery, while retail has maintained its position in terms of market share and offices have continued to fall.





Sources: Immostat, Cushman & Wakefield

The financial markets' anticipation of the ECB lowering its key rates has enabled the establishment of a more attractive spread for real estate, prompting a stabilisation in prime yields for all asset classes over Q1 2024. In this new, more stable and favourable climate, we should see a modest improvement in investment volumes between now and Q2 2024, followed by a more marked improvement over H2. However, this uptick will only apply to those market segments where the underlying rental position is sufficiently transparent (Paris offices, logistics, retail premises in prime locations) and where price corrections have been recorded. Elsewhere, the lack of liquidity, exacerbated by the scale of refinancing problems, will continue to drive differentiation in the range of yields.

### 11.1.3. OFFICES

### **Further deterioration**

The office market continued to suffer from questions arising among investors regarding the sustainability of space requirements with the advent of hybrid working: the office market share has fallen from 70% (average before 2019) to 38% at the start of 2024. With €670m in investments so far, office investment remains at the lowest levels seen since 2009.

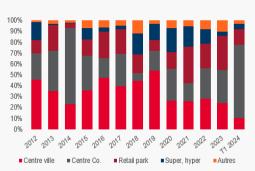
Beyond the Paris CBD and regional markets, which now account for 37% of investments, the market appears to have come to a complete standstill. 1 transaction for >€200m alone accounted for almost a third of the quarter's activity: Pontegadea's acquisition of the Grand Opéra building. As banks are currently reluctant to finance office assets, liquidity has been limited to the €20-50 million segment in Paris, value-add strategies or small, high-quality core assets which have been acquired by long-term full-equity investors or private individuals who are able to secure debt via private banks. In the major regional cities, activity concentrated on new/refurbished buildings from €20m to €40m.

Against this backdrop, prime yields stabilised in both the capital and in regional markets: 4.25% in the Paris CBD and 5.50% in Lyon. Vendors have now settled on values for these very highquality products and locations: product is now coming back onto the market, with the positive sign of price improvements between the 1<sup>st</sup> and the 2<sup>nd</sup> rounds. However, the volume of core money to be deployed remains limited, even if inflows for insurers' euro funds are picking up.

Meanwhile, the broadening of the yields sought by investors for secondary assets continued, particularly for non-ESG assets that require capital expenditure and that are located outside central markets, for which the risk of accelerated obsolescence is proving to be real due to the worrying level of some vacancy rates. In these locations, it is difficult to envisage an exit without a transformation project behind it. And, given the scale of the current illiquidity premium, only "at-any-cost" sellers or those who have held assets for a long time would consider going to market.



// Retail volumes invested by asset type



#### 11.2. **Investment evidence**

We have listed the following recent transactions on comparable properties sold in the sub-market. The following investment transactions took place over the course of the last few years, for assets with similar locations and characteristics than the subject property:

| « 214 Raspail » - 214 bd F         | Raspail - 75014 Paris              |                                    |                                    |  |  |  |  |
|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|--|--|--|
|                                    | • Date                             | October 2023                       |                                    |  |  |  |  |
|                                    | <ul> <li>Total space</li> </ul>    | 4 287 sq m                         |                                    |  |  |  |  |
|                                    | • Seller                           | 0                                  |                                    |  |  |  |  |
| A VICE STATES                      | <ul> <li>Purchaser</li> </ul>      | Norma Capital (S                   | CPI Vendôme Régions)               |  |  |  |  |
|                                    | <ul> <li>Net sale price</li> </ul> | 60 000 000 €                       | i.e. 13 996 €/sq m                 |  |  |  |  |
|                                    | <ul> <li>Initial Yield</li> </ul>  | Confidential                       | Estimated reversionay yield: 4,40% |  |  |  |  |
| Quality of location                | Good                               | <ul> <li>Sub-market</li> </ul>     | Paris 14-15                        |  |  |  |  |
| Date of completion/refurb          | .2013/2014                         | • Quality                          | Renovated                          |  |  |  |  |
| • Asset type                       | Office                             | <ul> <li>Certifications</li> </ul> |                                    |  |  |  |  |
| <ul> <li>Occupancy rate</li> </ul> | 100%                               | Main tenants                       | Groupe EDH SAS                     |  |  |  |  |
| • WALT                             | 6 years                            |                                    |                                    |  |  |  |  |
| <ul> <li>Average rent</li> </ul>   | NA                                 |                                    |                                    |  |  |  |  |

| « Les Patios St Jacques »                   | - 2-14 Rue Ferrus - 75  | 014 Paris 14e   |                   |
|---|---|---|-------------------|
|   | • Date<br>• Total space<br>• Seller<br>• Purchaser<br>• Net sale price<br>• Initial Yield | September 2023<br>2 024 sq m<br>IMMOVALOR<br>NC<br>8 700 000 €<br>0,00% | i.e. 4 298 €/sq m |
| <ul> <li>Quality of location</li> </ul>     | Average   | • Sub-market  | Paris 14-15       |
| • Date of completion/refurb<br>• Asset type | .1900<br>Office   | • Quality<br>• Certifications   | Old<br>None       |

Occupancy rate

• WALT

Average rent

### « Ponant B » - 5 rue Leblanc - 75015 Paris

NC



|  | <ul> <li>Date</li> <li>Total space</li> <li>Seller</li> <li>Purchaser</li> <li>Net sale price</li> <li>Initial Yield</li> </ul> | July2023<br>5 400 sq m<br>NC<br>Icade<br><b>45 302 000 €</b><br><b>0,00%</b> | i.e. 8 389 €/sq m<br><i>Estimated reversionay yield: 5,00%</i> |
|--|---|--|--|
| Quality of location  | Good  | • Sub-market   | Paris 14-15  |
| Date of completion/refurb  | . 1905  | • Quality  |  |
| • Asset type   | Office  | <ul> <li>Certifications</li> </ul>   | NC   |
| <ul> <li>Occupancy rate</li> <li>WALT</li> <li>Average rent</li> </ul> | NC  | • Main tenants   | NC   |

Main tenants

NC

The above transactions correspond to the latest transactions in the sector, which are quite limited in number. Metric ratios in excess of €8,000/sqm can be seen for buildings in better locations and in good condition and let.

The current investment market in Paris 14<sup>th</sup> / 15<sup>th</sup> arrondissements is at a halt with historically low volumes transacted in 2023/2024. We believe the prime yield in this sector is no lower than 4,75% in Q2 2024.

Our valuation considers the specific nature of the subject property due to its location, its current condition and its rental status (leases with very short remaining terms). Given the condition of the asset and its location, a ratio of  $< \leq 4,500$ /sqm seems coherent to the current market.

## **12. Principal Valuation Considerations**

We have considered the characteristics of the subject property and the current market situation.

We have summarized the following strengths, weaknesses, opportunities and threats.

| STRENGTHS   | WEAKNESSES   |
|---|--|
| <ul> <li>The building is located in Paris, 15-minute walk from Montparnasse train station.</li> <li>Divisible building with the possibility of letting to several tenants.</li> <li>The chillers on levels 1/3/5 were replaced in 2016.</li> <li>Significant number of car parking spaces for this location.</li> </ul> | <ul> <li>The office building is located in a residential area.</li> <li>The nearest metro station is a 6-minute walk away.</li> <li>Major works need to be considered to refurbish the building.</li> <li>The building does not meet the latest ESG standards.</li> <li>Uncertainty regarding ESG compliance and level of potential works to undertake to fulfil the target of Tertiary</li> </ul> |
| OPPORTUNITIES   | THREATS  |
| <ul> <li>Most leases are coming to an end (1-year WALB), with the possibility of renting at higher levels following renovation work.</li> <li>An opportunistic value add investor may be interested in purchasing due to the potential of renovating and letting vacant space.</li> </ul>                               | • The current investment market is at a stop due to increase in interest rates and the gap between purchaser's and vendor's expectations. This situation is sharper in peripheral locations.   |

## 13. Market Rent

Our opinion of the rental values is set out in the attached valuation calculation printouts. Our opinion of the aggregate of the Market Rent as at the Valuation Date, for each of the elements within the Property is:

|                          |                       |           | AREA SCHEDULE |                  |                 |          |       | AREA SCHEDULE        |         |                  |                 |          | l.) |                      |
|--------------------------|-----------------------|-----------|---------------|------------------|-----------------|----------|-------|----------------------|---------|------------------|-----------------|----------|-----|----------------------|
| Tenants                  | Floor                 | Main Use  | Offices       | Meeting<br>rooms | Common<br>areas | Archives | TOTAL | Parking<br>Int./Auto | Offices | Meeting<br>rooms | Common<br>areas | Archives | ICR | Parking<br>Int./Auto |
|                          |                       |           | sq m          |                  | sq m            | sq m     | sq m  | units                |         |                  |                 |          |     | €/unit               |
| Les enfants du Canal     | GF                    | Offices   | 270           | 0                | 0               | 0        | 270   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| La Carriole Solidaire    | GF                    | Offices   | 120           | 0                | 0               | 0        | 120   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| Pascal HOTTE             | 1st floor             | Offices   | 190           | 0                | 0               | 0        | 190   | 2                    | 375     | 0                | 0               | 0        | 0   | 1 500                |
| LASA                     | 1stfloor              | Offices   | 374           | 0                | 0               | 0        | 374   | 6                    | 375     | 0                | 0               | 0        | 0   | 1 500                |
| ZARA France              | 3rd floor             | Offices   | 431           | 0                | 0               | 0        | 431   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| COEFFICIENT              | 3rd floor             | Offices   | 239           | 0                | 0               | 0        | 239   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| CGR Cinemas              | 5th floor & 1st baser | r Offices | 443           | 120              | 0               | 0        | 563   | 3                    | 375     | 120              | 0               | 0        | 0   | 1 500                |
| J.E.Y Conseil            | 2nd basement          | Offices   | 0             | 0                | 0               | 10       | 10    | 0                    | 0       | 0                | 0               | 120      | 0   | 0                    |
| Vacant - Ground floor    | GF                    | Offices   | 42            | 0                | 264             | 0        | 305   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| Vacant - second floor    | 2nd floor             | Offices   | 641           | 0                | 0               | 0        | 641   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| Vacant - fourth floor    | 4th floor             | Offices   | 533           | 0                | 0               | 0        | 533   | 0                    | 375     | 0                | 0               | 0        | 0   | 0                    |
| Vacant first basement    | 1st basement          | Offices   | 0             | 0                | 85              | 113      | 198   | 0                    | 0       | 0                | 0               | 120      | 0   | 0                    |
| Vacant - second basement | 2nd basement          | Offices   | 0             | 0                | 41              | 120      | 162   | 0                    | 0       | 0                | 0               | 120      | 0   | 0                    |
| Vacant - Parking spaces  | Parking               | Parkings  | 0             | 0                | 0               | 0        | 0     | 24                   | 0       | 0                | 0               | 0        | 0   | 1 500                |
| TOTAL                    |                       |           | 3 283         | 120              | 390             | 243      | 4 036 | 35                   | 375     | 120              | 0               | 120      | 0   | 1 500                |
| Total Rented             |                       |           | 2 067         | 120              | 0               | 10       | 2 197 | 11                   | 375     | 120              | 0               | 120      | 0   | 1 500                |
| TOTAL Vacant             |                       |           | 1 216         | 0                | 390             | 233      | 1 839 | 24                   | 375     | 0                | 0               | 120      | 0   | 1 500                |

|                          | Total Lettable | LE          | ASE & DURATI               | ON                      | NET HEADLINE | TOTAL ERV / | Theoretical            |
|--------------------------|----------------|-------------|----------------------------|-------------------------|--------------|-------------|------------------------|
| Tenants                  | •              | Lease Start | % Indexation of Rent since | Remaining<br>Fixed Term | RENT         | Market Rent | Reversion<br>MR / Rent |
|                          | sq m           |             | Lease Start                | years                   | €/yr excl.   | €/yr excl.  | %                      |
| Les enfants du Canal     | 270            | 22/02/2023  |                            | 0,3                     | 0            | 101 250     |                        |
| La Carriole Solidaire    | 120            | 05/10/2023  |                            | 0,3                     | 0            | 45 000      |                        |
| Pascal HOTTE             | 190            | 01/09/2019  | 12,9%                      | 1,2                     | 82 768       | 74 250      | -10,3%                 |
| LASA                     | 374            | 01/07/2016  | 23,5%                      | 1,0                     | 141 475      | 149 250     | 5,5%                   |
| ZARA France              | 431            | 20/01/2012  | 29,7%                      | 0,6                     | 201 211      | 161 625     | -19,7%                 |
| COEFFICIENT              | 239            | 01/03/2016  | 22,4%                      | 0,7                     | 87 749       | 89 625      | 2,1%                   |
| CGR Cinemas              | 563            | 23/02/2024  |                            | 1,6                     | 159 550      | 185 025     | 16,0%                  |
| J.E.Y Conseil            | 10             | 25/09/2023  |                            | 0,1                     | 1 200        | 1 200       |                        |
| Vacant - Ground floor    | 305            |             | NC                         | 0,0                     | 0            | 15 600      |                        |
| Vacant - second floor    | 641            |             | NC                         | 0,0                     | 0            | 240 375     |                        |
| Vacant - fourth floor    | 533            |             | NC                         | 0,0                     | 0            | 199 838     |                        |
| Vacant first basement    | 198            |             | NC                         | 0,0                     | 0            | 13 536      |                        |
| Vacant - second basement | 162            |             | NC                         | 0,0                     | 0            | 14 412      |                        |
| Vacant - Parking spaces  | 0              |             | NC                         | 0,0                     | 0            | 36 000      |                        |
| TOTAL                    | 4 036          |             |                            | 1,0                     | 673 954      | 1 326 986   | 96,9%                  |
| Total Rented             | 2 197          |             |                            | 1,0                     | 673 954      | 807 225     | 19,8%                  |
| TOTAL Vacant             | 1 839          |             |                            |                         | 0            | 519 761     |                        |

We arrive at a market rent of €1,326,986 per year excluding charges and taxes. This equates to a potential reversion of 97% due to the current vacancies and spaces let to non-rent generating associations.

We have assumed a market rent of €375/sqm for office spaces, €120/sqm for archive spaces and €1,500/per parking spaces.

To achieve the Market Rent displayed above, we are of the opinion that the landlord will need to grant incentives (in the form of rent-free periods and Tenant's incentives) equivalent to 6 months for a 3-year firm lease.

## 14. Market Value

### 14.1. Methodology

We have adopted a discounted cash flow (DCF) method of valuation cross-checked against a traditional capitalisation method of valuation. The discounted cash flow (DCF) approach was retained as a favoured method of valuation to take into account the departure of all the tenants, the work on the entire building and the releting of all the premises.

### 14.2. General Valuation assumptions

We have taken the following details and assumptions into account in both the Capitalisation Method and Discounted Cash Flow in order to achieve the Market Value of the subject property:

- Valuation date: Our valuation is dated 30/06/2024.
- Tenancy: The Property is 54% let at valuation date.
- Purchaser's Costs: We have retained 7.50% as purchaser's costs.
- We have considered a 100% probability of departure of the current tenants at the end of their leases, in order to be able to reflect the property with a standard tenancy situation.
- We have considered a 3-year fixed lease with a 6-month rent free period for the renewals.
- We assumed all charges will be re-invoiced (recoverable) except Art-606 CC (according to French Laws).
- Non-Recoverable Charges (NR): We have retained long-term NR charges of 1% of the market rent (NR rental management fees & Art-606 CC)
- Capex: we have considered an overall capex of € 400 excl. per sqm to refresh the building. In particular, a capex of €735,440 is retained over the first year of the cashflow. This budget corresponds to a capex of €400/sqm for the current vacant areas totaling 1,838.60 sqm.

### 14.3. Capitalisation methodology

In assessing the Market Value subject to the existing tenancy, we have used a traditional capitalisation methodology. This methodology consists in capitalising the potential net income or the current net income at an appropriate yield.

We have capitalised the Market Rent at a yield of 5,60% for let office areas and a yield of 6.00% for vacant areas and for areas on the ground floor let to associations.

| ASSET    | MARKET V    | MARKET VALUE BY CAPITALISATION |                                  |                  |       | Market<br>Rental<br>Value | Net<br>Reversion<br>nary<br>Yield | Net<br>Potential<br>Rent | Net<br>Potential<br>Yield |
|----------|-------------|--------------------------------|----------------------------------|------------------|-------|---------------------------|-----------------------------------|--------------------------|---------------------------|
|          | € inclusive | €exclusive                     | € excl./sq<br>m (excl.<br>Rest.) | K€/year<br>excl. | %     | K€/year<br>excl.          | %                                 | K€/year<br>excl.         |                           |
| Sablière | 18 678 175  | 17 375 047                     | 4 305                            | 674              | 3,61% | 1 327                     | 7,10%                             | 1 194                    | 6,39%                     |

On the above basis, we arrive at the following conclusion:

### 14.4. Discounted Cash Flow

### Strategy

In our valuation, we have considered that the building will be relet at the Market Rent on the basis of the general assumptions detailed in 14.2.

### Duration

We have adopted a discounted cash flow of 6 years to cover the reletting assumption periods.

### General DCF parameters

- Indexation: We have retained a rental indexation based on index ILAT (used for office leases and for most current tenants). We have assumed an ILAT indexation rate of 4.00% in year 1, 2.80% in year 2, 2.50% in year 3, and 2.30% from year 4 to the end of the cash flow. We have assumed also an ICC indexation rate of 4.00% in year 1, and 2.50% from year 2 to the end of the cash flow as the rent of tenant ZARA FRANCE varies according to *Indice du coût de la construction des immeubles à usage d'habitation* (ICC).
- **Market rental growth**: We have assumed a market rental growth of 1.50% in year 1 and year 2, and a growth of 2% from year 3 to the end of the cash flow.
- **Exit value / Exit Yield:** We have retained an <u>exit yield</u> of 5.50% for the office area and for the parking. The exit yield takes into account an average fixed WALT of 2.2 years at the resale. This yield also takes into account the characteristics of the asset, its location and the level of market rent retained.
- **Discount Rate:** We have retained a discount rate of 7.00% on the cash-flows to reflect the risks on the income flows.
- We have deducted <u>agent fees</u> of 1.50% at the time of resale.

On this basis, we arrive at the following conclusion:

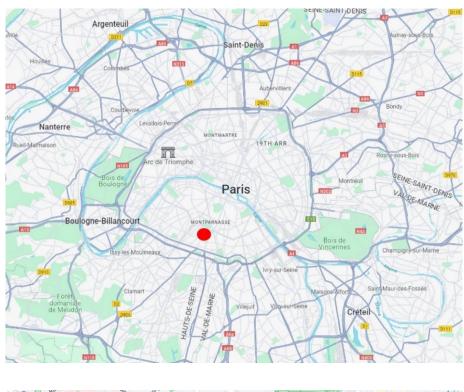
| MARKET VALUE BY DCF |             |             |                                  |                  | Net<br>Headline<br>Yield | TOTAL<br>ERV /<br>Market<br>Rent | Net<br>Reversion<br>nary<br>Yield | Net<br>Potential<br>Rent | Net<br>Potential<br>Yield |  |
|---------------------|-------------|-------------|----------------------------------|------------------|--------------------------|----------------------------------|-----------------------------------|--------------------------|---------------------------|--|
|                     | € inclusive | € exclusive | € excl./sq<br>m (excl.<br>Rest.) | K€/year<br>excl. | %                        | K€/year<br>excl.                 | %                                 | K€/year<br>excl.         | %                         |  |
| Sablière            | 19 097 952  | 17 765 537  | 4 402                            | 674              | 3,53%                    | 1 327                            | 6,95%                             | 1 194                    | 6,25%                     |  |

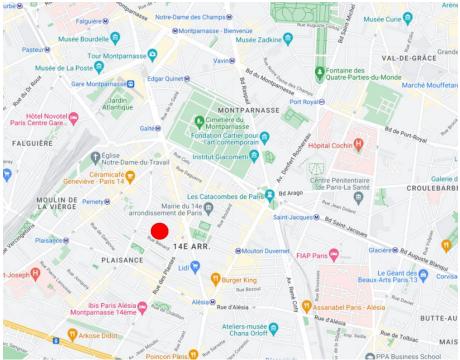
### 14.5. Market Value Retained

We have retained, in conclusion, the value produced by the discounted cash flow (DCF) method (rounded):

| ASSET    | Net<br>Headline<br>Rent | Net<br>Headline<br>Yield | Market<br>Rental<br>Value        | Net<br>Reversion<br>nary<br>Yield | Net<br>Potential<br>Rent | Net<br>Potential<br>Yield |       |                  |       |
|----------|-------------------------|--------------------------|----------------------------------|-----------------------------------|--------------------------|---------------------------|-------|------------------|-------|
|          | € inclusive             | € exclusive              | € excl./sq<br>m (excl.<br>Rest.) | K€/year<br>excl.                  | %                        | K€/year<br>excl.          | %     | K€/year<br>excl. | %     |
| Sablière | 19 135 000              | 17 800 000               | 4 411                            | 674                               | 3,52%                    | 1 327                     | 6,93% | 1 194            | 6,24% |

## **APPENDIX A: MAPS AND PLANS**





## **APPENDIX B: PHOTOGRAPHS**



Exterior view



5th floor (renovated in 2018)



Vacant area



5th floor



Terrace on the 5th floor



Outdoor space



First basement - leased to CGR Cinemas



Common areas - first basement



Vacant area



Office area



Entrance hall



Parking spaces

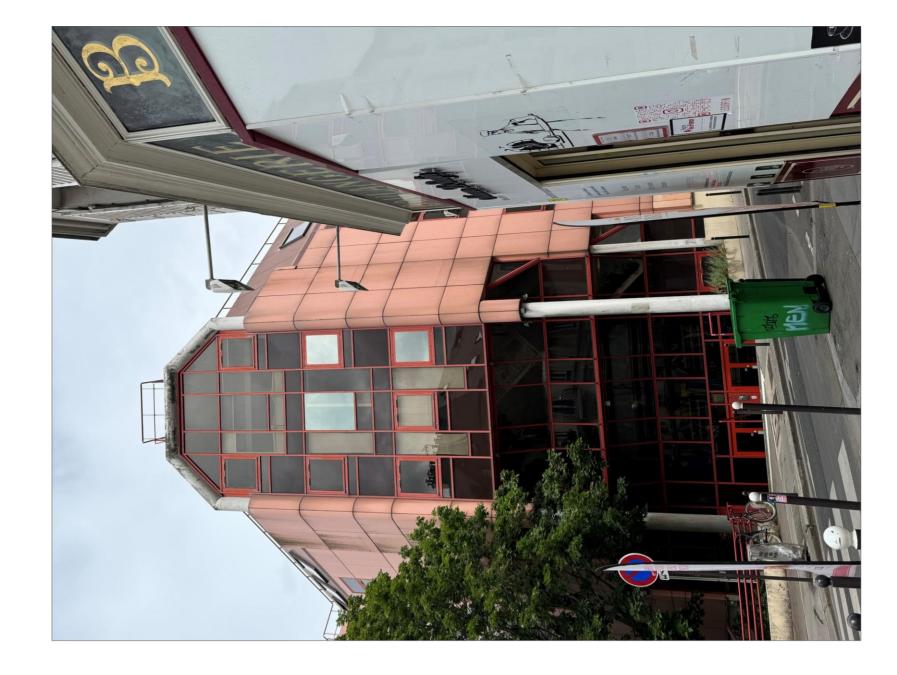
## **APPENDIX C: VALUATION CALCULATIONS**



France Sablière

## Inovalis

# Valuation as at 30/6/2024





N° C&W Valuation France

Sablière

27-29 Rue de la Sablière 75014 Paris France

### Contents

1 - Valuation Synthesis

2 - Tenancy Schedule

3 - Market Rent

4 - General Assumptions

5 - Capitalisation : Detailed Analysis

6 - DCF : Detailed Analysis

### **Final**

### **Historic of conclusions**



Valuation date 30/06/2024

### **GENERAL PARAMETERS**

| GENERAL PARAMETERS                     |                            |              |
|--|----------------------------|--------------|
| Total Area                             | sq m                       | 4 036        |
| Parking Units                          | u                          | 35           |
| Number of Leases                       |                            | 8            |
| Total Net Headline Rent                | €/yr excl.                 | 667 214      |
| Headline Rent excl. Pk and Rest.       | €/sq m/yr excl.            | 296          |
| Total Market Rent                      | €/yr excl.                 | 1 326 986    |
| Metric Market Rent excl. Pk and Rest.  | €/sq m/yr excl.            | 329          |
| Full Reversion                         |                            | 98,9%        |
| Reversion on rented areas              |                            | 21,0%        |
|  |                            | 54,4%        |
| Occupancy Rate                         |                            | 1,0          |
| Remaining Fixed Duration (WALB)        | years                      | 1,0          |
| Maintenance Work                       | €                          | 705 440      |
| Major Works / CAPEX                    | €                          | 735 440      |
| DCF                                    |                            |              |
| Duration of DCF Analysis               | years                      | 6            |
| Annual Average Growth / MR             |                            | 1,83%        |
| Annual Average Growth / ICC-ILAT       |                            | 2,36%        |
| Doubtful Debtors / Tax Relief on rent  | % rent/year                | 2,0070       |
| NR Global Expenses                     | % headline rent            | 1,00%        |
| Permanent Void                         | % Market Rent              | 1,0078       |
|  |                            | 1 467 299    |
| Income Capitalised at Resale           | €/yr excl.                 |              |
| Purchaser's Costs at resale            |                            | 7,50%        |
| Exit Capitalisation Rate               |                            | 5,50%        |
| Discount Rate - Cash Flows             |                            | 7,00%        |
| Market Value exclusive                 | € excl.                    | 17 766 000   |
| Market Value exclusive                 | € excl./sq m (excl. Rest.) | 4 402        |
| CAPITALISATION                         |                            |              |
| Range of Capitalisation Rates retained |                            | 5,60% - 6,0% |
| Average Capitalisation Rate applied    |                            | 5,79%        |
| Market Value inclusive                 | € incl.                    | 18 678 125   |
| Market Value exclusive                 | € excl.                    | 17 375 000   |
| Market Value exclusive                 | € excl./sq m (excl. Rest.) | 4 305        |
| •                                      |                            |              |
| Delta Method (CAPITALISATION / DCF)    |                            | -2,2%        |
| SAY MARKET VALUE                       |                            |              |
| Methodology Retained                   |                            | DCF          |
| Market Value incl. Purch' costs        | € incl.                    | 19 135 000   |
| Purchaser's Costs                      |                            | 7,50%        |
|  | € excl.                    | 17 800 000   |
| Market Value exclusive                 | € excl./sq m               | 4 411        |
| Net Passing Yield                      |                            | 3,52%        |
| Net Headline Yield                     |                            | 3,49%        |
| Net Headline Yield (on rented MV)      |                            | 5,50%        |
| Net Potential Yield                    |                            | 6,18%        |
| Net Reversionnary Yield                |                            | 6,93%        |
|  |                            |              |

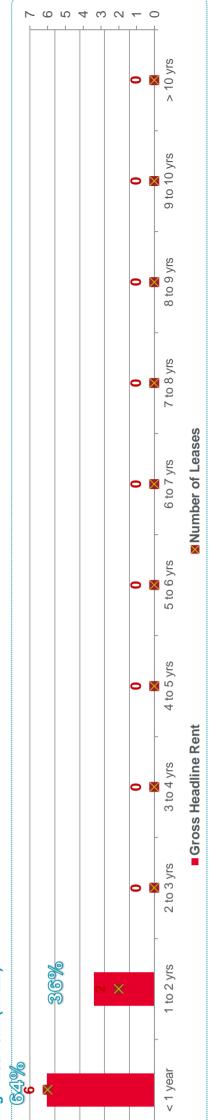
Valuation Date Report Date



| $ \  \  \  \  \  \  \  \  \  \  \  \  \ $   | Math         Math <th< th=""><th></th><th></th><th></th><th></th><th></th><th>AREA SCHEDULE</th><th>HEDULE</th><th></th><th></th><th></th><th></th><th>LEASE &amp; DURATION</th><th>URATION</th><th></th><th></th><th></th><th></th><th></th><th><b>GROSS ANNUAL RENT</b></th><th>UAL RENT</th><th></th><th></th><th></th></th<>  |                         |                          |          |      |     | AREA SCHEDULE                    | HEDULE               |                 |      |           |          | LEASE & DURATION     | URATION   |     |  |     |   |           | <b>GROSS ANNUAL RENT</b>            | UAL RENT            |  |  |                   |
|---|---|-------------------------|--------------------------|----------|------|-----|----------------------------------|----------------------|-----------------|------|-----------|----------|----------------------|-----------|-----|--|-----|---|-----------|-------------------------------------|---------------------|--|--|-------------------|
| Intended         0        0         0         0 </th <th>Intention         Intention         <t< th=""><th>Tenants</th><th>Floor</th><th>Main Use</th><th></th><th></th><th>mmon Arcl<br/>reas Arcl<br/>7 m Sq</th><th>hives TOTA<br/>m sq.m</th><th>Int./Au<br/>unit</th><th>ž</th><th></th><th></th><th>Next Break<br/>Option</th><th>Lease End</th><th></th><th>et Passing Re<br/>30/06/2024<br/>/year excl. €/r</th><th>Ψ</th><th>oss Headline E<br/>Rent<br/>excl.<br/>€/m²</th><th></th><th>Indexation/Revisic<br/>Base Index Co</th><th>on<br/>Jurrent Index</th><th>Gross Headline<br/>currently indexe<br/>€/yr</th><th>e <b>Rent</b><br/>e<b>d excl.</b><br/>€/m²/an</th><th>Change<br/>Base Re</th></t<></th>  | Intention         Intention <t< th=""><th>Tenants</th><th>Floor</th><th>Main Use</th><th></th><th></th><th>mmon Arcl<br/>reas Arcl<br/>7 m Sq</th><th>hives TOTA<br/>m sq.m</th><th>Int./Au<br/>unit</th><th>ž</th><th></th><th></th><th>Next Break<br/>Option</th><th>Lease End</th><th></th><th>et Passing Re<br/>30/06/2024<br/>/year excl. €/r</th><th>Ψ</th><th>oss Headline E<br/>Rent<br/>excl.<br/>€/m²</th><th></th><th>Indexation/Revisic<br/>Base Index Co</th><th>on<br/>Jurrent Index</th><th>Gross Headline<br/>currently indexe<br/>€/yr</th><th>e <b>Rent</b><br/>e<b>d excl.</b><br/>€/m²/an</th><th>Change<br/>Base Re</th></t<>  | Tenants                 | Floor                    | Main Use |      |     | mmon Arcl<br>reas Arcl<br>7 m Sq | hives TOTA<br>m sq.m | Int./Au<br>unit | ž    |           |          | Next Break<br>Option | Lease End |     | et Passing Re<br>30/06/2024<br>/year excl. €/r | Ψ   | oss Headline E<br>Rent<br>excl.<br>€/m² |           | Indexation/Revisic<br>Base Index Co | on<br>Jurrent Index | Gross Headline<br>currently indexe<br>€/yr | e <b>Rent</b><br>e <b>d excl.</b><br>€/m²/an | Change<br>Base Re |
| (1)         (2) <th>(1)         (1)<th>es enfants du Canal</th><th>GF</th><th>Offices</th><th>20</th><th></th><th></th><th>_</th><th>20</th><th>H</th><th>Unsec. C</th><th></th><th>30/09/24</th><th>30/09/24</th><th></th><th>0</th><th>0</th><th>0</th><th>0</th><th></th><th>100</th><th></th><th>0</th><th></th></th>   | (1)         (1) <th>es enfants du Canal</th> <th>GF</th> <th>Offices</th> <th>20</th> <th></th> <th></th> <th>_</th> <th>20</th> <th>H</th> <th>Unsec. C</th> <th></th> <th>30/09/24</th> <th>30/09/24</th> <th></th> <th>0</th> <th>0</th> <th>0</th> <th>0</th> <th></th> <th>100</th> <th></th> <th>0</th> <th></th>   | es enfants du Canal     | GF                       | Offices  | 20   |     |                                  | _                    | 20              | H    | Unsec. C  |          | 30/09/24             | 30/09/24  |     | 0  | 0   | 0                                       | 0         |                                     | 100                 |  | 0  |                   |
| 1         1         0   | 10         100         000  | a Carriole Solidaire    | GF                       | Offices  | 120  |     |                                  | -                    | 20              |      | Unsec. C  |          | 30/09/24             | 30/09/24  | 0,3 | 0  | 0   | 0                                       |           | 100                                 | 100                 | 0  | 0  |                   |
| Tex         Tex <td>Title         000         001<!--</td--><td>ascal HOTTE</td><td>1st floor</td><td>Offices</td><td>190</td><td></td><td></td><td></td><td>06</td><td>2</td><td>Com. L</td><td></td><td>31/08/25</td><td>31/08/28</td><td>1,2</td><td>82 768</td><td>436</td><td>73 300</td><td>ILAT</td><td>201€ 113,88 Q1</td><td></td><td>82 768</td><td>436</td><td></td></td>  | Title         000         001 </td <td>ascal HOTTE</td> <td>1st floor</td> <td>Offices</td> <td>190</td> <td></td> <td></td> <td></td> <td>06</td> <td>2</td> <td>Com. L</td> <td></td> <td>31/08/25</td> <td>31/08/28</td> <td>1,2</td> <td>82 768</td> <td>436</td> <td>73 300</td> <td>ILAT</td> <td>201€ 113,88 Q1</td> <td></td> <td>82 768</td> <td>436</td> <td></td>  | ascal HOTTE             | 1st floor                | Offices  | 190  |     |                                  |                      | 06              | 2    | Com. L    |          | 31/08/25             | 31/08/28  | 1,2 | 82 768   | 436 | 73 300                                  | ILAT      | 201€ 113,88 Q1                      |                     | 82 768                                     | 436  |                   |
| 30000         0100         0101 </td <td>31         0</td> <td>LASA</td> <td>1st floor</td> <td>Offices</td> <td>374</td> <td></td> <td></td> <td></td> <td>74</td> <td>9</td> <td>Com. L</td> <td>01/07/16</td> <td>30/06/25</td> <td>30/06/25</td> <td>1,0</td> <td>141 475</td> <td>378</td> <td>114 600</td> <td>ILAT</td> <td>109,46</td> <td></td> <td>141 475</td> <td>378</td> <td>23,5%</td>  | 31         0  | LASA                    | 1st floor                | Offices  | 374  |     |                                  |                      | 74              | 9    | Com. L    | 01/07/16 | 30/06/25             | 30/06/25  | 1,0 | 141 475  | 378 | 114 600                                 | ILAT      | 109,46                              |                     | 141 475                                    | 378  | 23,5%             |
| Jiku         Older         36         3.0         0.00         3.0         0.01         3.000         0.000         0.01         3.000         10.000         0.01         3.000         10.000         0.01         3.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01         0.000         0.01 </td <td>3 100         10</td> <td>ZARA France</td> <td>3rd floor</td> <td>Offices</td> <td>431</td> <td></td> <td></td> <td>4</td> <td>31</td> <td></td> <td>Com. L</td> <td>20/01/12</td> <td>19/01/25</td> <td>19/01/25</td> <td>0,6</td> <td>201 211</td> <td>467</td> <td>155 160</td> <td><u>00</u></td> <td>1624</td> <td></td> <td>201 211</td> <td>467</td> <td></td>   | 3 100         10  | ZARA France             | 3rd floor                | Offices  | 431  |     |                                  | 4                    | 31              |      | Com. L    | 20/01/12 | 19/01/25             | 19/01/25  | 0,6 | 201 211  | 467 | 155 160                                 | <u>00</u> | 1624                                |                     | 201 211                                    | 467  |                   |
| Mr. turner         Olia   | Billon di litto                | COEFFICIENT             | 3rd floor                | Offices  | 239  |     |                                  | CN                   | 39              |      | Com. L    | 01/03/16 | 28/02/25             | 28/02/25  | 0,7 | 87 749   | 367 | 71 700                                  | ILAT      | 3 2015 107,98 33 2                  | 201: 132,15         | 87 749                                     | 367  |                   |
| Andmant         Onta  | 10 mutute 0 (10 mutute | CGR Cinemas             | 5th floor & 1st basement |          |      | 120 |                                  | 43                   | 63              | co   | Short L   | 23/02/24 | 22/02/26             | 22/02/26  | 1,6 | 159 550  | 283 | 159 550                                 | ILAT      | 3 202: 132,15 33 2                  | 202: 132,15         | 159 550                                    | 283  |                   |
| 06         08         24         24         30           40         0         2         24         30 <td>(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)</td> <td>.E.Y Conseil</td> <td>2nd basement</td> <td>Offices</td> <td></td> <td></td> <td></td> <td></td> <td>10</td> <td></td> <td>Unsec. Ct</td> <td></td> <td>24/07/24</td> <td>24/09/24</td> <td>0,1</td> <td>1 200</td> <td>120</td> <td>1 200</td> <td>ILAT</td> <td>100</td> <td>100</td> <td>1 200</td> <td>120</td> <td></td>   | (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)   | .E.Y Conseil            | 2nd basement             | Offices  |      |     |                                  |                      | 10              |      | Unsec. Ct |          | 24/07/24             | 24/09/24  | 0,1 | 1 200  | 120 | 1 200                                   | ILAT      | 100                                 | 100                 | 1 200                                      | 120  |                   |
| 000000000000000000000000000000000000  | moment         cman         <   | acant - Ground floor    | GF                       | Offices  | 42   |     | 264                              |                      | 05              |      |           |          | 30/06/28             | 30/06/34  |     |  |     |   |           |                                     |                     |  |  |                   |
| Bellow         Offee         Des         De   | 10         10<  | acant - second floor    | 2nd floor                | Offices  | 641  |     |                                  | 9                    | 41              |      |           | 01/07/25 | 30/06/28             | 30/06/34  |     |  |     |   | ILAT      |                                     |                     |  |  |                   |
| Tethered         Otion         1         0         0         0         1         0         0         1         0         0         1         0         0         1 <t< td=""><td>Influence         One         Influence         Infl</td><td>acant - fourth floor</td><td>4th floor</td><td>Offices</td><td>533</td><td></td><td></td><td>- S</td><td>33</td><td></td><td></td><td>01/07/25</td><td>30/06/28</td><td>30/06/34</td><td></td><td></td><td></td><td></td><td>ILAT</td><td></td><td></td><td></td><td></td><td></td></t<>  | Influence         One         Influence         Infl  | acant - fourth floor    | 4th floor                | Offices  | 533  |     |                                  | - S                  | 33              |      |           | 01/07/25 | 30/06/28             | 30/06/34  |     |  |     |   | ILAT      |                                     |                     |  |  |                   |
| Jundante         Otes         1 <th< td=""><td>Distribution         Distribution         Distribution&lt;</td><td>acant first basement</td><td>1st basement</td><td>Offices</td><td></td><td></td><td>85</td><td></td><td>86</td><td></td><td></td><td>01/07/25</td><td>30/06/28</td><td>30/06/34</td><td></td><td></td><td></td><td></td><td>ILAT</td><td></td><td></td><td></td><td></td><td></td></th<>   | Distribution         Distribution<  | acant first basement    | 1st basement             | Offices  |      |     | 85                               |                      | 86              |      |           | 01/07/25 | 30/06/28             | 30/06/34  |     |  |     |   | ILAT      |                                     |                     |  |  |                   |
| Dubug         Front         INI           1         2         0.0028         0.0004         1   | Build         Build         Int   | acant - second basement |                          | Offices  |      |     | 41                               |                      | 62              |      |           | 01/07/25 | 30/06/28             | 30/06/34  |     |  |     |   | ILAT      |                                     |                     |  |  |                   |
| Number         1          1         1         1         1         1         1         1         1         1         1         1         1   | 1       201         10       10       10       10       10       10       10       201       201       201       201       201 <td>acant - Parking spaces</td> <td></td> <td>Parkings</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>24</td> <td></td> <td>01/07/25</td> <td>30/06/28</td> <td>30/06/34</td> <td></td> <td></td> <td></td> <td></td> <td>ILAT</td> <td></td> <td></td> <td></td> <td></td> <td></td>  | acant - Parking spaces  |                          | Parkings |      |     |                                  |                      |                 | 24   |           | 01/07/25 | 30/06/28             | 30/06/34  |     |  |     |   | ILAT      |                                     |                     |  |  |                   |
| Image: Mark and  | And the state of the state                       |                         |                          |          |      |     |                                  |                      |                 |      |           |          |                      |           |     |  |     |   |           |                                     |                     |  |  |                   |
| Accord         3 283         120         390         243         4036         35         10         67354         16         67354         16           ented         2 067         120         10         2 197         11         0         67354         10         673954         30           ented         2 067         120         10         2 197         11         0         0 10         2 195         2 10 <td< td=""><td>Image: Notice in the state of the state</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | Image: Notice in the state of the state                       |                         |                          |          |      |     |                                  |                      |                 |      |           |          |                      |           |     |  |     |   |           |                                     |                     |  |  |                   |
| <i>t t</i> t         t         t <td>odd2 06712002 1971100 coupancy Rate54%1,057 51026226367 354ant1 2 163 302 331 8392 40Vacancy Rate46%1175 51026276 3076 30Static Rate1 2 163 302 331 8392 40Vacancy Rate46%11167 3641Static Rate1 2 163 302 331 8392 40Vacancy Rate46%111111Static Rate1 8 102 131 8392 40Vacancy Rate46%11111111Static Rate1 8 102 182 18 102 182 18 102 1811<!--</td--><td>OTAL</td><td></td><td></td><td></td><td>120</td><td>390</td><td></td><td></td><td>35</td><td></td><td></td><td></td><td></td><td>1,0</td><td>673 954</td><td>167</td><td>575 510</td><td>143</td><td></td><td></td><td>673 954</td><td>167</td><td></td></td>  | odd2 06712002 1971100 coupancy Rate54%1,057 51026226367 354ant1 2 163 302 331 8392 40Vacancy Rate46%1175 51026276 3076 30Static Rate1 2 163 302 331 8392 40Vacancy Rate46%11167 3641Static Rate1 2 163 302 331 8392 40Vacancy Rate46%111111Static Rate1 8 102 131 8392 40Vacancy Rate46%11111111Static Rate1 8 102 182 18 102 182 18 102 1811 </td <td>OTAL</td> <td></td> <td></td> <td></td> <td>120</td> <td>390</td> <td></td> <td></td> <td>35</td> <td></td> <td></td> <td></td> <td></td> <td>1,0</td> <td>673 954</td> <td>167</td> <td>575 510</td> <td>143</td> <td></td> <td></td> <td>673 954</td> <td>167</td> <td></td>   | OTAL                    |                          |          |      | 120 | 390                              |                      |                 | 35   |           |          |                      |           | 1,0 | 673 954  | 167 | 575 510                                 | 143       |                                     |                     | 673 954                                    | 167  |                   |
| 1216 0 390 233 <b>1839</b> 24 0 Vacancy Rate  | ant 1216 0 390 233 1839 24 0 standard the valuation date, taking into account future indexations where the index is known at the valuation date,  | otal Rented             |                          |          |      | 120 |                                  |                      |                 | 11   |           | Occupanc | y Rate               | 54%       | 1,0 |  |     | 575 510                                 | 262       |                                     |                     | 673 954                                    | 307  |                   |
|   | s Headline Rent corresponds to the basis rent indexed at the valuation date, taking into account future indexations where the index is known at the valuation date,   | OTAL Vacant             |                          |          | 1216 |     | 390                              |                      |                 | 24 0 |           | Vacancy  | Rate                 | 46%       |     |  |     |   |           |                                     |                     |  |  |                   |

500 000 ---400 000 ---300 000 ---200 000 ---100 000 ---

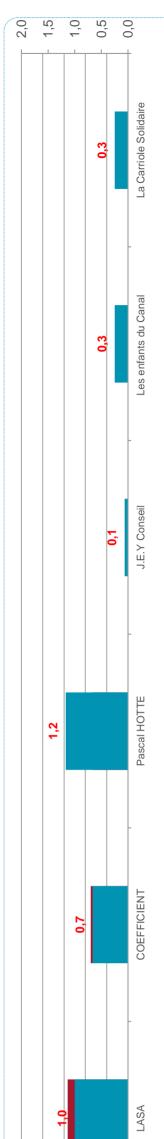
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# **Tenancy Schedule 1/3**



|  |                        |                 |               |                        |                                 | ON                         | NON-RECOVERABLE CHARGES (€/YEAR)                             | RGES (€/YEAR) *  |                   |                             |                   |          |                          |                      | NET HEA      | <b>ULINE RENT AN</b> | NET HEADLINE RENT ANALYSIS (EXCL.) |                |                            |                            |
|--|------------------------|-----------------|---------------|------------------------|---------------------------------|----------------------------|--|--|-------------------|-----------------------------|-------------------|----------|--------------------------|----------------------|--------------|----------------------|------------------------------------|----------------|----------------------------|----------------------------|
| Tenant   | Total Lettable<br>Area | Property<br>Tax | Office<br>Tax | Insu-<br>rance         | Major<br>Repairs                | Mgmt<br>Fees               | Sub-total  | Rental Management  | Vacancy<br>Cost   | TOTAL Non-recoverable       | NET HEADLINE RENT |          | Offices Reeting<br>rooms | ng Common<br>s areas | on Archives  | Parking<br>Int./Auto | Parking<br>Ext./Moto               | RIE / RE       | Excluding E<br>Parking Par | Excluding<br>Parking & ICR |
|  | m ps                   | €/sq m          |               | €/sq m                 | €/sq m                          | €/sq m                     | €/yr €/sq m/yr   | r  | €/sq m/yr         | €/yr €/sq m/yr              | €/yr €            | /sq m/yr | €/sq m/yr €/sq m/yr      | /yr €/sq m/yr        | yr €/sq m/yr |                      |                                    | €/off. sq m/yr |                            | €/sq m/yr                  |
| Les enfants du Canal   | 270                    |                 | ⊢             | F                      | F                               | F                          |  |  | 120,00            |                             |                   | 0        | 0                        |                      |              |                      |                                    |                |                            |                            |
| La Carriole Solidaire  | 120                    |                 | -             | -                      | -                               | -                          |  |  | 120,00            |                             | 0                 | 0        | 0                        |                      |              |                      |                                    |                | 0                          | 0                          |
| Pascal HOTTE   | 190                    |                 |               |                        |                                 | - 1                        |  |  | 120,00            |                             | 82 768            | 436      | 420                      |                      |              | 1 500                |                                    |                | 420                        | 420                        |
| LASA   | 374                    | F               | - F           |                        |                                 |                            |  |  | 120,00            |                             | 141 475           | 378      | 354                      |                      |              | 1 500                |                                    |                | 354                        | 354                        |
| COFFFICIENT  | 239                    |                 | -             |                        |                                 |                            |  |  | 120,00            |                             | 87 749            | 367      | 367                      |                      |              |                      |                                    |                | 367                        | 367                        |
| CGR Cinemas  | 563                    |                 | F             | F                      | F                               |                            |  |  | 120,00            |                             | 159 550           | 283      | 322                      | 103                  |              | 1 500                |                                    |                | 275                        | 275                        |
| J.E.Y Conseil  | 10                     |                 | ⊢             | ⊢                      | F                               | ⊢                          |  |  | 120,00            |                             | 1 200             | 120      |                          |                      | -            | 120                  |                                    |                | 120                        | 120                        |
| Vacant - Ground floor  | 305                    |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| Vacant - second floor  | 641                    |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| Vacant - fourth floor  | 533                    |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| Vacant first basement  | 198                    |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| Vacant - second basement   | 162                    |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| Vacant - Parking spaces  |                        |                 |               |                        |                                 |                            |  |  | 120,00            |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
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|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| TOTAL  | 4 036                  | 0               | 0             | 0                      | 0                               | 0                          |  | 0  | 0                 | 0                           | 673 954           | 167      | 196                      | 103                  | 0            | 5 471                | 0                                  | 0              | 163                        | 163                        |
| Total Rented   | 2 197                  |                 |               |                        |                                 |                            |  |  |                   |                             | 673 954           | 307      | 312                      | 103                  | 0            | 120 1 500            |                                    |                | 299                        | 299                        |
| TOTAL Vacant   | 1 8:30                 |                 |               |                        |                                 |                            |  |  | 120               |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               |                        |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
| * T = "Tenant" => charges entirely recoverable<br>Net Rental income's share by Use | coverable<br>Jse       |                 |               | (2) The Ni<br>Net Head | et Headline Re<br>Iline Rent ar | ant correspo<br>id Fixed F | ands to the Gross Headline<br><b>Remaining duration by 1</b> | (2) The Net Headline Rent corresponds to the Gross Headline Rent at the date of valuation, minus non-recoverable charges<br>Net Headline Rent and Fixed Remaining duration by tenant (divided by decreasing net headline rent) | ninus non-recover | trable charges<br>ine rent) |                   |          |                          |                      |              |                      |                                    |                |                            |                            |
|  |                        |                 |               | 250,000                |                                 |                            |  |  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            | 00                         |
|  |                        |                 |               |                        |                                 |                            |  | 1,6  |                   |                             |                   |          |                          |                      |              |                      |                                    |                |                            | , v<br>V 1                 |
|  |                        |                 |               | 700 00                 |                                 |                            |  |  |                   |                             |                   |          | 1.2                      |                      |              |                      |                                    |                |                            | - 1,5                      |



Net Headline Rent
Remaining Fixed Term

Cushman & Wakefield Valuation France | INOVALIS - Asset 1 | Version : Final as at 29/07/2024 - This sheet is an integral part of the Front Section Report and cannot be read separately

## **Tenancy Schedule 2/3**

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 Archives - 0,0%
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 Engih Street Retail - 0,0%
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 ZARA France

CGR Cinemas



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| Inted     0     0     (a)       Vacant     3: Stepped rent + known       Vacant     (b)       Vacant     (c)     (a)       Vacant     (c)     (c)       Vacant     (c)       Vacant     (c)   | 1 - Stenned Rent   |  | 0   | 0   |
| ent + known<br>ount the last indexation, non-recoverable tenant charges and rent-free periods, stepped rents, over rents or discounts.<br>Gross Headline Rent Non-Recoverable Charges Net Headline Rent Net Passing Income (exclusive)   | (a) 2: Known Indexation  |  |   |   |
| ount the last indexation, non-recoverable tenant charges and rent-free periods, stepped rents, over rents or discounts.<br>Gross Headline Rent Non-Recoverable Charges Net Headline Rent Net Passing Income (exclusive)  | 1 3 . Stepped rent + Known<br>Indexation*  |  |   |   |
| ount the last indexation, non-recoverable tenant charges and rent-free periods, stepped rents, over rents or discounts.<br>Gross Headline Rent Non-Recoverable Charges Net Headline Rent Net Passing Income (exclusive)  |  |  |   |   |
| Number of Usable Areas Erved Period Gross Headline Rent Non-Recoverable Charges Net Headline Rent Net Passing Income (exclusive)   | t the date of valuation, taking into account the last indexation, non-recoverable tenant charges and rent-free periods, step cipal affectation of rented sites     | ped rents, over rents or discounts.                              | Net Rental Income's share (Top 5)   |   |
| Number of Usable Areas current Fixed Pariod Gross Headline Rent Non-Recoverable Charges Net Headline Rent  | Darking  |  | Remaining Rent-Free   |   |
|  | Spaces Fixed Period Gross Headline Rent Non-Recoverable Charges  | Rent   | Periods 12,3%   | <ul> <li>ZARA France</li> <li>CGR Cinemas</li> </ul>  |

# **Tenancy Schedule 3/3**

| Leases             | es of U | Number of Usable Areas<br>Leases | Parking<br>Spaces | Remaining<br>Fixed Period | Gross Hea | Gross Headline Rent | Non-Recove | Non-Recoverable Charges | Net Headline Rent | line Rent    |
|--------------------|---------|----------------------------------|-------------------|---------------------------|-----------|---------------------|------------|-------------------------|-------------------|--------------|
|                    |         | m ps                             | units             | years                     | €/sq m/yr | €/year excl.        | €/sq m/yr  | €/year excl.            | €/sq m/yr         | €/year excl. |
| Offices 8          |         | 4 036                            | 11                | 0,9                       | 167       | 673 954             |            |                         | 167               | 673 954      |
| Archives           |         |                                  |                   |                           |           |                     |            |                         |                   |              |
| High Street Retail |         |                                  |                   |                           |           |                     |            |                         |                   |              |
| Parkings           |         |                                  | 24                |                           |           |                     |            |                         |                   |              |
| TOTAL 8            |         | 4 036                            | 35                | 1,0                       | 167       | 673 954             | 0          | 0                       | 167               | 673 954      |

COEFFICIENT

LASA

Pascal HOTTE

23,7%

21,0%

29,9%

13,0%

163

167

673 954

€/sq m/yr excl. pk. excl. RIE

€/year excl.

163

167

673 954



| Mot         Mot <th></th> <th>TenantsFloorants du CanalGFOole SolidaireGFOHOTTEGFOHOTTEGFOFindorGFOCIENT3rd floorOOrance3rd floorOOneell2rd floorOOnseil2rd bloorOOnseil2rd floorOOnseil2rd floorOOnseil2rd floorOOnseil2rd bloorOItst basementOItst basementOItst basementOItst basementOFarking spacesParkingParking spacesParking</th> <th></th> <th></th> <th></th> <th>INARKET RE</th> <th>INTAL VALUE</th> <th>(€ excl.)<br/>/Moto Pk</th> <th>ac</th> <th>otal Excl.</th> <th>i/sq m/yr</th> <th>Retail Weighting "MGP"<br/>MR Weighted A Weighted A</th> <th>rea</th> <th>Total Excl.</th> <th></th> <th>Theoretical<br/>Reversion</th> <th></th> <th>Keversion<br/>Potential</th>  |   | TenantsFloorants du CanalGFOole SolidaireGFOHOTTEGFOHOTTEGFOFindorGFOCIENT3rd floorOOrance3rd floorOOneell2rd floorOOnseil2rd bloorOOnseil2rd floorOOnseil2rd floorOOnseil2rd floorOOnseil2rd bloorOItst basementOItst basementOItst basementOItst basementOFarking spacesParkingParking spacesParking   |     |     |     | INARKET RE      | INTAL VALUE           | (€ excl.)<br>/Moto Pk | ac               | otal Excl.         | i/sq m/yr  | Retail Weighting "MGP"<br>MR Weighted A Weighted A | rea    | Total Excl. |               | Theoretical<br>Reversion |          | Keversion<br>Potential       |
|---|---|--|-----|-----|-----|-----------------|-----------------------|-----------------------|------------------|--------------------|------------|--|--------|-------------|---------------|--------------------------|----------|------------------------------|
|   |   | Introduction     Iteration       ants du Canal     GF     0       ants du Canal     GF     0       biole Solidaire     GF     1st floor     0       HOTTE     1st floor     1st floor     0       rance     3rd floor     0     0       rance     3rd floor     0     0       rance     3rd floor     0     0       remas     5th floor & 1st basel     0       onseil     2nd basement     0       onseil     2nd floor     0       fourth floor     2nd floor     0       first basement     1st basement     0       first basement     1st basement     0       first basement     2nd basement     0       escond basement     2nd basement     0       erking spaces     Parking     Parking |     |     |     |                 |                       | /Moto Pk              | A<br>L<br>L<br>R | otal Excl.         | i/sq m/yr  | MR Weighted Weighted A                             | Area   | ital Excl.  |               |                          |          |                              |
| 0.000       0.00   |   | ants du CanalGFiole SolidaireGFHOTTETst floorHOTTE1st floorTrance3rd floorTrance3rd floorTrance3rd floorTrance3rd floorICIENT3rd floorIcits basement3rd floorIrist basement3rd floorIrist basement3rd floorParking spacesParking   |     |     |     |                 |                       | /u/year               | €/sq m/yr        |                    |            | /sd III weignieu/yead III (IIIoi. aid              | chives |             | sq m/yr       | MR / Rent                |          | if returning to<br>base rent |
| Matter         000000000000000000000000000000000000   | Bit         C   | iole Solidaire GF<br>HOTTE 1st floor<br>1st floor<br>irance 3rd floor<br>Srd floor & 1st base<br>ICIENT 3rd floor & 1st base<br>nemas 5th floor & 1st base<br>onseil 2nd basement<br>GF<br>- Ground floor GF<br>- Second floor GF<br>- Second floor 4th floor<br>first basement 1st basement<br>first basement 2nd basement<br>- Parking spaces Parking  | 375 |     |     |                 |                       |                       |                  | 01 250             |            |  |        | 0           | 0             |                          |          | N/A                          |
| Internet         016         01   | Inter         Inter<         Inter         Inter         Inter         Inter<         Inter         Inter<         Inter         Inter<         Inter         Inter<         Inter         Inter<         Inter         Inter<         Inte<  | HOTTE 1st floor<br>1st floor<br>1st floor<br>3rd floor % 1st basel<br>and floor % 1st basel<br>and floor % 1st basel<br>anseil 2nd basement<br>6F<br>2nd floor<br>2nd floor<br>2nd floor<br>6F<br>2nd basement<br>1st basement<br>first basement<br>2nd basement<br>2nd basement<br>2nd basement<br>2nd basement<br>2nd basement<br>2nd basement   | 375 |     |     |                 |                       |                       |                  | 45 000             | 375        |  |        | 0           | 0             |                          |          | N/A                          |
|   | 1         03 </td <td>Ist floorrance3rd floorance3rd floorCIENT3rd floornemas5th floor &amp; 1st basenemas5th floor &amp; 1st basenemas5th floor &amp; 1st basenemas2nd basementonseil2nd floorescond floor2nd floorfirst basement1st basementfirst basement2nd basementescond basement2nd basementescond basement2nd basementParking spacesParking</td> <td>375</td> <td></td> <td></td> <td></td> <td>1 500</td> <td></td> <td></td> <td>74 250</td> <td>391</td> <td></td> <td></td> <td>82 768</td> <td>436</td> <td>-10,3%</td> <td>12,9%</td> <td>1,3%</td> | Ist floorrance3rd floorance3rd floorCIENT3rd floornemas5th floor & 1st basenemas5th floor & 1st basenemas5th floor & 1st basenemas2nd basementonseil2nd floorescond floor2nd floorfirst basement1st basementfirst basement2nd basementescond basement2nd basementescond basement2nd basementParking spacesParking  | 375 |     |     |                 | 1 500                 |                       |                  | 74 250             | 391        |  |        | 82 768      | 436           | -10,3%                   | 12,9%    | 1,3%                         |
| and<br>bit         and<br>bit <t< td=""><td></td><td>rance 3rd floor<br/>CIENT 3rd floor<br/>anseil 5th floor &amp; 1st base<br/>5th floor &amp; 1st base<br/>anseil 2nd basement<br/>Cound floor GF<br/>econd floor 2nd floor<br/>first basement 1st basement<br/>first basement 2nd basement<br/>escond basement 2nd basement<br/>Parking spaces Parking</td><td>375</td><td></td><td></td><td></td><td>1 500</td><td></td><td></td><td>149 250</td><td>399</td><td></td><td></td><td>141 475</td><td>378</td><td>5,5%</td><td>23,5%</td><td>30,2%</td></t<>   |   | rance 3rd floor<br>CIENT 3rd floor<br>anseil 5th floor & 1st base<br>5th floor & 1st base<br>anseil 2nd basement<br>Cound floor GF<br>econd floor 2nd floor<br>first basement 1st basement<br>first basement 2nd basement<br>escond basement 2nd basement<br>Parking spaces Parking  | 375 |     |     |                 | 1 500                 |                       |                  | 149 250            | 399        |  |        | 141 475     | 378           | 5,5%                     | 23,5%    | 30,2%                        |
| 10         10<  | 1           | CIENT       3rd floor         Inemas       5th floor & 1st base         Inemas       5th floor & 1st base         Inemas       5rd basement         Inseil       2nd basement         Inseil       2nd floor         Inseil       1st basement         Inseil       2nd basement         Insting spaces       Parking   | 375 |     |     |                 |                       |                       |                  | 161 625            | 375        |  |        | 201 211     | 467           | -19,7%                   | 29,7%    | 4,2%                         |
|   |   | nemas 5th floor & 1st basel<br>bring 2nd basement<br>2nd basement<br>Ground floor GF<br>second floor 2nd floor<br>4th floor 4th floor<br>first basement 1st basement<br>second basement 2nd basement<br>- Parking spaces Parking   |     |     |     |                 |                       |                       |                  | 89 625             | 375        |  |        | 87 749      | 367           | 2,1%                     | 22,4%    | 25,0%                        |
|   |   | Diseil     2nd basement       Ground floor     GF       Second floor     2nd floor       fourth floor     2nd floor       first basement     1st basement       first basement     2nd basement       Parking spaces     Parking   |     | 120 |     |                 |                       |                       |                  | CZU C21            | 329        |  |        | 159 550     | 283           | 16,0%                    |          | 16,0%                        |
| Image: Section constrained in the section constraine constrained in the section constraine constrained in  |   | - Ground floor GF<br>- Ground floor 2nd floor<br>- fourth floor 4th floor<br>first basement 1st basement<br>- second basement 2nd basement<br>- Parking spaces Parking   |     |     |     | 120             |                       |                       |                  | 1 200              | 120        |  |        | 1 200       | 120           |                          | (        |                              |
| Name         Site         Site <th< td=""><td>attact         36           Attact         Cons         36           Attact         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons         Cons         Cons           Attact         Cons         Cons<td><ul> <li>second floor</li> <li>fourth floor</li> <li>fourth floor</li> <li>first basement</li> <li>second basement</li> <li>Parking spaces</li> <li>Parking</li> </ul></td><td>375</td><td></td><td>0</td><td></td><td></td><td></td><td></td><td>15 600</td><td>21</td><td></td><td></td><td></td><td></td><td></td><td>NC</td><td></td></td></th<> | attact         36           Attact         Cons         36           Attact         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons         Cons           Attact         Cons         Cons         Cons         Cons         Cons         Cons           Attact         Cons         Cons <td><ul> <li>second floor</li> <li>fourth floor</li> <li>fourth floor</li> <li>first basement</li> <li>second basement</li> <li>Parking spaces</li> <li>Parking</li> </ul></td> <td>375</td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td>15 600</td> <td>21</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>NC</td> <td></td>  | <ul> <li>second floor</li> <li>fourth floor</li> <li>fourth floor</li> <li>first basement</li> <li>second basement</li> <li>Parking spaces</li> <li>Parking</li> </ul>   | 375 |     | 0   |                 |                       |                       |                  | 15 600             | 21         |  |        |             |               |                          | NC       |                              |
|   | Unitation         13   | <ul> <li>fourth floor</li> <li>first basement</li> <li>second basement</li> <li>Parking spaces</li> <li>Parking</li> </ul>   | 375 |     |     |                 |                       |                       |                  | 240 375            | 375        |  |        |             |               |                          | NC       |                              |
| Mandemine<br>Instruction         Instruction         Instruction<   | Internet         Classification         Classificatio  | first basement 1st basement<br>- second basement 2nd basement<br>- Parking spaces Parking  | 375 |     |     |                 |                       |                       |                  | 199 838            | 375        |  |        |             |               |                          | NC       |                              |
| Cultamenta         Cultame   | Contramente         Catalitatione         Catalitati  | - second basement 2nd basement<br>- Parking spaces Parking   |     |     | 0   | 120             |                       |                       |                  | 13 536             | 68         |  |        |             |               |                          | NC       |                              |
|   |   | - Parking spaces Parking   |     |     | 0   | 120             |                       |                       |                  | 14 412             | 89         |  |        |             |               |                          | NC       |                              |
| 375     120     0     1206     1306     339     673     10     96.9%       375     120     0     1500     1306     399     673     673     954     10       375     120     1     100     1     1326     399     673     954     10   | 1         |  |     |     |     |                 |                       |                       |                  |                    |            |  |        |             |               |                          |          |                              |
| 375       120       0       120       1       126       807       135       167       96,9%         1       375       120       0       120       1500       0       120       19,8%       19,8%         1       500       0       120       1500       0       1500       673.954       307       19,8%         1       500       0       120       1500       0       519.761       283       07       19,8%         105       0       120       1500       0       269 </td <td>375       120       150       130       1326       329       167       96,9%         175       120       120       120       130       136       329       167       96,9%         175       120       120       120       120       196%       198%       198%         175       120       120       120       120       198%       198%       198%         175       120       120       120       120       100       198%       198%         170       120       120       120       120       100       198%       198%         170       120       120       120       100       100%       198%       198%         170       120       120       120       100       198%       198%       101       101%         100       120       120       283       284       284       101%       198%         100       100       100%       283       284       284       100%       101%         100       100%       284       284       101%       101%       101%       101%         100       100%       284       284<td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td>  | 375       120       150       130       1326       329       167       96,9%         175       120       120       120       130       136       329       167       96,9%         175       120       120       120       120       196%       198%       198%         175       120       120       120       120       198%       198%       198%         175       120       120       120       120       100       198%       198%         170       120       120       120       120       100       198%       198%         170       120       120       120       100       100%       198%       198%         170       120       120       120       100       198%       198%       101       101%         100       120       120       283       284       284       101%       198%         100       100       100%       283       284       284       100%       101%         100       100%       284       284       101%       101%       101%       101%         100       100%       284       284 <td></td>   |  |     |     |     |                 |                       |                       |                  |                    |            |  |        |             |               |                          |          |                              |
| 375     120     120     1500     807 225     367     307     10       375     0     120     1500     519 761     283     0     673 954     307       20%     0     120     1500     519 761     283     0     10       10%     0     120     16%     579 761     283     0     10       10%     0     10%     0     0     2%     0     10%       10%     0     0     10%     0     10%     0     10%       10%     0     0     10%     0     10%     0     10%       10%     0     0     10%     0     10%     0     10%       20%     0     0     10%     0     0     10%       10%     0     0     0     10%     0     0       20%     0     0     10%     0     0     0       20%     0     0     0     10%     0     0       20%     0     0     10%     0     0     0       20%     0     0     0     0     0     0  | 375       120       1500       1500       1500       673 954       307       130         375       0       1200       1500       0       1500       0       673 954       307       10         1       1       1       1       1       0       1       100       673 954       307       10   | TOTAL  | I   | 120 | 0   | 120             | 1 500                 |                       |                  | 1 326 986          | 329        |  |        | 673 954     | 167           | 96,9%                    |          | N/A                          |
| Reversion Potential by Tenant       20%     5%     5%     2%       10%  | Reversion Potential by Tenart       20%     5%     2%       10%     6%     6%       10%     6%     6%       10%     6%     6%       10%     6%     6%       20%     20%     10%       20%     20%     10%       20%     20%     10%       20%     20%     10%       20%     20%     10%       20%     20%     10%   | Total Rented<br>Total Vacant   |     | 120 | 0 0 | 120<br>120      | 1 500<br>1 500        |                       |                  | 807 225<br>519 761 | 367<br>283 |  |        | 673 954     | 307           | 19,8%<br><i>N/A</i>      |          |                              |
| 20%     5%     5%     2%       10%  | 10%      5%     2%       -10%          -10%          -20%          -20%          -20%          -20%          -20%          -20%          -20%          -20%          -20%          -20%          -20%   | Comments   |     |     |     | -(              | <b>Reversion Pote</b> | ential by Te          |                  |                    |            |  |        |             |               |                          |          |                              |
| (10%)<br>(20%)<br>ZARA France CGR Cinemas LASA COEFFICIENT Pascal HOTTE J.E.Y Conseil Les enfants du Canal  | (10%)<br>ZARA France CGR Cinemas LASA COEFFICIENT Pascal HOTTE J.E.Y Conseil Les enfants du Canal   | 0  |     |     |     | .v. <del></del> | 0%<br>%0              |                       |                  | 5%                 |            | - 2%   |        |             |               |                          |          |                              |
| (10.%)<br>ZARA France CGR Cinemas LASA COEFFICIENT Pascal HOTTE J.E.Y Conseil Les enfants du Canal  | (20%)<br>ZARA France CGR Cinemas LASA COEFFICIENT Pascal HOTTE J.E.Y Conseil Les enfants du Canal   |  |     |     |     | <u>, 5</u>      | 0%<br>%0              | -                     |                  | -                  | -          |  | -      | -           |               | -                        | -        |                              |
|   |   |  |     |     |     | Υ<br>Υ<br>Υ     |                       | ance                  | CGR Cinemas      | LASA               | CC         |  |        |             | nfants du Can |                          | olidaire |                              |

## **Market Rent**

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# **General Assumptions**

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9 arately sep Letting Fees Broker's Fees at Resale Duration of DCF Analysis Cushman & Wakefield Valuation France | INOVALIS - Asset 1 | Version : Final as at 29/07/2024 - This sheet is an integral part of the Front Section Report and cannot be read

0,00% 1,00% 0,00%

% rent/year % headline rent % Market Rent

Doubtful Debtors / Tax Relief on rent NR Global Expenses Permanent Void

15,00% 1,50% **30/06/2030** 

% headline rent % net sales price Resale



| 30/06/2024        | Net Initial<br>Yield<br>Yield   | % %                 |                      |                       |              |             | 8,20% 0,59%<br>6.51% 6.65% |                  |               |                       | 6,74%                 | 6,74%                 | 7,42%                 | 7,21%<br>6.61%           | 0,01 %<br>3,44% 6,76%   | Net initial Rever<br>yield -sionary yield  | 3,72% 7,12% |
|-------------------|---|---------------------|----------------------|-----------------------|--------------|-------------|----------------------------|------------------|---------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|---|--|-------------|
| Valuation Date    | Market Value Net I<br>excl. Yi  | €/sq m (u) 9        |                      |                       |              | 616         | 5 248 6.5                  |                  | 377           |                       | 5 173                 | 5 173                 |                       | 1 151                    |   | Market Value Net i<br>yie<br>*   | 4 180 3,7   |
| Valuat            | Market Value<br>Exclusive before Ma<br>Capex and Structural<br>Void           | K€ Excl. €/         | 1 283                | 570                   | 1 080        | 2 100       | 2 281                      | 2 546            | 41            | 187                   | 3 316                 | 2 757                 | 170                   | 186                      | <b>19</b>   |  | 16 869      |
| L                 | Purchaser'<br>s Costs (   | %                   |                      |                       |              |             | 7 50%                      |                  | 7,50%         | 7,50%                 |                       |                       |                       | 7,50%                    |   | <i>w</i>   | 7,50%       |
| I                 | Gross Market Value  | K€ Incl.            | ~                    |                       | - c          |             | 1 348                      | - 0              |               | 5                     | 3 564                 | 7                     |                       | 200                      |   | Market Value inclusive<br>K€   | 18 135      |
| L                 | Discounted<br>Loss due to<br>vacancy /<br>End of lease<br>assumptions         | K€                  |                      |                       |              |             | (455)                      |                  |               | (23)                  | (442)                 | (367)                 | (43)                  | (40)                     |   | Perm. Void &<br>Glob. NR   | (204)       |
| II.               | Discounted<br>Loss (lease<br>rent free /<br>step rent)<br>Excess of<br>Income |                     | (25)                 | (11)                  | ວ (          |             | 12                         | (1) (39)         |               |                       |                       |                       |                       |                          | 1         | ed Improvement<br>to Improvement<br>'/ works<br>ase and Others K€<br>Dns                                       | 176) (735)  |
| c.                | eriod + Reletting<br>Free Works   | €/sq m              |                      |                       |              |             |                            |                  |               |                       |                       |                       |                       |                          | a are included  | Discou<br>Loss du<br>vacan<br>End of I<br>assump   | (53) (3.1   |
|                   | Void P<br>Rent<br>Per   | months              | 0                    | 0                     | 9 L          | 0           | 0 0                        | 2 4              | 21            | 18                    | 6 18                  | 18                    |                       | 0 0<br>7 8<br>8          |   | Discounted<br>Loss (lease<br>rent free / step<br>rent)<br>Excess of<br>Income                                  |             |
| I                 | Income Capitalised  | K€                  | 1 688                | 750                   | 1 326        | 2 005       | 2 886                      | 3 304            | 5             | 260                   | 4 006                 | 3 331                 | 226                   | 240                      | out         out           5,79%         22.903  | Income Capitalised   |             |
| L                 | Yield<br>Applied  |                     |                      |                       |              |             | 5,60%                      |                  |               |                       |                       |                       |                       | 6,00%                    | e, e, o, o, o<br>e, o, o, o<br>5,79%<br>headline rent   | Yield<br>Applied   |             |
| L                 | Basis of<br>Capitalisation  | K€/year excl.       | 101                  | 45                    | 74           | 140         | 06                         | 185              |               | 16                    | 240                   | 200                   | 14                    | 21<br>20<br>20           | alised =  | Full<br>Reversion (2)/(1)  |             |
| I                 | Capitalised Income  |                     | Market Rent          | Market Rent           | Market Rent  | Market Kent | Market Rent<br>Market Rent | Market Rent      | Market Rent   | Market Rent           | Market Rent           | Market Rent           | Market Rent           | Market Rent              | If step rents, income capit   | ERV<br>K€lyr excl.<br>(2)  |             |
| L                 | Assumption<br>considered<br>(cf General<br>Assumptions)                       |                     |                      |                       |              |             |                            | Departure        |               |                       | 2                     | 2                     | 2                     |                          |   | Headline Net<br>Rent<br>K€/yr excl.<br>(1)   |             |
| L                 | Remaining<br>Rent<br>Free Periods<br>/ (Step<br>Rents)                        | months              |                      |                       |              |             | (NO) De                    |                  |               |                       | (ON)                  | (ON)                  | (ON)                  | (ON)                     |   | Headline<br>Gross Rent<br>K€/yr excl.  |             |
| L                 | Full<br>Reversion<br>(2)/(1)  | %                   | 100,0%               | 100,0%                | -10,3%       | 5,5%        | -19, /%<br>2 1%            | 2, 1 /0<br>16.0% |               |                       |                       |                       |                       |                          | 6;9;       6;9;       6;                                 | Parking G (Units) K  |             |
| L                 | Market Rent   | K€/year excl.       |                      |                       |              |             | 102                        | 185              |               | 16                    | 240                   | 200                   | 14                    | 41<br>20<br>20           |   | Area sq  |             |
| L                 | Net Headline Ma<br>Income   | K€/year excl. K€/   | 0                    | 0                     | 83           | 141         | 201                        | 160              | -             |                       |                       |                       |                       |                          | 1     1 <td>Lettable</td> <td></td>   | Lettable   |             |
| L                 | Gross Net H<br>Headline Inc<br>Income   | K€/year excl. K€/ye | 0                    | 0                     | 83           | 141         | 201                        | 160              | -             |                       |                       |                       |                       |                          | Detail per Tenant Typ   | ž  |             |
| L                 | Remaining<br>term until<br>lease expiry                                       | years K             | 0,3                  | 0,3                   | 4,2          | 1,0         | 0,6                        | 1.6              | 0,2           |                       |                       |                       |                       |                          | 1,4     1,4       NR (leases)   |  | _           |
| L                 | ease expiry le  |                     | 30/09/24             | 30/09/24              | 31/08/28     | 30/06/25    | 19/01/25<br>28/02/25       | 22/02/26         | 24/09/24      | 30/06/34              | 30/06/34              | 30/06/34              | 30/06/34              | 30/06/34                 |   | € excl. VAT  |             |
|                   | Remaining<br>term until<br>next break   | years               |                      |                       |              |             | 0,6 1 0 7 0 2              |                  |               |                       |                       |                       |                       | C C                      |   |  |             |
|                   | R<br>Lease tt<br>start date no  |                     | 22/02/23             | 05/10/23              | 01/09/19     | 01/07/16    | 20/01/12<br>01/03/16       | 23/02/24         | 25/09/23      | 01/07/25              | 01/07/25              | 01/07/25              | 01/07/25              | 01/07/25                 |   |  |             |
|                   | Parkings  | Þ                   |                      |                       |              |             |                            | , n              |               |                       | -                     |                       |                       |                          | 32       32 <td< td=""><td></td><td></td></td<> |  |             |
|                   | Lettable Area   | sq m                | 270                  | 120                   | 190          | 3/4         | 239                        | 563              | 10            | 305                   | 641                   | 533                   | 198                   | 162                      | 4 036       1 <td>evenues</td> <td></td>  | evenues  |             |
|                   | Main Use  |                     | Offices              | Offices               | Offices      | Offices     | Offices                    | Offices          | Offices       | Offices               | Offices               | Offices               | Offices               | Offices                  |   |  |             |
| DETAILED ANALYSIS | Tenant  |                     | Les enfants du Canal | La Carriole Solidaire | Pascal HOITE | TABA From   | COFFFICIENT                | CGR Cinemas      | J.E.Y Conseil | Vacant - Ground floor | Vacant - second floor | Vacant - fourth floor | Vacant first basement | Vacant - second basement |   | <b>OPEX / CAPEX details and other indemnities / r</b><br>Maintenance Works (Budget on 10 years not discounted) |             |

|              | Rever-<br>-sionary<br>Yield   | %                | 7,34%                | 7,34%                 | 6,40%        | 6,61%       | 6,59%       | 6,65%<br>6,76%              | 8,11%         | 7,74%                 | 6,74%                 | 6,74%                 | 7,42%                                  | 6,61%                   | 6,76%   | -sionary yield<br>***   | 7,12%  |  | 6,62%               | 7,10%  | 6,82%                                |
|--------------|---|------------------|----------------------|-----------------------|--------------|-------------|-------------|-----------------------------|---------------|-----------------------|-----------------------|-----------------------|--|-------------------------|---|---|--|--|---------------------|--|--------------------------------------|
|              | alue Net Initial<br>Yield   | (n) %            | 51 0,0               |                       |              |             | 293         | 5 248 6,51%<br>4 522 5,83%  |               | 614                   | 5 173                 | 173                   | 857<br>151                             |                         |   | ntue vield<br>vield<br>**   | 180 3,72%  |  |                     |  | 5 015 5,69%                          |
|              | Market Value  | €/sq m (n)       | 283 4 7              | 570 47                |              |             |             | 254 5 2<br>546 4 5          |               |                       |                       | 2                     | 170 8                                  |                         |   | ive Market Value<br>excl.   | 4  |  | 506                 |  |                                      |
|              | Market Value<br>Exclusive before<br>Capex and Structural<br>Void              | K€ Excl.         | _                    | 2                     | 1 00         | 2 10        |             | 2 5                         |               | 1                     | S<br>S                | 2 7                   | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 2                       |   | Market Value exclusive<br>K€  | 16 869   |  | 5                   | 17 3   | 11 018                               |
|              | Gross Market Value S Costs  | K€ Incl. %       | 1 379 7,             |                       | 161          |             |             | 1 348 7,50%<br>2 737 7.50%  |               |                       |                       |                       | 182 7,50%                              |                         |   | Market Value inclusive Purchaser's<br>K€ Costs  | 18 135 7,50%   |  | 543 7,50%           | 18 678 7,50%                                 | 11 844 7,50%                         |
|              | Discounted<br>Loss due to<br>vacancy /<br>End of lease<br>assumptions         | K€               | (284)                | (126)                 | (174)        | (400)       | (455)       | (251)<br>(528)              |               | (59)                  | (442)                 | (367)                 | (43)                                   | (55)                    |   | Perm. Void &<br>Glob. NR  | (204)  |  | (1)                 | (206)  | (119)                                |
|              | Discounted<br>Loss (lease<br>rent free /<br>step rent)<br>Excess of<br>Income | K€               | (25)                 | (11)                  | ത            | (2)         | 21          | (1)                         |               |                       |                       |                       |  |                         | (53) of income)   | and Others K€   | (735)  |  |                     | (735)  |                                      |
| Vacant Space | +<br>Reletting<br>Works   | €/sq m           |                      |                       |              |             |             |                             |               |                       |                       |                       |  |                         |   | <ul> <li>Luss due to<br/>vacancy /<br/>End of lease<br/>assumptions</li> </ul>                                      | (3 176)  |  | (55)                |  | () (2 225)                           |
| Vaca         | Void Period<br>Rent Free<br>Period  | months           |                      | 0                     | (0)          | 10          |             | 0 1                         |               | 18                    | 3 18                  |                       | 18                                     |                         | Discounted Loss (lease  | rent free / step<br>rent)<br>Excess of<br>Income  | 3 (53)   |  | (                   | 3 (53)                                       | (53)                                 |
|              | Income Capitalised  | K€               | 1 688                | 750                   | 1 326        | 2 665       | 2 886       | 3 304                       | 21            | 260                   | 4 006                 | 3 331                 | 226                                    | 600                     | 1       5,79%       22,903         =       headline rent (delta between steps a   | Income Capitalised  | 22 303   |  | 600                 | 22 903                                       | 14 241                               |
|              | Yield<br>Applied  |                  | 1 6,00%              |                       |              |             |             | 5,60%                       |               |                       |                       |                       | 4 6,00%                                |                         | 5,79%   | Yield<br>Applied  | 5,79%  |  | 6,00%               | 5,79%  | 5,67%                                |
|              | Basis of<br>Capitalisation  | K€/year excl.    | 101                  | 45                    | 74           | 149         | 162         | 90                          |               | 16                    | 240                   | 200                   | 14                                     | 36                      | capitalised   | Full<br>Reversion (2)/(1)   | 91,6%  |  |                     | 96,9%  | 19,8%                                |
|              | Capitalised Income  |                  | Market Rent          | Market Rent           | Market Rent  | Market Rent | Market Rent | Market Rent<br>Market Rent  | Market Rent   | Market Rent           | Market Rent           | Market Rent           | Market Rent<br>Market Rent             | Market Rent             |   | Erv<br>K€lyr excl.<br>(2)   | 1 291  |  | 36                  | 1 327  | 807                                  |
|              | Assumption<br>considered<br>(cf General<br>Assumptions)                       |                  | Departure            | Departure             | Departure    |             |             | Departure                   |               |                       | 2                     | 2                     |  |                         |   | Rent<br>K€/yr excl.<br>(1)  | 674  |  |                     | 674  | 674                                  |
|              | Remaining<br>Rent<br>Free Periods<br>/ (Step<br>Rents)                        | months           |                      | (NO)                  | (0N)         |             |             | (ON)                        |               |                       | (NO)                  | (ON)                  | (NO)                                   | (ON)                    |   | Heaulitie<br>Gross Rent<br>K€/yr excl.  | 674  |  |                     | 674  | 674                                  |
|              | Full<br>Reversion [<br>(2)/(1)  | %                | Ę                    |                       | -10,3%       |             |             | 2,1%                        |               |                       |                       |                       |  |                         |   | Parking<br>(Units)  | 11   |  | 24                  | 35   | . 11                                 |
|              | Market Rent   | K€/year excl.    | 101                  | 45                    | 74           | 149         | 162         | 90                          |               | 16                    | 240                   | 200                   | 4                                      | 36                      |   | -ettable Area sq<br>m   | 4 036  |  |                     | 4 036  | 2 197                                |
|              | et Headline<br>Income   | /year excl.      | 0                    | 0                     | 83           | 141         | 201         | 160                         |               |                       |                       |                       |  |                         | t Type  | -   |  |  |                     |  |                                      |
|              | Gross<br>Headline<br>Income   | K€/year excl. K€ | 0                    | 0                     | 83           | 141         | 201         | 160                         | ~             |                       |                       |                       |  |                         | 674 674 674 674 674 674 674 675 674 675 675 675 675 675 675 675 675 675 675   | MAIN USE  | Offices  | Archives<br>Hich Street Retail   | Parkings            | Total  | Rented Areas                         |
|              | Remaining<br>term until<br>lease expiry                                       | years            | 0,3                  | 0,3                   | 4,2          | 1,0         | 0,6         | 0,7                         | 0,2           |                       |                       |                       |  |                         | 1,4<br>NR (leases)  |   |  |  |                     | _  |                                      |
|              | Lease expiry  |                  | 30/09/24             | 30/09/24              | 31/08/28     | 30/06/25    | 19/01/25    | 28/02/25<br>22/02/26        | 24/09/24      | 30/06/34              | 30/06/34              | 30/06/34              | 30/06/34                               | 30/06/34                |   | € excl. VAT   | € excl. VAT  | € excl. VAT<br>€ excl. VAT   |                     |  |                                      |
|              | Remaining<br>term until<br>next break   | years            | 0,3                  | 0,3                   | 1,2          | 1,0         | 0,6         | 0,7                         | 0,1           |                       |                       |                       |  |                         | ٢         ٢ | •   | -735 440   | 00   |                     |  |                                      |
|              | Lease<br>start date   |                  | 22/02/23             | 05/10/23              | 01/09/19     | 01/07/16    | 20/01/12    | 01/03/16<br>23/02/24        | 25/09/23      | 01/07/25              | 01/07/25              | 01/07/25              | 01/07/25                               | 01/07/25                |   |   |  |  |                     |  |                                      |
|              | a Parkings  | D                |                      |                       | 0            |             |             | 0<br>0<br>0<br>0            |               |                       | ~                     | 3                     | 00 0                                   | 24                      | 33     <  |   |  |  |                     | 2,45%  | 2,45%                                |
|              | Lettable Area   | u bs             | 270                  | 120                   | 190          | 374         | 431         | 239                         | 10            | 305                   | 641                   | 533                   | 198                                    | 2                       | 4 036   | / revenues  | unted)   | es to Tenants  |                     | ::)  |                                      |
|              | Main Use  |                  | Offices              | Offices               | Offices      | Offices     | Offices     | Offices                     | Offices       | Offices               | Offices               | Offices               | Offices                                | Parkings                |   | ther indemnities , years not discounte  | n 10 years not disco                                       | s Works // Indemnitiv<br>dlord // Other Reven  |                     | pped Up / MV inc                             | H / MV incl.)                        |
|              | Tenant  |                  | Les enfants du Canal | La Carriole Solidaire | Pascal HOTTE | LASA        |             | COEFFICIEN I<br>CGR Cinemas | J.E.Y Conseil | Vacant - Ground floor | Vacant - second floor | Vacant - fourth floor | Vacant first basement                  | Vacant - Parking spaces | TOTAL   | <b>OPEX / CAPEX details and other indemnities / revenu</b><br>Maintenance Works (Budget on 10 years not discounted) | CAPEX // Major Repairs (Budget on 10 years not discounted) | Landlord's Contribution to Tenant's Works // Indemnities to Tenants<br>Indemnities paid by Tenants to Landlord // Other Revenues | EPRA Initial Yields | EPRA TOP. UP NIY (EPRA Topped Up / MV incl.) | EPRA CASH NIY (EPRA CASH / MV incl.) |

on : Final as at 29/07/2024 - This sheet is an integral part of the Front Section Report and cannot be read separately

# **Capitalisation Methodology**



| ANALYSIS BY DISCOUNTED CASH FLOW               |                      |  |                              |             |                        |   |                        |                       |               |                            |  | DCF Start Date            |                        |
|--|----------------------|--|------------------------------|-------------|------------------------|---|------------------------|-----------------------|---------------|----------------------------|--|---------------------------|------------------------|
| Year   |                      | -                                      | 2                            | ę           | 4                      | 2J  | g                      | •                     | •             | •                          | •  |                           | Cumulated Annual       |
| From   | Total                | 01-juil-24                             | 01-juil-25                   | 01-juil-26  | 01-juil-27             | 01-juil-28  | 01-juil-29             |                       |               |                            |  |                           | Growth Rate<br>(CAGR)  |
| At<br>Market Rental Growth                     |                      | cz-niut-uč                             | 30-Juin-20<br>+ 1 50%        | 30-Juin-2/  | 30-Juin-28             | 30-Jun≪2  | 30-Juin-30             | •                     | '             | •                          | '  |                           |                        |
| Market Rent                                    |                      | 1 338 000                              | 1 358 000                    | 1 382 000   | 1 409 000              | 1 438 000   | 1 466 000              |                       |               |                            |  |                           | 1,54%                  |
| Gross Revenues                                 | 6 349 000            | 566 000                                | 502 000                      | 1 093 000   | 1 391 000              | 1 377 000   | 1 420 000              |                       |               |                            |  |                           | 16,57%                 |
| Annual Change                                  |                      |  |                              |             |                        |   | + 3,15%                |                       |               |                            |  |                           |                        |
| Indexation ILAT                                |                      |  | $\sim$                       | + 2,50%     | + 2,30%                | + 2,30%   | + 2,30%                |                       |               |                            |  | L                         |                        |
| Gross Rents                                    | 7 031 000            | 566 000                                | 940 000                      | 1 264 000   | 1 423 000              | 1 377 000   | 1 461 000              |                       |               |                            |  |                           | 17,12%                 |
| Permanent vold<br>Rent-Free Periods / overrent | - (681 000)          |  | (438 000)                    | (171 000)   | (32 000)               |   | (41 000)               |                       |               |                            |  |                           |                        |
| Perceived Indemnities                          | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Expenses                                       | (2 455 000)          | (1 211 000)                            | (745 000)                    | (331 000)   | (14 000)               | (122 000)   | (31 000)               |                       |               |                            |  |                           |                        |
| Annual Change                                  |                      | +                                      |                              | + 55,55% +  | + 95,70% -             | - 756,79% +   | + 74,41%               |                       |               |                            |  |                           |                        |
| Vacancy Costs                                  | (504 000)            | (294 000)                              | 135 000)                     | (48 000)    |                        | 22 000)   | (4 000)                |                       |               |                            |  |                           |                        |
| Doubtful Debtors                               | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Non-Recoverable Charges (due to the lease)     | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Global Non-Recoverable Charge                  | (000 02)             | (000)                                  | (000 6)                      | (13 000)    | (14 000)               | (14 000)  | (15 000)               |                       |               |                            |  |                           |                        |
| Maintenance Work                               | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| CAPEX / Improvement Works                      | (751 000)            | (751 000)                              |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Reletting Works                                | (925 000)            | (160 000)                              | (437 000)                    | (241 000)   |                        | (87 000)  |                        |                       |               |                            |  |                           |                        |
| Letting Fees                                   | (205 000)            |  | (163 000)                    | (29 000)    |                        |   | (12 000)               |                       |               |                            |  |                           |                        |
| Paid Indemnities                               |                      |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
|  | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Net Resale                                     | 24 475 000           |  |                              | •           |                        |   | 24 475 000             |                       |               |                            |  |                           |                        |
| Total Acquisition Costs (TAC)                  | 26 678 000           |  |                              |             |                        |   | 26 678 000             |                       |               |                            |  |                           |                        |
| Remaining Rent Free Period to deduct           | I                    |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Purchaser's Costs                              | (1 836 000)          |  |                              |             |                        |   | (1 836 000)            |                       |               |                            |  |                           |                        |
| Broker's Fees                                  | (367 000)            |  |                              |             |                        |   | (367 000)              |                       |               |                            |  |                           |                        |
| Free Cash Flows                                | 28 370 000           | (645 000)                              | (243 000)                    | 762 000     | 1 376 000              | 1 255 000   | 25 864 000             |                       |               |                            |  |                           |                        |
| Annual Change                                  |                      | +                                      | + 62,35% + •                 | + 413,80% + | + 80,57% -             | - 8,83% N/  | S/N                    |                       |               |                            |  |                           |                        |
| Annual Initial Yield (passing rent / MV incl.) |                      | 1,4%                                   | 1,9%                         | 5,4%        | 7,2%                   | 7,0%  | 7,3%                   | 0,0%                  | 0,0%          | 0,0%                       | 0,0%   | 0,0%                      |                        |
| Annual Average Occupation Rate                 | 79,4%                | 42.2%                                  | 63.1%                        | 80.1%       | 97.7%                  | 96.2%   | 96.9%                  | 100.0%                | 100.0%        | 100.0%                     | 100.0%                                       | 100.0%                    |                        |
| Initial Occupancy Rate                         | 55,7%                |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Discount Rate - Cash Flow                      | 7,00%                |  |                              |             | INITIAL YIELDS         |   |                        |                       |               |                            |  |                           |                        |
| Discount Rate - Resale Value                   |                      | Discount Rate - CAPEX                  | JEX                          | 7,00% H     | eadline Net Initial )  | Headline Net Initial Yield (HNI / MV incl.)             |                        | 3,53%                 |               |                            |  |                           |                        |
|  |                      |  |                              | ۵Ĺ          | assing Net Initial Yie | Passing Net Initial Yield : Passing Net Rent / MV incl. | / MV incl.             | 3,53%                 |               |                            |  |                           |                        |
| NAV & Market Value                             |                      |  |                              | <u>.</u>    | otential NIY (Net Pu   | Potential NIY (Net Potential Income / MV incl.)         | incl.)                 | 6,19%                 |               |                            |  |                           |                        |
| Market Value incl. Purch' costs                | 19 098 000 €         | 4 732 €                                | 4 732 € incl./sq m           | Ľ           | eversionnary Yield     | Reversionnary Yield (Market Rent / MV incl.)            | ncl.)                  | 6,95%                 |               |                            |  |                           |                        |
| Purchaser's Costs                              | 7,50%                |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| Market Value excl. Purch' costs                | 17 765 537           | 4 402 €                                | 4 402 € excl./sa m           |             |                        |   |                        |                       |               |                            |  |                           |                        |
|  |                      |  |                              |             |                        |   |                        |                       |               |                            |  |                           |                        |
| DULT ANALTSIS BT ITTE                          |                      |  |                              |             | EXII VALUE: KEV        | EXIT VALUE: REVENUE CAPITALISATION (AT 100%)            |                        |                       |               |                            |  |                           |                        |
| Market Value exclusive 30/06/2024              |                      |  |                              | R           | Resale Month           | 72  | 30/06/2030 C           | Capitalised income    | ION           | Purchaser's Costs          | 7,50% E                                      | Broker's Fees             | 1,50%                  |
| MAIN USE                                       | Purchaser's<br>Costs | <b>Market Value</b><br>€ exclusive € e | <b>/alue</b><br>€ excl./sq m |             | MAIN USE               | Remaining Fixed<br>Term                                 | Reversion<br>Potential | Income<br>Capitalised | Exit Cap Rate | <b>Deta</b><br>€ inclusive | <b>Detailed Resale Amount</b><br>€ exclusive | <b>nt</b><br>€ excl./sq m | % change<br>30/06/2024 |
| Offices  | 7,50%                | 17 252 366                             | 4 275                        | 0           | Offices                | 2,1   | 0,8%                   | 1 427 553             | 5,50%         | 25 955 512                 | 23 812 396                                   | 5 901                     | 38,0%                  |
| Archives                                       |                      |  |                              | A           | Archives               |   |                        |                       |               |                            |  |                           |                        |
| High Street Retail                             |                      |  |                              | ,           | High Street Retail     |   |                        |                       |               |                            |  |                           |                        |
| Parkings                                       | 7,50%                | 513 171                                | 21 382 (1)                   | _           | Parkings               | 4,0   | 1,0%                   | 39 746                | 5,50%         | 722 654                    | 662 986                                      | 27 624                    | 29,2%                  |
| Total  | 7,50%                | 17 765 537                             | 4 402                        | F           | Total                  | 2,2   | 0,9%                   | 1 467 299             | 5,50%         | 26 678 166                 | 24 475 382                                   | 6 065                     | 37,8%                  |

| ANALYSIS BY DISCOUNTED CASH FLOW                       |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       | DCF Start Date    | 01/07/2024             |
|--|----------------------|-------------------------------------|-----------------------|-------------|------------------------|---|------------------------|-----------------------|---------------|---------------------|---------------------------------------|-------------------|------------------------|
| Year   |                      | -                                   | 2                     | m           | 4                      | S   | g                      |                       |               |                     |                                       |                   | Cumulated Annual       |
| From   | Total                | 01-juil-24                          | 01-juil-25            | 01-juil-26  | 01-juil-27             | 01-juil-28  | 01-juil-29             | •                     |               | •                   |                                       |                   | Growth Rate            |
| At   |                      | 30-juin-25                          | 30-juin-26            | 30-juin-27  | 30-juin-28             | 30-juin-29  | 30-juin-30             |                       |               |                     |                                       |                   |                        |
| Market Rental Growth                                   |                      | + 1,50%                             | + 1,50%               | + 2,00%     | + 2,00%                | + 2,00%   | + 2,00%                |                       |               |                     |                                       |                   |                        |
|  | 6 240 000            | 1 338 000                           | 000 202               | 1 382 000   | 1 409 000              | 1 438 000   | 1 400 000              |                       |               |                     |                                       |                   | 0,40,1                 |
| GIOSS REVEILUES<br>Annual Change                       | 0 243 000            | 000 000                             |                       | T 117 81%   | 07 10%                 |   | 3 15%                  |                       |               |                     |                                       |                   | 0, 10,01               |
| Indexation II AT                                       |                      | + 4 00%                             | + 2 80%               | + 250%      | + 2 30%                | + 2.30%   | + 3, 13%               |                       |               |                     |                                       |                   |                        |
| Gross Rents  | 7 031 000            | 566 000                             | 940 000               | 1 264 000   | 1 423 000              | 1 377 000   | 1 461 000              |                       |               |                     |                                       |                   |                        |
| Permanent Void   |                      |                                     |                       |             | )                      |   | )<br>)                 |                       |               |                     |                                       |                   | 17,12%                 |
| Rent-Free Periods / overrent                           | (681 000)            |                                     | (438 000)             | (171 000)   | (32 000)               |   | (41 000)               |                       |               |                     |                                       | J                 |                        |
| Perceived Indemnities                                  | 1                    |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Expenses   | (2 455 000)          | (1 211 000)                         | '45 000)              | 331 000)    | (14 000)               | 22 000)   | (31 000)<br>74 440/    |                       |               |                     |                                       |                   |                        |
|  |                      | +                                   | + 30,30% +            | + 00,00% +  | 30,10%                 | + 100,13% +   | + /4,41%               |                       |               |                     |                                       |                   |                        |
| Vacancy Costs  |                      | (234 000)                           |                       | (40 000)    |                        | (000 22)  | (4 000)                |                       |               |                     |                                       |                   |                        |
| Non-Recoverable Charges (due to the lease)             |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Cichal Non Donumhia Charao                             |                      |                                     |                       |             |                        |   | (15,000)               |                       |               |                     |                                       |                   |                        |
|  |                      |                                     |                       |             | (14 000)               | (14 000)  |                        |                       |               |                     |                                       |                   |                        |
|  | - (764 000)          | (764 000)                           |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
|  |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
|  | (000 000)            |                                     |                       | (241 000)   |                        | (nnn vo)  |                        |                       |               |                     |                                       |                   |                        |
| Letting Fees   | (000 902)            |                                     | (163 000)             | (29 000)    |                        |   | (12 000)               |                       |               |                     |                                       |                   |                        |
|  |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Net Resale   | 24 475 000           |                                     |                       |             | •                      | •   | 24 475 000             |                       |               |                     |                                       |                   |                        |
| Total Acquisition Costs (TAC)                          | 26 678 000           |                                     |                       |             |                        |   | 26 678 000             |                       |               |                     |                                       |                   |                        |
| Remaining Rent Free Period to deduct                   | '                    |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Purchaser's Costs                                      | (1 836 000)          |                                     |                       |             |                        |   | (1 836 000)            |                       |               |                     |                                       |                   |                        |
| Broker's Fees  | (367 000)            |                                     |                       |             |                        |   | (367 000)              |                       |               |                     |                                       |                   |                        |
| Free Cash Flows  | 28 370 000           | (645 000)                           | (243 000)             | 762 000     | 1 376 000              | 1 255 000   | 25 864 000             |                       |               |                     |                                       |                   |                        |
| Annual Change  |                      | +                                   | + 62,35% +            | + 413,80% + | 80,57%                 | - 8,83% A   | N/S                    |                       |               |                     |                                       |                   |                        |
| Annual Initial Yield (passing rent / MV incl.)         |                      | 1.4%                                | 3%                    | %           | 7.2%                   | .0%   | 7.3%                   | 0.0%                  | 0.0%          | 0.0%                | 0.0%                                  | 0.0%              |                        |
| Annual Average Occupation Rate                         | 79,4%                | 42.2%                               | 63.1%                 | 80.1%       | 97.7%                  | 96.2%   | 96.9%                  | 100.0%                | 100.0%        | 100.0%              | 100.0%                                | 100.0%            |                        |
| Initial Occupancy Rate                                 | 55,7%                |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Discount Rate - Cash Flow                              | 7.00%                |                                     |                       |             | INITIAL YIELDS         |   |                        |                       |               |                     |                                       |                   |                        |
| Discount Rate - Resale Value                           |                      | Discount Rate - CAPEX               | EX                    | 7.00% H     | eadline Net Initial    | Headline Net Initial Yield (HNI / MV incl.)             |                        | 3.53%                 |               |                     |                                       |                   |                        |
|  |                      |                                     |                       |             | assing Net Initial Yie | Passing Net Initial Yield : Passing Net Rent / MV incl. | / MV incl.             | 3.53%                 |               |                     |                                       |                   |                        |
| NAV & Market Value                                     |                      |                                     |                       | <u> </u>    | otential NIY (Net Po   | Potential NIY (Net Potential Income / MV incl.)         | / incl.)               | 6.19%                 |               |                     |                                       |                   |                        |
| Market Value incl. Purch' costs                        | 19 098 000 €         | 4 732 €                             | 4 732 € incl./sq m    |             | eversionnary Yield     | Reversionnary Yield (Market Rent / MV incl.)            | ncl.)                  | 6,95%                 |               |                     |                                       |                   |                        |
|  |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Purchaser's Costs                                      | %NG,1                |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| Market Value excl. Purch' costs                        | 17 765 537           | 4 402 €                             | 4 402 € excl./sq m    |             |                        |   |                        |                       |               |                     |                                       |                   |                        |
| DCF ANALYSIS BY TYPE                                   |                      |                                     |                       |             | EXIT VALUE: REV        | EXIT VALUE: REVENUE CAPITALISATION (AT 100%)            | TION (AT 100%)         |                       |               |                     |                                       |                   |                        |
| Market Value exclusive 30/06/2024                      |                      |                                     |                       | R           | Resale Month           | 72  | 30/06/2030             | Capitalised income    | ION           | Purchaser's Costs   | 7,50% B                               | Broker's Fees     | 1,50%                  |
|  |                      |                                     |                       |             |                        | i   |                        |                       |               |                     |                                       |                   |                        |
| MAIN USE   | Purchaser's<br>Costs | Market value<br>€ exclusive     € e | /alue<br>€ excl./sq m |             | MAIN USE               | Remaining Fixed<br>Term                                 | Reversion<br>Potential | Income<br>Capitalised | Exit Cap Rate | ueta<br>€ inclusive | Detailed Kesale Amount<br>€ exclusive | t<br>€ excl./sq m | % cnange<br>30/06/2024 |
| Offices  | 7,50%                | 17 252 366                          | 4 275                 | 0           | Offices                | 2,1   | 0,8%                   | 1 427 553             | 5,50%         | 25 955 512          | 23 812 396                            | 5 901             | 38,0%                  |
| Archives   |                      |                                     |                       | A           | Archives               |   |                        |                       |               |                     |                                       |                   |                        |
| High Street Retail                                     |                      |                                     |                       | I           | High Street Retail     |   |                        |                       |               |                     |                                       |                   |                        |
| Parkings   | 7,50%                | 513 171                             | 21 382 (1)            |             | Parkings               | 4,0   | 1,0%                   | 39 746                | 5,50%         | 722 654             | 662 986                               | 27 624            | 29,2%                  |
| Total  | 7,50%                | 17 765 537                          | 4 402                 | F           | Total                  | 2,2   | 0,9%                   | 1 467 299             | 5,50%         | 26 678 166          | 24 475 382                            | 6 065             | 37,8%                  |
| (1) Parking Spaces rented alone (without office floor) |                      |                                     |                       |             |                        |   |                        |                       |               |                     |                                       |                   |                        |

# **Discounted Cash Flow Spreadsheet**

### **APPENDIX D: ABBREVIATIONS**

- ERV Estimated Rental Value
- GIA Gross Internal Area
- NIA Net Internal Area
- PS Professional Standard
- RICS Royal Institution of Chartered Surveyors
- VPS Valuation Professional Standard
- WAULB Weighted Average Until lease break

### APPENDIX E : SOURCES OF INFORMATION AND TERMS OF THE ENGAGEMENT

### **Sources of Information**

In addition to information established by us, we have relied on the information obtained from you and as listed below:

| Тур      | pe of information   | Required information | Received information | Notes |
|----------|---|----------------------|----------------------|-------|
| Ter      | nure  | internation          | monnation            |       |
| -        | Title deed or Notary's certificate of ownership   | $\boxtimes$          | $\Box$               |       |
| _        | Contract of finance lease   |                      |                      |       |
| -        | Co-ownership documents  |                      |                      |       |
| -        | Minutes from the most recent co-ownership General   |                      |                      |       |
|          | Assembly<br>List of easements   | $\boxtimes$          |                      |       |
| -        |   |                      |                      |       |
| -<br>Iar | Legal justification of building use nd Registry/Town planning   |                      |                      |       |
| -        | Cadastral references – Land Registry  | $\boxtimes$          |                      |       |
| -        | Land Registry plan  |                      |                      |       |
| -        | Certificate of town planning authorisation  |                      |                      |       |
| -        | Other authorisations (CDEC, specific use permits, etc)  |                      |                      |       |
| -        | nstruction  |                      |                      |       |
| 00       | Planning permission   | $\boxtimes$          |                      |       |
| -        |   |                      |                      |       |
| -        | Certificate of completion and conformity of construction  |                      |                      |       |
| -        | Litigation<br>Description and list of general facilities and technical  |                      |                      |       |
| -        | specifications  |                      |                      |       |
| Pla      | ns/Areas  |                      | 5-7                  |       |
| -        | Floor plans/site plan   |                      |                      |       |
| -        | Schedule of areas by floor and by use   |                      | $\boxtimes$          |       |
| Ter      | nancy Situation   | <u></u> 7            | <u></u>              |       |
| -        | Detailed tenancy schedule with most recent income receipts  |                      |                      |       |
| -        | Leases and riders   |                      |                      |       |
| -        | Subletting contracts/agreements   |                      |                      |       |
| -        | Details of tenancy litigations  |                      |                      |       |
| -        | Lease expiries / break notices / future vacancy   |                      |                      |       |
| -        | Schedule of recoverable and non-recoverable service charges   |                      |                      |       |
| -        | Schedule of recoverable and non-recoverable (land, office or other) taxes, insurance policy(ies), management fees |                      | $\boxtimes$          |       |
| Wo       | rks   |                      |                      |       |
| -        | List of works recently carried out on the building (maintenance or heavy renovation), maintenance costs           |                      | $\boxtimes$          |       |
| -        | List of future works (maintenance or heavy renovation), maintenance costs   | $\boxtimes$          |                      |       |
| Env      | vironment/pollution   |                      |                      |       |
| -        | Technical documentation and/or information pertaining to any environmental impact on the value                    |                      |                      |       |
| -        | Certificate of presence/absence of asbestos, termites, radon, lead  | $\boxtimes$          | $\square$            |       |
| -        | Presence/Absence of site contamination  | $\boxtimes$          |                      |       |
| Mis      | scellaneous   |                      |                      |       |
| -        | Contact details of management and / or any person(s) to organise the visits                                       |                      | $\boxtimes$          |       |
| -        | Detailed balance sheet for the past three years (if applicable)   |                      |                      |       |
| -        | Profit margins, vacancy rate, current rents   |                      |                      |       |
| -        | Other   |                      |                      |       |
| ES       | G   |                      |                      |       |
|          |   |                      |                      |       |

| - | EPC or energy consumption (primary energy n-1)             |             |  |  |
|---|--|-------------|--|--|
| - | Carbon footprint (n-1)                                     |             |  |  |
| - | Eco-energy certificate (OPERAT)                            | $\boxtimes$ |  |  |
| - | Energy audit and tertiary decree capex plan                |             |  |  |
| - | CREEM trajectory and net zero carbon Capex plan            |             |  |  |
| - | Environmental certification                                |             |  |  |
| - | Climate risk study   |             |  |  |
| - | Biodiversity diagnosis                                     |             |  |  |
| - | Other (waste, water, electrical terminals, bike park, etc) |             |  |  |
|   |  |             |  |  |

### INOVALIS REAL ESTATE INVESTMENT TRUST

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